## UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
Plaintiff,	) )
v.	) )
DIRECT MARKETING CONCEPTS, INC., ITV DIRECT, INC., DIRECT FULFILLMENT, LLC, DONALD BARRETT, and ROBERT MAIHOS,	) ) ) C.A. No. 05-11907-JLT )
Defendants.	) )

#### **AFFIDAVIT OF SCOTT SILVERMAN**

- I, Scott A. Silverman, being duly sworn, do hereby depose and state that:
- 1. My name is Scott A. Silverman, and I am an associate with the law firm of Gadsby Hannah LLP located in Boston, MA. I am counsel for the Plaintiff, Cappseals, Inc. ("Cappseals"). I submit this Affidavit in Support of Cappseals Motion for Partial Summary Judgment.
- 2. Attached hereto as Exhibit A is a true and accurate copy of the Court's July 20<sup>th</sup>, 2005 Memorandum filed in the matter of *ITV Direct, Inc. v. Healthy Solutions, LLC et al*, Civil Action No. 04-10421-JLT (Docket Entry #134).
- 3. Attached hereto as Exhibit B is a true and accurate copy of the Affidavit of Robert Maihos filed in the matter of *Federal Trade Commission v. Direct Marketing Concepts, Inc. et al*, Civil Action No. 04-11136-GAO (Docket Entry #11).

- 4. Attached hereto as Exhibit C is a true and accurate copy of the Joint Stipulations of Fact filed in the matter of *ITV Direct, Inc. v. Healthy Solutions, LLC et al*, Civil Action No. 04-10421-JLT (Docket Entry #113).
- 5. Attached hereto as Exhibit D are true and accurate copies of Purchase Order No. 1101, bates numbered as SH-047; ITV00379 and ITV00324. These documents were all produced in the matter *ITV Direct, Inc. v. Healthy Solutions, LLC et al*, Civil Action No. 04-10421-JLT. The bates number prefix "SH" indicates the document was produced from the records of Healthy Solutions; the bates number prefix "ITV" indicates the document was produced from the records of ITV Direct, Inc. ("ITV").
- 6. Attached hereto as Exhibit E are true and accurate copies of Invoices Numbered 21 through 26, bates numbered as ITV00312 through ITV00317.
- 7. Attached hereto as Exhibit F is a true and accurate copy of an independent accounting report of Direct Marketing Concepts' ("DMC") finances relating to its sales of Supreme Greens with MSM. This accounting report was prepared pursuant to Court Order in the matter *Federal Trade Commission v. Direct Marketing Concepts, Inc. et al,* Civil Action No. 04-11136-GAO. The accounting report consists of documents bates numbered as ITV00517 through ITV00567.
- 8. Attached hereto as Exhibit G is a true and accurate copy of a DMC internal accounting record labeled "find report for all transactions", bates numbered ITV00291.
- 9. Attached hereto as Exhibit H is a true and accurate copy of the June 23, 2004 Preliminary Injunction Order as to defendants DMC, ITV and Donald W. Barrett filed in the matter of *Federal Trade Commission v. Direct Marketing Concepts, Inc. et al*, Civil Action No. 04-11136-GAO (Docket Entry #32).

10. Attached hereto as Exhibit I are the relevant portions of ITV's general ledger that was produced during post-judgment discovery in the matter *ITV Direct, Inc. v. Healthy*Solutions, LLC et al, Civil Action No. 04-10421-JLT. The portions of ITV's general ledger are bates numbered ITV00326 through ITV00354.

11. Attached hereto as Exhibit J are true and accurate copies of ITV's May, June, July and August 2005 bank statements also produced during post-judgment discovery in the matter *ITV Direct, Inc. v. Healthy Solutions, LLC et al*, Civil Action No. 04-10421-JLT. These bank statements are bates numbered ITV00165 through ITV00187.

12. Attached hereto as Exhibit K is a true and accurate copy of the relevant portions of the transcript from the August 23, 2004 deposition of Donald Barrett in the matter *ITV Direct*, *Inc. v. Healthy Solutions, LLC et al*, Civil Action No. 04-10421-JLT.

13. Attached hereto as Exhibit L is a true and accurate copy of the Complaint filed in the matter of *Direct Market Concepts, Inc. et al, v. The Federal Trade Commission*, Civil Action No. 05-11930-GAO (Docket Entry #1).

Sworn to under the pains and penalties of perjury this 10<sup>th</sup> day of November, 2005.

/s/ Scott A. Silverman
Scott A. Silverman

#### CERTIFICATE OF SERVICE

I hereby certify that true and accurate copies of the foregoing *Affidavit of Scott Silverman* was served on the foregoing attorneys of record pursuant to Fed. R. Civ. P. 5 as follows:

#### Via electronic notification:

Peter S. Brooks <u>pbrooks@seyfarth.com</u>

Susan W. Gelwick <a href="mailto:sgelwick@seyfarth.com">sgelwick@seyfarth.com</a>

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/s/ Scott A. Silverman

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DATED: November 10, 2005 (617) 345-7000

## UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
Plaintiff,	
v. )	
DIRECT MARKETING CONCEPTS, INC.,) ITV DIRECT, INC., DIRECT FULFILLMENT, LLC, DONALD BARRETT, and ROBERT MAIHOS,	C.A. No. 05-11907-JLT
Defendants.	٠

# AFFIDAVIT OF SCOTT SILVERMAN IN SUPPORT OF CAPPSEALS INC.'S MOTION FOR PARTIAL SUMMARY JUDGMENT

#### **EXHIBIT A**

#### UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS

Page 2 of 7

ITV DIRECT, INC., Plaintiff. v.

HEALTHY SOLUTIONS, LLC et al., Defendants.

Civil Action No. 04-10421-JLT CAPPSEALS, INC.,

Plaintiff-in-Intervention,

HEALTHY SOLUTIONS, LLC, d/b/a DIRECT BUSINESS CONCEPTS; ITV DIRECT, INC.; and DIRECT FULFILLMENT, LLC,

Intervenor-Defendants.

#### **MEMORANDUM**

July 20, 2005

#### TAURO, J.

V.

Between December 2003 and February 2004, Plaintiff ITV Direct, Inc. ("ITV") received six shipments of a health supplement called "Supreme Greens" (hereinafter "goods") from Defendant Healthy Solutions, LLC. ITV accepted the goods, never claimed non-conformity, and never suggested that Healthy Solutions acted improperly in any way regarding the actual sale or delivery of the goods. The price of the goods totals \$1,821,864, and ITV has not paid the bill.2

See Joint Stipulations of Fact [#113] ¶ 34.

<sup>&</sup>lt;sup>2</sup><u>Id.</u> ¶ 6, 9, 12, 15, 18, 21, 34.

ITV refuses to pay for the goods because it alleges that Healthy Solutions breached the parties' distribution agreement by failing to pay ITV royalties from web site sales, failing to withdraw a trademark application, failing to assign the domain name "supremegreens.com" to ITV, and failing to indemnify ITV in a lawsuit brought against ITV by the Federal Trade Commission.<sup>3</sup> Healthy Solutions denies these allegations and has brought a counterclaim against ITV for the price of the goods delivered and accepted.

Healthy Solutions, however, did not manufacture the goods. Rather, Healthy Solutions purchased the goods from Cappseals, Inc. Because ITV refuses to pay for the goods, Healthy Solutions has been unable to pay Cappseals. Seeking to ensure payment for the goods it manufactured. Cappseals intervened in this action and obtained a stipulated judgment against Healthy Solutions in the principal amount of \$890,182.09.4 Cappseals also brought a reach-andapply claim against ITV. Cappseals has now moved for summary judgment with respect to its reach-and-apply claim.

For purposes of the instant motion for summary judgment, the issue to be decided is whether ITV's various claims against Healthy Solutions can set-off ITV's obligation to pay for the six shipments of goods manufactured by Cappseals and delivered by Healthy Solutions. If ITV cannot set-off its obligation to pay for the goods, then Cappseals would be entitled to

<sup>&</sup>lt;sup>3</sup>See Am. Compl. ¶¶ 25, 31-32, 36-37, 38-42, 58-63. ITV also alleges that Healthy Solutions fraudulently induced ITV to enter into the Distribution Agreement by misrepresenting the reliability of scientific evidence supporting the health claims of Supreme Greens. See Am. Compl. ¶ 46-50. This, however, has not stopped ITV from selling the product. Joint Stipulations of Fact ¶¶ 30-31.

<sup>&</sup>lt;sup>4</sup>J. Against Healthy Solutions, LLC [#91].

judgment as a matter of law on its statutory reach-and-apply claim.5

#### Discussion

Under Rule 56 of the Federal Rules of Civil Procedure, summary judgment is appropriate only if the record reveals that there is "no genuine issue as to any material fact and . . . the moving party [has demonstrated an] entitle[ment] to a judgment as a matter of law." Under this standard, the "party seeking summary judgment [must] make a preliminary showing that no genuine issue of material fact exists. Once the movant has made this showing, the nonmovant must contradict the showing by pointing to specific facts demonstrating that there is, indeed, a trialworthy issue." In deciding whether to allow a motion for summary judgment, a court "must view the entire record in the light most hospitable to the party opposing summary judgment, indulging all reasonable inferences in that party's favor."8

#### UCC § 2-717 A.

The parties agree that Massachusetts law governs this dispute. Because this case involves

<sup>&</sup>lt;sup>5</sup>More precisely, if Healthy Solutions is entitled to summary judgment on its counterclaim for the price of the goods, then both Healthy Solutions' debt to Cappseals and ITV's debt to Healthy Solutions would be reduced to judgments. The existence of both debts, established beyond dispute, would entitle Cappseals to summary judgment on its statutory reach-and-apply claim. See Hunter v. Youthstream Media Networks, Inc., 241 F. Supp. 2d 52, 57-58 (D. Mass. 2002) (citing Mass. Gen. Laws ch. 214 § 3(6), (7)).

<sup>&</sup>lt;sup>6</sup>Fed. R. Civ. P. 56(c).

<sup>&</sup>lt;sup>7</sup>Blackie v. Maine, 75 F.3d 716, 721 (1st Cir. 1996) (quoting Nat'l Amusements, Inc. v. Town of Dedham, 43 F.3d 731, 735 (1st Cir. 1995)).

<sup>&</sup>lt;sup>8</sup>Mullin v. Raytheon Co., 164 F.3d 696, 698 (1st Cir. 1999) (quoting Griggs-Ryan v. Smith, 904 F.2d 112, 115 (1st Cir. 1990)).

transactions in goods, the Massachusetts Uniform Commercial Code ("UCC") controls.9 ITV argues that § 2-717 of the UCC allows ITV to withhold payment from Healthy Solutions, and ultimately Cappseals, because Healthy Solutions allegedly breached the parties' distribution agreement. Under § 2-717, "It he buyer on notifying the seller of his intention so to do may deduct all or any part of the damages resulting from any breach of the contract from any part of the price still due under the same contract." ITV construes UCC § 2-717 too broadly.

Section 2-717 "is not a general set-off provision permitting a buyer of goods to adjust its continuing contract obligations according to the equities perceived by the buyer." The buyer's right to set-off under § 2-717 must "stem from a breach of the same contract under which the seller is attempting to recover his price." Moreover, "in order for a buyer to invoke § 2-717, the asserted breach must go to the essence of the transaction under which the seller seeks to recover his price."13 For this reason, "it is well established that the buyer's obligation to pay for goods tendered and accepted does not arise under the same contract as the alleged breach of an exclusive dealing or distributorship arrangement by the seller."14

<sup>&</sup>lt;sup>9</sup>Mass. Gen. Laws ch. 106, § 2-102.

<sup>&</sup>lt;sup>10</sup>Mass. Gen. Laws ch. 106, § 2-717 displaces a buyer's right to set-off under the common law. See Carlisle Corp. v. Uresco Const. Materials, Inc., 823 F. Supp. 271, 275 (M.D. Pa. 1993).

<sup>&</sup>lt;sup>14</sup>C. R. Bard, Inc. v. Med. Elecs. Corp., 529 F. Supp. 1382, 1387 (D. Mass. 1982) (quoting Columbia Gas Transmission Corp. v. Larry H. Wright, Inc., 443 F. Supp. 14, 20 (S.D. Ohio 1977)).

<sup>&</sup>lt;sup>12</sup>Travenol Labs., Inc. v. Zotal, Ltd., 474 N.E.2d 1070, 1072 (Mass. 1985) (emphasis added).

<sup>&</sup>lt;sup>13</sup>C. R. Bard, 529 F. Supp. at 1387 (emphasis added).

<sup>&</sup>lt;sup>14</sup>Travenol Labs., 474 N.E.2d at 1073 (internal citations and quotations omitted).

In light of the applicable case law, ITV may not rely on § 2-717 to avoid its obligation to pay for the goods it accepted from Healthy Solutions. None of ITV's various claims against Healthy Solutions go to the essence of the purchase-and-sale transaction. It is undisputed that ITV re-sold, and continues to sell, the goods. It is also undisputed that ITV never rejected, or even complained about, any of the goods it accepted and re-sold. Like the situation in C.R. Bard v. Medical Electronics Corp., "there is no hint that seller acted improperly in any way regarding the actual sale or delivery of the goods."

Moreover, the purchase order at issue does not incorporate the parties' distributorship agreement, <sup>18</sup> The purchase order, not the distributorship agreement, created ITV's obligation to pay for the specific goods purchased and accepted. <sup>19</sup> While the distribution agreement certainly contemplated future sales, the individual purchase orders specifically set forth the price, type, quantity of goods, and method of cancellation. <sup>20</sup> ITV, therefore, may not set-off its obligation to pay for the goods with damages stemming from remote claims that do not involve the seller's duty to deliver conforming goods under the specific purchase order. <sup>21</sup>

<sup>&</sup>lt;sup>15</sup>Joint Stipulations of Fact ¶¶ 30-31.

<sup>&</sup>lt;sup>16</sup>See id. ¶¶ 22-31.

<sup>&</sup>lt;sup>17</sup>529 F. Supp. at 1387.

<sup>&</sup>lt;sup>18</sup>Silverman Aff. [#123] Ex. B ("Purchase Order No. 1101").

<sup>&</sup>lt;sup>19</sup>See Carlisle Corp. v. Uresco Const. Materials, Inc., 823 F. Supp. 271, 274 (M.D. Pa. 1993).

<sup>&</sup>lt;sup>20</sup>See Purchase Order No. 1101.

<sup>&</sup>lt;sup>21</sup>That the distribution agreement anticipated or even incorporated future purchase orders is irrelevant because the alleged breaches of the distribution agreement do not go to the essence of the particular purchase-and-sale transactions at issue.

#### B. Final Judgment

ITV argues that even if Cappseals is entitled to summary judgment, this court should not enter final judgment pursuant to Rule 54(b) of the Federal Rules of Civil Procedure until ITV's claims against Healthy Solutions have been adjudicated. This court disagrees. There is "no just reason" to further delay payment for goods delivered, accepted, and re-sold.<sup>22</sup> Because ITV's claims against Healthy Solutions are separate and distinct from the specific purchase-and-sale transactions at issue, the Court of Appeals would not have to "decide the same issues more than once even if there were subsequent appeals."<sup>23</sup> Like other courts that have faced the issue, this court will not hesitate to enter final judgments pursuant to Rule 54(b) with respect to Healthy Solutions' counterclaim for the price of the goods and Cappseals' reach-and-apply claim.<sup>24</sup>

AN ORDER WILL ISSUE.

/s/ Joseph L. Tauro
United States District Judge

<sup>&</sup>lt;sup>22</sup>Fed. R. Civ. P. 54(b).

<sup>&</sup>lt;sup>23</sup>Carlisle Corp., 823 F. Supp. at 276 (internal citations omitted).

<sup>&</sup>lt;sup>24</sup><u>See id.</u>; <u>C. R. Bard, Inc. v. Med. Elecs. Corp.</u>, 529 F. Supp. 1382, 1388 (D. Mass. 1982).

## UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
Plaintiff,	
v. )	
DIRECT MARKETING CONCEPTS, INC.,) ITV DIRECT, INC., DIRECT FULFILLMENT, LLC, DONALD BARRETT, and ROBERT MAIHOS,	C.A. No. 05-11907-JLT
Defendants.	

## AFFIDAVIT OF SCOTT SILVERMAN IN SUPPORT OF CAPPSEALS INC.'S MOTION FOR PARTIAL SUMMARY JUDGMENT

#### **EXHIBIT B**

#### UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

FEDERAL TRADE COMMISSION,	
Plaintiff, v.	) ) ) CIVIL ACTION NO. 04-CV-11136GAO )
DIRECT MARKETING CONCEPTS, INC., et al.,	
Defendants.	) ) )

#### AFFIDAVIT OF ROBERT MAIHOS

#### I, ROBERT MAIHOS, declare as follows:

- 1. I am a principal shareholder of defendants Direct Marketing Concepts, Inc. ("DMC") and ITV Direct, Inc. ("ITV"), and am responsible for the day-to-day operations of both companies. I make this affidavit on the basis of my own personal knowledge of the facts set forth herein and could testify competently thereto if called to do so.
- 2. DMC and ITV Direct, located in Beverly, Massachusetts, are media and marketing companies that collectively employ over 140 individuals in Massachusetts.
- 3. DMC and ITV Direct have maintained accurate and complete books and records of its business since inception in 2001. All transactions of the companies have been properly recorded in the books and records, including all payments to employees, salaries and benefits, all expenses and all distributions. There have been no "secret" payments of any kind that are not recorded in the books of the company, nor does the company maintain any offshore or secret bank accounts. Neither DMC nor ITV have secreted any assets or made any fraudulent transfers in anticipation of the FTC's civil action.
- 4. In connection with ITV's production of an infomercial for Alex Guerrero and his product Supreme Greens with MSM, Guerrero stated to me personally that he is a doctor and

operates a clinic in California. He stated that he has cancer patients, AIDS patients, and patients with MS, diabetes and Parkinson's disease. He stated that through his clinic he conducted a study of over 200 of patients, all of whom were diagnosed as terminally ill, and that all but eight of these patients are still alive. This study was also confirmed by fitness celebrity Tony Robbins, who discussed Alex Guerrero and his clinic on one of his fitness shows. A copy of the transcript of that show is attached as Exhibit A. On several occasions, when we requested that Guerrero provide the scientific support and studies concerning these claims, Guerrero confirmed to me that he possessed such documentary and clinical support. He also stated this to our sales force in a taped presentation. A copy of that transcript is attached as Exhibit B.

- 5. In connection with the infomercials produced by ITV for Alex Guerrero's Supreme Greens, ITV itself did not make any statements about the product. Rather, all of the statements were presented solely as the opinions of Guerrero and that fact was clearly disclosed to viewers of the infomercials. In addition, the infomercials and all other promotional materials produced for these products had express disclaimers, clearly stating that results could vary and that the product was not a cure for any disease. Moreover, the infomercial disclosed that ITV was not confirming or attesting that there existed scientific support for all of the claims made by Guerrero. Not only did ITV require these disclaimers throughout the infomercials, but the networks running the infomercials also required them.
- In addition to the disclaimers above, ITV also received indemnification from 6. Guerrero's company Healthy Solutions for the health claims made in the infomercial. A copy of the Distribution Agreement containing the indemnification clause is attached to the affidavit of Donald Barrett as Exhibit E. Thus, to the extent that the FTC is able to demonstrate that Guerrero's claims violated any laws or regulations, ITV fully intends to seek complete indemnification from Healthy Solutions. Such a demand has already been made and is subject to a pending action in the Boston federal court.
- I have reviewed the Declaration of Scot Sarver submitted by the FTC in support 7. of its request for a receiver and an asset freeze. That declaration is filled with untrue statements,

- 8. In addition, Sarver has been the subject of several complaints of sexual harassment and officially reprimanded on one occasion. He was also caught on videotape engaged in improper sexual conduct in his office at ITV. Despite the fact that he was married at the time, we have become aware of at least five separate incidents of sexual conduct between Mr. Sarver and employees of ITV. These acts also contributed to the decision to terminate his employment and Mr. Sarver was very unhappy when these matters were brought to his attention.
- 10. Subsequent to his termination from ITV, Sarver also attempted to defraud the Massachusetts unemployment bureau and sought ITV's assistance in his conspiracy by asking ITV to lie about his employment status. When ITV refused to do so and his unemployment claim was denied, he was extremely upset. Since his termination from ITV, several employees have reported to me that Sarver has publicly stated that he will do whatever is necessary to harm DMC, ITV, myself and Donald Barrett.
- 11. Sarver's statements in his declaration about alleged secret payments and transfers of assets and funds of DMC, ITV and/or Direct Fulfillment are untrue. All of the transactions of these companies are reflected in each company's books and records and I am not aware of any transaction that has not been properly recorded. All funds paid by the company to myself or Mr.

Barrett are recorded properly and we have paid all required taxes on those amounts. All purchases of personal items for myself have been made by myself and are reflected in my personal tax returns. Neither I, Mr. Barrett, DMC, ITV nor Direct Fulfillment has made any fraudulent transfer of any asset, nor do the companies maintain offshore or secret bank accounts or similar arrangements for the secretion of assets or funds.

- 12. Mr. Sarver's statements about DMC's and ITV's sales force are also untrue. DMC and ITV stress the importance of quality control to all our employees and require them to disclose the terms of any of our programs, including our autoship program fully and clearly. A new system purchased by the company in late-2003 also assures that sales personnel are monitored and adhere to the company's policies. Correspondence relating to these procedures is attached as Exhibit C. While any commission-based sales structure can lend itself to potential abuses by the sales staff, we seek to identify these abuses immediately and we take appropriate action, including terminating the offending employee.
- 13. I have also read the affidavit of Richard Cushman submitted by the FTC. Mr. Cushman was hired by the company because he was the husband of Mr. Barrett's wife's sister. Since that time, she has filed for divorce and Mr. Cushman has been fired by the company. I am aware of numerous threats made by Mr. Cushman against DMC, ITV and Mr. Barrett, including threats made prior to the company's holiday party. I have also been told by employees that Mr. Cushman has vowed to "bring down" the company any way he can. Because of these threats, we sent Mr. Cushman a trespass letter, prohibiting him from entering any of the properties or facilities of DMC or ITV.
- 14. Mr. Cushman's statements in his affidavit about the company's finances are untrue. No company funds have been secretly used for personal expenses. In addition, Mr. Barrett does not own a boat, jet-skis or a house in Florida. No assets of the company are being secreted and there have never been any fraudulent transfers of assets by myself or Mr. Barrett.
- 15. Mr. Cushman's statements regarding the call center are also false. As noted above, all of ITV's sales representatives are educated in the policies of the company, which

include providing full disclosure to customers and obtaining the customer's express consent before any charges are made to any credit card account. These procedures have been significantly enhanced by new technologies, all acquired after Mr. Cushman had left the company. Thus, he is not competent to testify about the current policies and procedures employed by ITV to ferret out rogue sales personnel, which are substantial.

- 16. Based upon the FTC's concerns with the infomercials for coral calcium and Supreme Greens with MSM, DMC and ITV have ceased running those infomercials completely. The coral calcium infomercial has not run in over a year, and all versions of the Supreme Greens infomercial were halted in April 2004. DMC and ITV have no intention of running either infomercial in the future.
- 17. DMC and ITV have other profitable operations and business that is unrelated to coral calcium, Supreme Greens or any other ingestible dietary supplement. The profit from these operations, as well as any recovery on DMC's and ITV's indemnification claims, could be used to satisfy any ultimate judgment or settlement obtained by the FTC. The relief the FTC is currently seeking would prevent these avenues of recovery.
- 18. The FTC also is not seeking emergency relief against the defendants Triad ML Marketing, Inc., King Media or Allen Stern. This does not make sense to me, since we informed the FTC months ago that Stern and his businesses possessed all of the merchant accounts for the coral calcium product and is the sole distributor of coral calcium to various retail outlets. Thus, all of the funds from the infomercial sales of coral calcium through the time that the infomercial was pulled from the air, as well as all the proceeds of current retail sales, are being received by Stern and his companies. Apparently, Triad is also still running a 30 second advertisement for Coral Calcium Daily, but the FTC is not seeking any emergency relief in connection with this advertisement. We are not currently running any media of any kind for coral calcium.
- 19. Likewise, the FTC is not seeking the extraordinary relief of a receiver or an asset freeze against Healthy Solutions, or any of its officers or directors, including Guerrero. As recognized by the FTC, Healthy Solutions is still operating a website and selling Supreme

Greens with MSM, based upon the representations made by Guerrero "as seen on TV", and the false representation that he is a doctor. A copy of the current web page operated by Healthy Solutions through which it sells Supreme Greens with MSM is attached as Exhibit D. Based on recent data, the Supreme Greens website was one of the most popular Internet searches in the last month and we understand that Guerrero is working with new distributors and increasing his network for the product, all based upon the substantial media exposure he received through the airing of the infomercial by ITV. To the contrary, ITV has ceased running the infomercial, does not intend to buy any additional product from Healthy Solutions, and intends to focus its future energies and business on other products.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 4<sup>th</sup> day of June, 2004 at Beverly, Massachusetts.

/s/ Robert Maihos ROBERT MAIHOS

## UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
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v. )	
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Defendants.	

## AFFIDAVIT OF SCOTT SILVERMAN IN SUPPORT OF CAPPSEALS INC.'S MOTION FOR PARTIAL SUMMARY JUDGMENT

### **EXHIBIT C**

	ES DISTRICT COURT
	T OF MASSACHUSETTS
ITV DIRECT, INC.,	)
Plaintiff,	
v.	
HEALTHY SOLUTIONS, L.L.C., et al.,	)
Defendants.	) }
CAPPSEALS, INC.,	Civil Action No. 04-CV-10421-JLT
Plaintiff-in-Intervention,	, )
<b>v.</b>	
HEALTHY SOLUTIONS, L.L.C., d/b/a DIRECT BUSINESS CONCEPTS; ITV DIRECT, INC.; and DIRECT FULFILLMENT, LLC,	) ) ) )
Intervenor-Defendants.	) )

#### **JOINT STIPULATIONS OF FACT**

The parties to the above-captioned action, by and through their counsel, do hereby stipulate and agree as follows:

- 1. On October 8, 2003, ITV Direct, Inc. ("ITV") issued a "standing purchase order" to Healthy Solutions, L.L.C. ("Healthy Solutions") requesting shipment of 160,000 bottles of Supreme Greens per month to be shipped to Direct Fulfillment;
- 2. On November 21, 2003, ITV issued a purchase order to Healthy Solutions, requesting shipments of 50,000 bottles of Supreme Greens per week;
- 3. In or around December 19, 2003, Direct Fulfillment received 50,004 bottles of Supreme Greens;
- 4. In or around December 29, 2003, Direct Fulfillment received 50,012 bottles of Supreme Greens;

- 5. In or around December 31, 2003, ITV Direct Inc. received invoice #21 from Direct Business Concepts ("DBC") indicating that ITV owed \$300,078.00 for the December 29, 2003 shipment of Supreme Greens;
  - 6. Neither ITV nor any of its related entities has paid Invoice #21;
- 7. In or around January 5, 2004, Direct Fulfillment received 30,912 bottles of Supreme Greens;
- 8. In or around January 9, 2004, ITV received Invoice #22 from Direct Business
  Concepts indicating that ITV owed \$185,472.00 for the January 5, 2004 shipment of Supreme
  Greens;
  - 9. Neither ITV nor any of its related entities has paid Invoice #22;
- 10. In or around January 14, 2004, Direct Fulfillment received 49,920 bottles of Supreme Greens capsules and 4,032 jars of Supreme Greens powder;
- 11. In or around January 14, 2004, ITV received Invoice #23 from Direct Business Concepts indicating that ITV owed \$323,712.00 for the January 14, 2004 shipment of Supreme Greens;
  - 12. Neither ITV nor any of its related entities has paid Invoice #23;
- 13. In or around January 21, 2004, Direct Fulfillment received 57,600 bottles of Supreme Greens capsules and 5,091 jars of Supreme Greens powder;
- 14. In or around January 21, 2004, ITV received Invoice #24 from Direct Business Concepts indicating that ITV owed \$376,146.00 for the January 21, 2004 shipment of Supreme Greens;
  - 15. Neither ITV nor any of its related entities has paid Invoice #24;
  - 16. In or around January 29, 2004, Direct Fulfillment received 48,000 bottles of

Supreme Greens capsules and 5,036 jars of Supreme Greens powder;

- 17. In or around January 29, 2004, ITV received Invoice #25 from Direct Business Concepts indicating that ITV owed \$318,216.00 for the January 29, 2004 shipment of Supreme Greens;
  - 18. Neither ITV nor any of its related entities has paid Invoice #25;
- 19. In or around February 5, 2004, Direct Fulfillment received 48,000 bottles of Supreme Greens capsules and 5,040 jars of Supreme Greens powder;
- 20. In or around February 6, 2004, ITV received Invoice #26 from Direct Business Concepts indicating that ITV owed \$318,240.00 for the February 5, 2004 shipment of Supreme Greens;
  - 21. Neither ITV nor any of its related entities has paid Invoice #26;
- 22. For each of the Supreme Greens shipments between December 29, 2004 through February, 2004, upon delivery, Direct Fulfillment took physical custody of the goods and had a reasonable opportunity to inspect the Supreme Greens it received;
- 23. ITV had a reasonable opportunity to inspect the Supreme Greens Direct Fulfillment received between December 29, 2004 through February, 2004;
- 24. ITV never rejected any of the Supreme Greens contained in the six shipments Direct Fulfillment received between December 29, 2004 through February, 2004;
- 25. Direct Fulfillment never rejected any of the Supreme Greens contained in the six shipments it received between December 29, 2004 through February, 2004;
- 26. ITV never tendered back to Healthy Solutions or Cappseals any of the Supreme Greens contained in the six shipments Direct Fulfillment received between December 29, 2004 through February, 2004;

- 27. Direct Fulfillment never tendered back to Healthy Solutions or Cappseals any of the Supreme Greens contained in the six shipments it received between December 29, 2004 through February, 2004;
- 28. ITV did not provide notice to Healthy Solutions or Cappseals of its intent to reject any of the Supreme Greens contained in the six shipments Direct Fulfillment received between December 29, 2004 through February, 2004;
- 29. Direct Fulfillment did not provide notice to Healthy Solutions or Cappseals of its intent to reject any of the Supreme Greens contained in the six shipments it received between December 29, 2004 through February, 2004;
- 30. ITV has sold units of the Supreme Greens contained in the six shipments it received between December 29, 2004 through February, 2004;
- 31. ITV continues to sell units of the Supreme Greens contained in the six shipments it received between December 29, 2004 through February, 2004;
  - 32. As of August 23, 2004 Donald Barrett was still taking Supreme Greens;
- 33. In total, Direct Fulfillment received 284,444 bottles of Supreme Greens capsules and 19,199 jars of Supreme Greens powder between December 29, 2003 through around February 6, 2004;
- 34. In total, ITV was invoiced \$1,821,864.00 for the six shipments of Supreme Greens Direct Fulfillment received between December 29, 2003 through around February 6, 2004;
- 35. As of February 13, 2004 Direct Fulfillment had 333,918 units of Supreme Greens in inventory;
  - 36. By August 23, 2004 Direct Fulfillment had less than 100,000 units of Supreme

#### Greens in inventory; and

Between February 13, 2004 and August 23, 2004 ITV sold more than 200,000 37. units of Supreme Greens.

> Respectfully submitted. CAPPSEALS, INC. By its attorneys,

/s/ Scott A. Silverman

Daniel J. Kelly BBO# 553926 dkelly@ghlaw.com Scott A. Silverman, BBO #638087 ssilverman@ghlaw.com Gadsby Hannah LLP 225 Franklin Street Boston, MA 02110 (617) 345-7000

- and -

HEALTHY SOLUTIONS, LLC, HEALTH SOLUTIONS, INC., ALEJANDRO GUERRERO, MICHAEL HOWELL, and GREGORY GEREMESZ By their attorney,

/s/ Becky V. Christensen

Becky v. Christensen, Esq. (State Bar No. 147013) 1920 Main Street, Suite 150 Irvine, California 92614 Telephone #: (949) 851-5000 Fax #: (949) 851-5051

- and -

ITV DIRECT, INC. and DIRECT FULFILLMENT, LLC By its attorneys,

#### /s/ Peter S. Brooks

Peter S. Brooks, BBO #058980 Christopher F. Robertson, BBO #642094 Susan W. Gelwick, BBO #567115 Seyfarth Shaw LLP Two Seaport Lane, Suite 300 Boston, MA 02210-2028 Telephone: (617) 946-4800

Telecopier: (61

(617) 946-4801

Dated: May 26, 2005

#### Certificate of service

I hereby certify that a true and accurate copy of the foregoing was served on the attorneys of record pursuant to Fed. R. Civ. P. 5 as follows:

#### Via electronic notification:

Peter S. Brooks

pbrooks@seyfarth.com

Susan W. Gelwick

sgelwick@seyfarth.com

Dustin F. Hecker

dhecker@pbl.com

Christopher F. Robertson

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**Becky Christensen** 

bvc@ocmiplaw.com

/s/ Scott A. Silverman

Daniel J. Kelly BBO# 553926

dkelly@ghlaw.com

Scott A. Silverman, BBO #638087

ssilverman@ghlaw.com Gadsby Hannah LLP 225 Franklin Street Boston, MA 02110

DATED: May 26, 2005

(617) 345-7000

## UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
Plaintiff,	
v. )	
DIRECT MARKETING CONCEPTS, INC.,) ITV DIRECT, INC., DIRECT FULFILLMENT, LLC, DONALD BARRETT, and ROBERT MAIHOS,	C.A. No. 05-11907-JLT
Defendants.	

## AFFIDAVIT OF SCOTT SILVERMAN IN SUPPORT OF CAPPSEALS INC.'S MOTION FOR PARTIAL SUMMARY JUDGMENT

#### **EXHIBIT D**

Mar 01 04 09:15a

HEALTH SOLUTIONS

6269631227

p. 4

Direct Marketing Concepts, Inc. 900 Cummings Center

Suite B07-U

Beverly, MA 01915

**Purchase Order** 

Date	P.O. No.
11/21/2003	1101

Vendor Healthy Solutions, Inc. 11272 Day Lily Street Fontana, CA 92337 ATTN: GREG:

Ship To Direct Fufillment 100 Cummings Center Suite 143H Dock 1440 Beverly, MA 01915

For 1:000 lows

İtem	Description	City	Rate	Amnent
	SUPREME GREENS WITH MSM - (CAPSULES OR POWDERS)  PLEASE CONSIDER THIS PURCHASE ORDER A WEEKLY SHIPMENT OF 50,000 UNITS OF SUPREME CREENS WITH MSM  THIS WILL REPLACE PO NO. 1078  THIS PURCHASE ORDER IS SUBJECT TO CHANGE OR CANCELLATION UPON 30 DAY WRITTEN NOTICE	Cty 50,000	6.50	Amount 325,000.00
nank you.	Dr. St.	Tota	1	\$325,000,00

Phone # Fax# 978-299-2231 978-299-2589

SH-047

Direct Marketing Concepts, Inc.

900 Cummings Center Suite B07-U Beverly, MA 01915

### **Purchase Order**

Date	P.O. No.
11/21/2003	1101

Vendor	
Healthy Solutions, Inc. 11272 Day Lily Street Fontana, CA 92337 ATTN: GREG	

Ship To	
Direct Fufillment 100 Cummings Center	
Suite 143H Dock 144Q	
Beverly, MA 01915	

ltem	Description	Qt	y	Rate	Amount
Supreme Greens (	SUPREME GREENS WITH MSM - (CAPSULES OR POWDERS)		50,000	6.50	325,000.00
	PLEASE CONSIDER THIS PURCHASE ORDER A WEEKLY SHIPMENT OF 50,000 UNITS OF SUPREME GREENS WITH MSM		•	·	•
	THIS WILL REPLACE PO NO. 1078		:		
	THIS PURCHASE ORDER IS SUBJECT TO CHANGE OR CANCELLATION UPON 30 DAY WRITTEN NOTICE				
ì	٠				
:					
Thank you.			Tota	al	\$325,000.00

Phone #	Fax#
978-299-2231	978-299-2589

ITV Direct	Inc.			
------------	------	--	--	--

900 Cummings Center Suite B07-U Beverly, MA 01915

## **Purchase Order**

Date	P.O. No.
11/21/2003	1101

Vendor	 
Healthy Solutions, Inc. 11272 Day Lily Street Fontana, CA 92337 ATTN: GREG	

Ship To	•
Direct Fufillment	
100 Cummings Center	
Suite 143H	
Dock 144Q	
Beverly, MA 01915	

Item	Description	Qty		Rate	Amount
Supreme Greens (	SUPREME GREENS WITH MSM - (CAPSULES OR POWDERS)		50,000	6.50	325,000.00
	PLEASE CONSIDER THIS PURCHASE ORDER A WEEKLY SHIPMENT OF 50,000 UNITS OF SUPREME GREENS WITH MSM				
	THIS WILL REPLACE PO NO. 1078				
	THIS PURCHASE ORDER IS SUBJECT TO CHANGE OR CANCELLATION UPON 30 DAY WRITTEN NOTICE				
					•
	,				
Thank you.		•	Tot	al	\$325,000.00

Phone #	Fax#
978-299-2231	978-299-2589

## UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
Plaintiff,	
v. )	
DIRECT MARKETING CONCEPTS, INC.,) ITV DIRECT, INC., DIRECT FULFILLMENT, LLC, DONALD BARRETT, and ROBERT MAIHOS,	C.A. No. 05-11907-JLT
Defendants.	

## AFFIDAVIT OF SCOTT SILVERMAN IN SUPPORT OF CAPPSEALS INC.'S MOTION FOR PARTIAL SUMMARY JUDGMENT

#### **EXHIBIT E**

9528 Miramar Road, Suite 100 San Diego, CA 92126

### Invoice

Terms

Date	Invoice #				
12/31/2003	21				

Bill To Direct Marketing Concepts/ ITV Direct **Bob Maihos** 900 Cummings Center Suite #B07-U Beverly, MA 01915

Ship To Direct Marketing Concepts/ ITV Direct **Bob Maihos** 100 Cummings Center Suite #143H, Dock #144Q Beverly, MA 01915

P.Q. Number

			1101	Net 30
Quantity	Description	P	rice Each	Amount
√50,013	Supreme Greens with MSM: Capsules (SHIPPED ON 12-29-03)		6.00	300,078.00
r urregengermengengenmengskettersketende	·	Sul	btotal	\$300,678,00
		Sal	es Tax (0.0%)	\$0.00
		То	tal	\$300,078.00
		Pay	/ments/Credits	\$0.00
		Ba	alance Du	<b>e</b> \$300,078.00

9528 Miramar Road, Suite 100 San Diego, CA 92126

### Invoice

Terms

Oate	Invoice #		
1/9/2004	22		

Bill To

Direct Marketing Concepts/ ITV Direct
Bob Maihos
900 Cummings Center
Suite #B07-U
Beverly, MA 01915

Ship To

Direct Marketing Concepts/ ITV Direct
Bob Maihos
100 Cummings Center
Suite #143H, Dock #144Q
Beverly, MA 01915

P.O. Number

			1101	Net 30
Quantity	Description	Pi	rice Each	Amount
<b>√30,912</b>	Supreme Greens with MSM: Capsules (SHIPPED ON 1-5-04)		6.00	185,472.0
	,		·	•
		Sub	total	\$185,472,0
	•	Sale	s Tax (0.0%)	\$0.0
		Tot	al ·	\$185,472.0
		Payı	ments/Credits	\$0.00
		Ba	ance Due	\$185 472 00

9528 Miramar Road, Suite 100 San Diego, CA 92126

### Invoice

Terms

Date	Invoice #		
1/14/2004	23		

Bill To Direct Marketing Concepts/ ITV Direct **Bob Maihos** 900 Cummings Center Suite #B07-U Beverly, MA 01915

Ship To Direct Marketing Concepts/ ITV Direct **Bob Maihos** 100 Cummings Center Suite #14311, Dock #144Q Beverly, MA 01915

P.O. Number

		1101		Not 30	
Quantity	Description	Price Each		Amount	
49,920	Supreme Greens with MSM: Capsules Supreme Greens with MSM: Powder  (SHIPPED ()N 1-14-04)		5.00	299,520.00 24,192.00	
		Subtotal		\$323,712.00	
		Sales Tax (0.0%)		\$0.00	
		Total		\$323,712.00	
		Payments/Credits		\$0.00	
		Balance	Du	e \$323,712.00	

9528 Miramar Road, Suite 100 San Dicgo, CA 92126

### Invoice

Date	Invoice #		
1/21/2004	24		

Bill To Direct Marketing Concepts/ ITV Direct **Bob Maihos** 900 Cummings Center Suite #B07-U Beverly, MA 01915

Ship To Direct Marketing Concepts/ ITV Direct **Bob Maihos** 100 Cummings Center Suite #143H, Dock #144Q Beverly, MA 01915

> P.O. Number Terms 1101 Net 30

Quantity	Description	Price Each	Amount
	Supreme Greens with MSM: Capsules Supreme Greens with MSM: Powder	6.00	345,600.00 30,546.00
; ;	(SHIPPED ON 1-21-04)		·
3			
na-nayanay attiyativiy		Subtotal	\$376, 146,(X)
		Sales Tax (0.0%)	
		Total	\$376,146.00
	•	Payments/Credits 50.6  Balance Due \$376,146.06	

9528 Miramar Road, Suite 100 San Diego, CA 92126

### **Invoice**

Date	Invoice#		
1/29/2004	25		

Bill To Direct Marketing Concepts/ ITV Direct **Bob Maihos** 900 Cummings Center Suite #B07-U Beverly, MA 01915

Ship To Direct Marketing Concepts/ ITV Direct **Bob Maihos** 100 Cummings Center Suite #143H, Dock #144Q Beverly, MA 01915

> Terms P.Q. Number 1011 Nct 30

Quantity	Description	Pr	ice Each	Amount
48,000	Supreme Greens with MSM: Capsules Supreme Greens with MSM: Powder (SHIPPED ON 1-29-04)		6.00	288,000.00 30,216.00
		Sub	ototal	\$318,216.00
		Sak	es Tax (0.0%)	\$0.00
		To	lal	\$318,216.00
		Pay	ments/Credits	\$0.00
<u> </u>		Ba	lance Du	<b>S</b> \$318,216.00

### **Direct Business Concepts**

9528 Miramar Road, Suite 100 San Dicgo, CA 92126

### Invoice

Terms

Date	Invoice#
2/6/2004	26

Bill To Direct Marketing Concepts/ ITV Direct **Bob Maihos** 900 Cummings Center Suite #B07-U Beverly, MA 01915

Ship To Direct Marketing Concepts/ ITV Direct **Bob Maihos** 100 Cummings Center Suite #143H, Dock #144Q Beverly, MA 01915

P.O. Number

			1101	Net 30
Quantity	Description	Pr	ice Each	Amount
48,000	Supreme Greens with MSM: Capsules Supreme Greens with MSM: Powder (SHIPPED ON 2-6-04)		6.90 6.00	288,000.00 30,240.00
		Sul	ototal	\$318,240,00
		Sal	es Tax (0.0%)	\$0.00
		То	tal	\$318,240.00
		Pay	ments/Credits	\$0.00
	•	Ва	dance Du	e \$318,240.00

### UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
Plaintiff,	
v. )	
DIRECT MARKETING CONCEPTS, INC.,) ITV DIRECT, INC., DIRECT FULFILLMENT, LLC, DONALD BARRETT, and ROBERT MAIHOS,	C.A. No. 05-11907-JLT
Defendants. )	

### AFFIDAVIT OF SCOTT SILVERMAN IN SUPPORT OF CAPPSEALS INC.'S MOTION FOR PARTIAL SUMMARY JUDGMENT

**EXHIBIT F: PART ONE** 

DIRECT MARKETING CONCEPTS, INC.

Report on Applying Agreed-Upon Procedures to Specified Financial Statement Elements for period January 1, 2003 through June 30, 2004



**PANNELL KERR** FORSTER PC

Certified Public Accountants

75 Federal Street Boston, MA 02110

Tel: (617) 753-9985 Fax: (617) 753-9986

Independent Accountants' Report on Applying Agreed-Upon Procedures

To Direct Marketing Concepts, Inc.:

We have performed the procedures described in Attachment A, which were agreed to by Direct Marketing Concepts, Inc. and the Federal Trade Commission (the specified parties), solely to assist you with respect to ascertaining certain information about Supreme Greens with MSM contained in the accounting records of Direct Marketing Concepts, Inc. and a related entity ITV Direct, Inc. for the period January 1, 2003 through June 30, 2004, as specified in Section VI. B. 1. through 7. of the Preliminary Injunction Order dated June 23, 2004, entered by the United States District Court, District of Massachusetts on behalf of the Federal Trade Commission, as Plaintiff. This engagement to apply agreed-upon procedures was performed in accordance with standards established by the American Institute of Certified Public Accountants. The sufficiency of the procedures is solely the responsibility of the specified parties of the report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

Our procedures and findings are described in Attachment A.

We were not engaged to, and did not, perform an audit, the objective of which would be the expression of an opinion on the certain information about Supreme Greens with MSM contained in the accounting records of Direct Marketing Concepts, Inc. and a related entity ITV Direct, Inc. for the period January 1, 2003 through June 30, 2004, as specified in Section VI. B. 1. through 7. of the Preliminary Injunction Order dated June 23, 2004, entered by the United States District Court, District of Massachusetts on behalf of the Federal Trade Commission, as Plaintiff. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the use of Direct Marketing Concepts, Inc. and the Federal Trade Commission and is not intended to be and should not be used by anyone other than these specified parties.

Panuel Ken Forster PC

August 16, 2004

Case 1:05-cv-11907-JLT

## DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

Procedures  uested that Direct Marketing Concepts, Inc.  us reports summarizing, by month, the sales  Greens with MSM from the date of the first product through June 30, 2004.  Summary. (which summarize the sales recorded during the period specified for all categories of Supreme Greens with MSM – SGAA, SGBB, SGCC and SGRN)  for the following periods: each month in the period September, 2003 through June, 2004; and the period September, 2003 through June, 2004; and the period September, 2003 through August 31, 2003 taken in its entirety. These reports were generated from the company's "salessystem." [The sales and refund databases are maintained in a database called Mysql. "Middleware" called Lasso allows the user to access the database and print out reports via Web pages.]  Sales are recorded when the products are shipped to the customer.	Procedures  1. We requested that Direct Marketing Concepts, Inc. provide to us reports summarizing, by month, the sales of Supreme Greens with MSM from the date of the first sale of the product through June 30, 2004.	Procedures  ad by 1. We requested that Direct Marketing Concepts, Inc. other provide to us reports summarizing, by month, the sales of Supreme Greens with MSM from the date of the first sale of the product through June 30, 2004.  preme and/or
Procedures  uested that Direct Marketing Concepts, Inc. us reports summarizing, by month, the sales a Greens with MSM from the date of the first product through June 30, 2004.		requested by the Preliminary Injunction Order dated June 23, 2004  "[A]II revenues collected and obtained by the Defendants, directly or through any other corporation, partnership, limited liability corporation, or other entity, in connection with the sale in the United States of Supreme Greens with MSM, and the location and/or transfer of all such revenues."
ကြောင်းမ		requested by the Preliminary Injunction Order dated June 23, 2004  "[A]II revenues collected and obtained by the Defendants, directly or through any other corporation, partnership, limited liability corporation, or other entity, in connection with the sale in the United States of Supreme Greens with MSM, and the location and/or transfer of all such revenues."

Page 1 of 28

# DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

e 1.05-CV-1	TOUT-ULT DUC	ument 13-1	1 1160 1 1/10/200	o ray
Findings	3. We noted that the first sale was shipped and recorded on August 16, 2003.		entitled "Supreme Greens Revenues by Month" to be in agreement with the totals on the individual period reports entitled "Shipped Orders by Call Source, Summary."	6. We requested that Direct Marketing Concepts, Inc. a provide to us a report detailing any sales of Supreme report entitled "Supreme Greens Waster- Greens with MSM which were not recorded through Inc. 30, 2004," [August 16, 2003 was the date of the condet of the cond
Procedures	3. We obtained from Direct Marketing Concepts, Inc. a report entitled "Shipped Orders by Call Source, Itemized" for the period January 1, 2003 through August 31, 2003 to determine the date when the first shipment (sale) was recorded for Supreme Greens with MSM. This report was also generated from the company's "Sales System." [Sales are recorded when the product is shipped to the customer.]	4. We requested that Direct Marketing Concepts, Inc. provide to us a summary of the sales of Supreme Greens with MSM, by month of revenue.  5. We traced the Total of the sales for each of the	periods for which reports entitled "Shipped Orders by Call Source, Summary" (which summarize the sales recorded during the period specified for all categories of Supreme Greens with MSM – SGAA, SGBB, SGCC and SGRN) were generated in #1 above and compared them to the listed total for each of the periods as summarized on the report entitled "Supreme Greens Revenues by Month".	6. We requested that Direct Marketing Concepts, Inc. provide to us a report detailing any sales of Supreme Greens with MSM which were not recorded through the "salessystem" but were recorded directly in the
Description of information requested by the Preliminary Injunction Order dated June 23, 2004	,			
Order Page				
Order Section	VI. B. 1. cont'd			

Page 2 of 28

DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

					e T
Order Section	Order Page	Description of information requested by the Preliminary Injunction Order dated June 23,	Procedures	Findings	1.05-64-1
VI. B. 1.			Quickbooks general ledger system.	of the first sale of Supreme Greens with MSM.]	190
			7. We traced the total of sales detailed on the report entitled "Supreme Greens Sales 'Master-Distributors" (from General Ledger) August 16, 2003 through June 30, 2004" to the amount labeled "Adjustment to	7. We found the amounts to be in agreement.	/-JL1
			Account for Supreme Greens Sales recorded in the General Ledger but not recorded in the Sales System" on the report entitled "Supreme Greens Revenues by Month".		Docume
			8. We math checked the summary report entitled "Supreme Greens Sales by Month" for the period January 1, 2003 through June 30, 2004 (which was described in #4 immediately above) by adding	8. We found that our calculated grand total of the individual period total sales amounts on the report entitled "Shipped Orders by Call Source, Summary" and the "Adjustment" described in item #7	
			"Adjustment" described in item #7 immediately above and compared the calculated grand total to the grand total printed on the report.	inmediately above agreed with the total printed on the report entitled "Supreme Greens Sales by Month".	Filed 11/1
VI. B. 2.	24	"[T]he amount of all refunds provided by the Defendants to consumers, directly or through any other corporation, partnership, limited liability corporation, or other entity, in connection with the sale of Supreme Greens with MSM."	1. We requested that Direct Marketing Concepts, Inc. provide to us reports summarizing, by month, credit card refunds related to the sales of Supreme Greens with MSM from the date of the first sale of the product through June 30, 2004.	1. We obtained from Direct Marketing Concepts, Inc. reports entitled "Refunds by Call Source, Summary" (which summarize the credit card refunds issued during the period specified for all categories of Supreme Greens with MSM – SGAA, SGBB, SGCC and SGRN) for the following periods: each month in the period September, 2003 through June, 2004; and the period	U/2005 Page

Page 3 of 28

	30 01 1	TOOT OLI DOCUI	HOTH TO I	1 1100 1 1/ I	5/2000	ı ayı
	Findings	January 1, 2003 through August 31, 2003 taken in its entirety. These reports were generated from the company's "salessystem." [The sales and refund databases are maintained in a database called Mysql. "Middleware" called Lasso allows the user to access the database and print out reports via Web pages.] Sales are recorded when the products are shipped to the customer.	2. We found our calculated totals to be in agreement with the grand totals printed on the reports for each of the periods selected for testing.		3. We noted that the first refund was issued and recorded on August 18, 2003.	
	Procedures		2. We math checked 50% of the reports entitled "Refunds by Call Source, Summary" by adding individual components of the "Total" column and compared the calculated grand total to the grand total printed on the report. [The individual amounts in the "Total" column represent the total individual refunds	issued.] The periods we selected for testing were: June, 2004; April, 2004; February, 2004; December, 2003; October, 2003; and the period January 1, 2003 through August 31, 2003.	3. We obtained from Direct Marketing Concepts, Inc. a report entitled "Refunds by Call Source, Itemized" for the period January 1, 2003 through August 31, 2003 to determine the date of the first refund issued related to a	sale of Supreme Greens with MSM. This report was also generated from the company's "salessystem."
Description of information	requested by the Preliminary Injunction Order dated June 23, 2004					
,	Page					
	Section	VI. B. 2. cont'd				

Page 4 of 28

Filed 11/10/2005

ATTACHMENT A

DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

Э	1.05-00-1	1907-JET Document 13-7	riled 11/10/2005 Page
	Findings	4. We obtained from Direct Marketing Concepts, Inc. a summary schedule entitled "Supreme Greens Refunds by Month."  5. We found the totals for each period on the report entitled "Supreme Greens Refunds by Month" to be in agreement with the totals on the individual period reports entitled "Refunds by Call Source, Summary."	6. We obtained from Direct Marketing Concepts, Inc. reports entitled "Customer refunds issued" for each refund date in the period September 19, 2003 (the first refund date which included a refund related to the sales of Supreme Greens with MSM) through June 17, 2004 (the last refund date prior to June 30, 2004 which included a refund related to the sales of Supreme Greens with MSM). [These reports are derived from Excel worksheets maintained by the Customer Services Department of Direct Marketing Concepts, Inc.] These reports had been formatted by Direct Marketing Concepts, Inc. so that the total of all refunds related to
	Procedures	<ol> <li>We requested that Direct Marketing Concepts, Inc. provide to us a summary schedule of all refunds related to sales of Supreme Greens with MSM.</li> <li>We traced the Total of the credit card refunds for each of the periods for which reports entitled "Refunds by Call Source, Summary" (which summarize the refunds issued during the period specified for all categories of Supreme Greens with MSM - SGAA, SGBB, SGCC and SGRN) were generated in #1 above and compared them to the listed total for the period as summarized on the summary report prepared by Direct Marketing Concepts, Inc. entitled "Supreme Greens Refunds by Month".</li> </ol>	6. We requested that Direct Marketing Concepts, Inc. provide to us reports showing the manual checks issued for refunds related to the sales of Supreme Greens with MSM from the date of the first sale of the product through June 30, 2004.
	Description of information requested by the Preliminary Injunction Order dated June 23, 2004		
-	Order Page		
	Order Section	VI. B. 2. cont'd	

Page 5 of 28

### AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004 DIRECT MARKETING CONCEPTS, INC.

Order Section	Order Page	Description of information requested by the Preliminary Injunction Order dated June 23, 2004	Procedures	Findings
VI. B. 2. cont'd	<del></del>			printed on the report.
a state of the sta	at a Mary de actività de la companya de la constanta de la constanta de la constanta de la constanta de la con		11. We traced the total of the summary report entitled "Supreme Greens Manual Check Refunds By Refund Check Date" to the summary report the summary report entitled "Supreme Greens Refunds by Month."	11. We found that the total of the summary report entitled "Supreme Greens Manual Check Refunds By Refund Check Date" agreed with the amount labeled "Refunds granted by manual checks" on the summary report entitled "Supreme Greens Refunds by Month."
			12. We math checked the report entitled "Supreme	12. We found that our calculated subtotal of credit card
			Greens Refunds by Month" which was described in #4 immediately above by adding individual components of the "Total Refund" column and compared the	
			calculated grand total to the grand total printed on the report.	our calculated grand total of "SubTotal Refunds" and "Refunds granted by manual checks" agreed with the "Grand Total Refunds" printed on the report
2 0 111		2 - 1		Ciana Tomas Printed on the report.
VI. D. 3.	<del>\$</del> 7	"Information sufficient to show the flows of all monies received by the Defendants,	1. We requested that Direct Marketing Concepts, Inc. provide to us a report that would summarize the	1. We obtained from Direct Marketing Concepts, Inc. a report entitled "Supreme Greens Net Revenue" that
		directly or indirectly, from the sale in the	aggregate total sales of, and aggregate total refunds	summarized the grand total of gross revenue (from
		Omited States of Supreme offens with MSM."	related to, Supreme Greens with MSM from the date of the first sale of the product through June 30, 2004, with	Item VI. B. 1. above) and the grand total of refunds (from Item VI. B. 2. above) both for Supreme Greens
-		This was interpreted to be "net sales" per a	the two totals netting to net sales of Supreme Greens with MSM for that period.	with MSM from the date of the first sale of the product through lune 30, 2004.
		conference call discussion on 7/2/04 with	1	
		Daniel Kaufman, a lawyer with the Federal		2. We found the amounts labeled "Total Revenues" and
		Trade Commission.	and "Total Refunds" on the report entitled "Supreme	"Total Refunds" on the report entitled "Supreme
		•	Greens Net Revenue" to the respective grand totals on Greens Net Revenue" to be in agreement with the C	Greens Net Revenue" to be in agreement with the

Page 7 of 28

Filed 11/10/2005

### DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

Order requested by the Preliminary Page Injunction Order dated June 23,		Procedures	Findings
the the ab	ab 45 Ebe	the reports "Supreme Greens Revenues by Month" and "Supreme Greens Refunds by Month" (discussed above).	respective grand totals on the reports "Supreme Greens Revenues by Month" and "Supreme Greens Refunds by Month" (discussed above).
E. C.	B. C. 3	3. We math checked the report entitled "Supreme Greens Net Revenue" which was described in #2 immediately above.	3. When we recalculated the net of item labeled "Total Revenues" less the item labeled "Total Refunds," we found that our net total agreed with the amount labeled "Net Revenues" which was printed on the report entitled "Supreme Greens Net Revenues."
"[A]II costs and expenses incurred by the Defendants, directly or through any other corporation, partnership, limited liability propration, or other entity, in connection with the sale or marketing of Supreme Greens with MSM in the United Sates."		A. Cost of Product Sold  1. We requested that Direct Marketing Concepts, Inc. provide to us a report summarizing all purchases of Supreme Greens with MSM by Direct Marketing Concepts, Inc. from the date of the first purchase of the product through June 30, 2004.	1. We obtained from Direct Marketing Concepts, Inc. a report entitled "Cost of Supreme Greens Product Sold" This report summarizes the purchases of Supreme Greens with MSM during the period specified and then subtracts the inventory of Supreme Greens with MSM on hand at 6/30/04, to arrive at the net cost of Supreme Greens with MSM products sold during the specified period. These data were extracted from the databases of reconciled transactions in the Quickbooks general ledger systems utilized by Direct Marketing Concepts, Inc.
	N H H	2. We traced the individual purchases for which the invoices had been paid through June 30, 2004 to the Direct Marketing Concepts, Inc. report "Credits to ALL Cash Accounts, January 1, 2003 through June 30,	2. We traced the individual purchases for which the invoices had been paid through June 30, 2004 to the Direct Marketing Concepts, Inc. report "Credits to which the invoices had been paid by June 30, 2004 GALL Cash Accounts, January 1, 2003 through June 30, were also on the report "Credits to ALL Cash Accounts, January 1, 2003 through June 30,

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## DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

	Findings	Accounts, January 1, 2003 through June 30, 2004," and in the same amounts. Since the report "Credits to ALL Cash Accounts, January 1, 2003 through June 30, 2004" does not detail the product being purchased, the latter report could not be reviewed for possible additional purchases not listed on "Cost of Supreme Greens Product Sold." It was noted, however, that there were no additional purchases on the report "Credits to ALL Cash Accounts, January 1, 2003 through June 30, 2004" from Direct Business Concepts, the prime vendor for Supreme Greens with MSM.	3. We obtained from Direct Marketing Concepts, Inc. a report entitled "Unpaid Bills for Supreme Greens Product As of June 30, 2004" which listed six invoices to Direct Business Concepts that remained unpaid at June 30, 2004.	e purchases listed on the report "Cost of Supreme Greens Product Sold For the Period January 2003 through June d 2004" that had not yet been paid for by June 30, 2004 were also on the report "Unpaid Bills for Supreme Greens Product As of June 30, 2004." The one exception involved an invoice dated 12/31/03 for a purchase from Direct Business Concepts. It was listed on the report "Cost of Supreme Greens Product Sold
	Procedures	2004," a report showing all credits recorded in all cash accounts (i. e., all cash disbursements and transfers) for the period January 1, 2003 through June 30, 2004, sorted by pay date, in ascending date order from January 1, 2003. [This report is more completely described in Order Section VI. B. 6. below.]	3. We requested the Direct Marketing Concepts, Inc. provide to us a report showing all invoices for the purchase of Supreme Greens with MSM which remained unpaid at June 30, 2004.	4. We traced the individual purchases on the report entitled "Cost of Supreme Greens Product Sold For the Period January 2003 through June 2004" that had not yet been paid as of June 30, 2004 to the report entitled "Unpaid Bills for Supreme Greens Product As of June 30, 2004."
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			1 1100 1 17 107 2000	. ~90
Findings	For the Period January 2003 through June 2004" at \$300,078.00 and on the report "Unpaid Bills for Supreme Greens Product As of June 30, 2004" at \$298,691.89, for a difference of \$1,386.11.	5. We obtained a report from Direct Marketing Concepts, Inc. entitled "Inventory Report" as of July 1, 2004. This report showed the number of units on hand at 6/30/04 of Supreme Green Caps and Supreme Green Powder. [The "Inventory Report" is an Excel worksheet. The only portion provided to us was the section that included Supreme Greens with MSM.]	6. We found that when we totaled the units of Supreme Green Caps and Supreme Green Powder on the "Inventory Report" our total agreed with the total printed on the report. We also found that when we multiplied the total units on the "Inventory Report" by the \$6 unit cost, our result agreed with the total dollar amount printed on the report. [We noted on invoices dated 1/29/04 and 2/6/04 from Direct Business Concepts that the total cost per unit for both Supreme Greens with MSM capsules and powder was \$6.]	7. We found that when we totaled the individual purchases listed on the report "Cost of Supreme Greens Product Sold" our Total Supreme Purchases agreed
Procedures		5. We requested that Direct Marketing Concepts, Inc. provide to us an inventory report which showed the inventory of Supreme Greens with MSM on hand at 6/30/04.	6. We math checked the total count for Supreme Greens with MSM on the "Inventory Report" and the cost extension at \$6 per unit, the unit cost figure provided to us by Direct Marketing Concepts, Inc.	7. We math checked the report entitled "Cost of Supreme Greens Product Sold."
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## DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

be I	1.05-00-11	907-JLT Document 13-7 Filed 11/10/2005 Page
	Findings	with the total printed on the report. We also found that the "Ending Inventory 6/30/2004" on the report "Cost of Supreme Greens with MSM in inventory at 6/30/04 on the "Inventory Report." Finally, we found that when we subtracted the 6/30/04 inventory of Supreme Greens with MSM from the total purchases of Supreme Greens with MSM for the period our result agreed with the Net Supreme Greens Product Cost printed on the report "Cost of Supreme Greens Product Sold."  1. We obtained from Direct Marketing Concepts, Inc. and ITV Direct, Inc. weekly reports entitled "ITV Direct and 2b/c For Week of x/y/z," where ab/c represents the date of the wire transfer and x/y/z represents the beginning of the week during which the media aired. We also obtained a summary report entitled "Supreme Greens Media Costs By Month for PAX Network Only For the Period January 1, 2003 through June 30, 2004." [This report was extracted from an Excel spreadsheet for all PAX network media airings maintained by the Media Department of Direct Marketing Concepts, Inc.]
LANCE STATE OF THE SOUR STATE SUIT SOUR	<u>Procedures</u>	B. Media Costs PAX Network  1. We requested from Direct Marketing Concepts, Inc. and ITV Direct, Inc. a report showing the charges for all media airings on the PAX network for the period from the week beginning July 28, 2003 through the week beginning April 26, 2004. [There were no airings before 7/28/03 or after May 2, 2004.]
	Description of information requested by the Preliminary Injunction Order dated June 23,	
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# DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

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Findings	2. We found that the only media airings included in the dollar totals on the weekly reports were for product codes SGRN, SGAA, SGBB and SGCC.	3. We found that when we totaled the selected weekly reports our total agreed with the totals printed on the reports selected for testing.	4. We found each of the weekly amounts on the summary report to be in agreement with the totals on the individual weekly reports.	5. We found that our total agreed with the printed total on the report.	1. We obtained from Direct Marketing Concepts, Inc. and ITV Direct, Inc. monthly reports entitled "Supreme Greens Media Costs: x 200y" where x represents the month of the airing and y represents specific year. [This media database is maintained in a database called
Procedures	2. We scanned the weekly reports to verify that the media airings were only for Supreme Greens with MSM (product codes SGRN, SGAA, SGBB and SGCC).	3. We math checked the weekly reports for selected weeks, those beginning: 8/18/03; 8/25/03; 9/8/03; 10/6/03; 11/10/03; 12/22/03; 2/9/04; 3/15/04; and 3/29/04.	4. We traced all the individual weekly amounts on the summary report, "Supreme Greens Media Costs By Month for PAX Network Only For the Period January 1, 2003 through June 30, 2004," back to the total on the individual weeks' reports.	5. We math checked the total of the summary report, "Supreme Greens Media Costs By Month for PAX Network Only For the Period January 1, 2003 through June 30, 2004."	All Other Media  1. We requested from Direct Marketing Concepts, Inc. and ITV Direct, Inc. reports showing the monthly charges for all media airings on all other media outlets (i. e., all media outlets other than the PAX Network discussed above) for the months January 2003 through
Description of information requested by the Preliminary Injunction Order dated June 23, 2004	-				
Order Page		· · · · · · · · · · · · · · · · · · ·			
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	OrderInjunction Order dated June 23,ProceduresPageInjunction Order dated June 23,Procedures	Order requested by the Preliminary Page Injunction Order dated June 23,  2004  2. We scanned the weekly reports to verify that the media airings were only for Supreme Greens with MSM (product codes SGRN, SGAA, SGBB and SGCC).	Order requested by the PreliminaryProceduresProceduresPageInjunction Order dated June 23, 20042. We scanned the weekly reports to verify that the media airings were only for Supreme Greens with MSM (product codes SGRN, SGAA, SGBB and GCC.)2. We found that the only media airings included in the only for Supreme Greens with dollar totals on the weekly reports to verify that the SGCC.2. We found that the only media airings included in the codes SGRN, SGAA, SGBB and SGCC.3. We math checked the weekly reports for selected weekly reports for selected weekly reports for selected to testing.3. We found that when we totaled the selected weekly reports our total agreed with the totals printed on the reports selected for testing.	Order         Page 2004         Procedures         Procedures           Injunction Order dated June 23.         2. We scanned the weekly reports to verify that the media airings were only for Supreme Greens with dollar totals on the weekly reports were for product codes SGRN, SGAA, SGBB and SGCC.         3. We math checked the weekly reports for selected weekly reports for selected for testing.         3. We found that when we totaled the selected weekly weekly reports for selected for testing.         3. We found that when we totaled the selected weekly reports for selected for testing.           3. We math checked the weekly reports for selected with the totals printed on the 106/03; 11/10/03; 11/20/03; 2/9/04; 3/15/04; and reports selected for testing.         3. We found that when we totaled the selected weekly amounts on the summary report.           4. We traced all the individual weekly amounts on the summary report. Supreme Greens Media Costs By summary report.         4. We found each of the weekly amounts on the individual weekly reports.           1, 2003 through June 30, 2004," back to the total on the individual weeks' reports.         1, 2003 through June 30, 2004," back to the total on the individual weeks' reports.	Description of information   Procedures   Procedures

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DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

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	Findings	Mysql. "Middleware" called Lasso allows the user to access the database and print out reports via Web pages.]	2. We found that the only media airings included in the dollar totals on the weekly reports were for product codes SGRN, SGAA, SGBB and SGCC.		2003 unough April 2003 were, in fact, for January 2004 through April 2004;; the year had been input into the system incorrectly. Since the period of the report covered the entire period January 2003 through June 2004, however, the dates for these three months were left unchanged on the summary report.]	<ol> <li>We obtained from Direct Marketing Concepts, Inc. and ITV Direct, Inc. a summary report entitled "Supreme Greens Media Costs By Month (paid by ITV Direct, Inc.).</li> </ol>
	Procedures	June 2004.	2. We scanned the monthly reports to verify that the media airings were only for Supreme Greens with MSM (product codes SGRN, SGAA, SGBB and SGCC).	3. We math checked the monthly reports for the following months: January and March 2003 (see note); May 2003; July 2003; September 2003; and March 2004.	•	Summary of all Media Costs  1. We requested from Direct Marketing Concepts, Inc. and ITV Direct, Inc. a summary report showing the charges for all media airings for the months January 2003 through June 2004.
	Description of information requested by the Preliminary Injunction Order dated June 23, 2004					
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	Findings	2. We found the individual monthly amounts for "all other media" listed on the summary report entitled "Supreme Greens Media Costs By Month (paid by ITV Direct, Inc.) to be in agreement with the monthly total on the monthly reports entitled "Supreme Greens Media Costs: x 200y."	3. We found that the individual monthly amounts for PAX Network media listed on the summary report entitled "Supreme Greens Media Costs By Month (paid by ITV Direct, Inc.) agreed with the individual monthly totals listed on the summary report "Supreme Greens Media Costs By Month for PAX Network Only For the Period January 1, 2003 through June 30, 2004" to the monthly amounts listed on the summary report entitled "Supreme Greens Media Costs By Month (paid by ITV Direct, Inc.).	4. We found that our calculated totals of the "PAX Media" and "ALL Others" columns on the summary report entitled "Supreme Greens Media Costs By Month (paid by ITV Direct, Inc.) to be in agreement with the printed totals. We also found that the grand total, as printed, agreed with the totals of the "PAX Media" and "ALL Others" columns.
	Procedures	2. We traced the individual monthly amounts for "all other media" from monthly reports entitled "Supreme Greens Media Costs: x 200y" to the monthly amounts listed on the summary report entitled "Supreme Greens Media Costs By Month (paid by ITV Direct, Inc.).	3. We also traced the individual monthly amounts for PAX Network media from summary report "Supreme Greens Media Costs By Month for PAX Network Only For the Period January 1, 2003 through June 30, 2004" to the monthly amounts listed on the summary report entitled "Supreme Greens Media Costs By Month (paid by ITV Direct, Inc.).	4. We math checked the totals of the "PAX Media" and "ALL Others" columns on the summary report entitled "Supreme Greens Media Costs By Month (paid by ITV Direct, Inc.) as well as the grand total, all on the summary report entitled "Supreme Greens Media Costs By Month (paid by ITV Direct, Inc.).
	Description of information requested by the Preliminary Injunction Order dated June 23, 2004			
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	Order Section	VI. B. 4. cont'd		

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Order Section	Order Page	Description of information requested by the Preliminary Injunction Order dated June 23, 2004	Procedures	Findings	1.05-60-1
VI. B. 4. cont'd			C. Packaging Costs  1. We requested that Direct Marketing Concepts, Inc. provide to us a report showing the individual packaging costs incurred during the period from August 16, 2003, the date of the first sale of Supreme Greens with MSM, through June 30, 2004.	1. We obtained from Direct Marketing Concepts, Inc. a report entitled "Packaging Costs August 16, 2003 through June 2004." [This report was extracted from the Quickbooks general ledger system maintained by Direct Marketing Concepts, Inc.]	8 E E
			2. We math checked the report entitled "Packaging Costs August 16, 2003 through June 2004."	2. We found that the grand total of the report we calculated agreed with the grand total printed on the last page of the report.	e e
			3. We requested that Direct Marketing Concepts, Inc. provide to us a report showing the allocation of packaging costs to the sales of Supreme Greens with MSM for the period August 16, 2003 through June 30,		a 9 . ts .
		·	**************************************	16, 2003 through June 30, 2004.] This report related total packaging costs for the period August 16, 2003 through June 30, 2004 to the total net revenues recorded by Direct Marketing Concepts, Inc. for the same period. An allocation rate was calculated and then applied to the net sales of Supreme Greens with MSM	
			4. We requested that Direct Marketing Concepts, Inc. and ITV Direct, Inc. each provide to us a trial balance that combined the activity for each of the entities for	4. We requested that Direct Marketing Concepts, Inc. and ITV Direct, Inc. each provide to us a trial balance that combined the activity for each of the entities for Balance Combined Activity For the Period August, 16, 16, 16, 16, 16, 16, 16, 16, 17, 16, 18, 19, 10, 11, 10, 12, 16, 16, 16, 17, 18, 19, 19, 19, 19, 19, 19, 19, 19, 19, 19	S S S S S S S S S S S S S S S S S S S

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DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

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	Findings	2003 through June 30, 2004." These reports were prepared by Direct Marketing Concepts, Inc. and ITV Direct, Inc. by generating adjusted trial balances for each company as of August 15, 2003 (the day before the first sale of Supreme Greens with MSM), December 31, 2003 and June 30, 2004. The "Adjusted Trial Balance Combined Activity For the Period August, 16, 2003 through June 30, 2004" was then prepared by subtracting the August 15, 2003 adjusted trial balance from the December 31, 2003 adjusted trial balance from the December 31, 2003 adjusted trial balance (to get the activity for the period August 16, 2003 through December 31, 2003) and adding in the June 30, 2004 adjusted trial balance.	5. We obtained from Direct Marketing Concepts, Inc. a report entitled "Adjusting Journal Entries August 16, 2003 through June 30, 2004." We reviewed the entries and noted that the entries broke down into two categories: corrections of misclassified postings to revenue and expense items (with no net effect on net income); and adjustments to previous estimated depreciation entries.	6. We traced the item labeled "Total Net Revenues, from Trial Balance" ("item 1") to the "Adjusted Trial Balance Combined Activity For the Period August 16, 2003 through June 30, 2004," which had a subtotal for
	Procedures	the period August 16, 2003 through June 30, 2004.	5. We requested the Direct Marketing Concepts, Inc. provide to us a schedule of the adjusting journal entries for the period August 16, 2003 through June 30, 2004. [It was noted that there were no adjusting entries for ITV Direct.]	6. We traced the three input components of the report entitled "Supreme Greens Packaging Expense" to other reports and recalculated the results.
	Description of information requested by the Preliminary Injunction Order dated June 23, 2004			
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DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

Procedures
D. Shipping Costs  1. We requested that Direct Marketing Concepts, Inc. provide to us a report showing the individual shipping costs incurred during the period from August 16, 2003, the date of the first sale of Supreme Greens with MSM, through June 30, 2004.
2. We requested that Direct Marketing Concepts, Inc. a provide to us a report showing the allocation of report entitled "Supreme Greens Shipping Expenses shipping costs to the sales of Supreme Greens with For the Period January 1, 2003 through June 30, 2004."

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DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

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Findings		5. We traced the item labeled 10tal Net Kevenues, from Trial Balance" ("item 1") to the "Adjusted Trial Balance Combined Activity For the Period August 16, 2003 through June 30, 2004," which had a subtotal for net revenue and found the amounts to be in agreement. We traced the item labeled "Total Shipping Expenses from Trial Balance" ("item 2") to the grand total on the report "Total Shipping Costs" and found the amounts to be in agreement. We traced the item labeled "Supreme Greens Net Revenue" ("item 3") to the "Net Revenues" and found the amounts to be in agreement. We then recalculated the percentage of item 2 divided by item 1 and found that the percentage we obtained agreed with the percentage printed on the report. We then multiplied item 3 by that percentage and found the amount we calculated to be in agreement with the
Procedures	MSM for the period August 16, 2003 through June 30, 2004.	3. We traced the three input components of the report "Supreme Greens Shipping Expenses" to other reports and recalculated the results.
Description of information requested by the Preliminary Injunction Order dated June 23, 2004	-	
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## DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

Findings	amount printed on the report as "Shipping Expense Applied to Supreme Greens Net Revenues, at above percentage rate."	1. We obtained from ITV Direct, Inc. a report entitled "Supreme Greens Accounting, Development Costs January 1, 2003 through June 30, 2004. [This report was extracted from the Quickbooks general ledger system maintained by ITV Direct, Inc.]	2. We found that the grand total of the report we calculated agreed with the grand total printed on the last page of the report.	1. We obtained from Direct Marketing Concepts, Inc. a summary report entitled "Supreme Greens Direct Costs" which shows all of the direct costs related to the sale and marketing of Supreme Greens with MSM during the period from the date of the first sale through June 30, 2004.	2. We traced the media costs to the report entitled "Supreme Greens Media Costs By Month (paid by ITV Direct, Inc.) and found that the grand total of that report agreed with the amount printed on the line
Procedures	·	E. Development Costs  1. We requested from Direct Marketing Concepts, Inc. and ITV Direct, Inc. a report showing all the costs of developing the infomercials related to Supreme Greens with MSM, from the date of the first incurred cost through June 30, 2004.	2. We math checked the report entitled "Supreme Greens Accounting, Development Costs January 1, 2003 through June 30, 2004.	E. Summary of All Sales and Marketing Costs  1. We requested that Direct Marketing Concepts, Inc. and ITV Direct, Inc. provide to us a summary report showing all costs incurred in connection with the sales and marketing of Supreme Greens with MSM.	2. We traced the five components of the report to other reports.
Description of information requested by the Preliminary Injunction Order dated June 23, 2004	·				
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DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

Order	Order	Description of information requested by the Preliminary			
Section	Page	Injunction Order dated June 23, 2004	Procedures	Findings	
VI. B. 4. cont'd				labeled "Media Costs." We traced the product costs to the report entitled "Cost of Supreme Greens Product Sold" and found that the grand total of that report agreed with the amount printed on the line labeled "Product Costs." We traced the shipping costs to the report entitled "Supreme Greens Shipping Expenses For the Period January 1, 2003 through June 30, 2004." and found that the calculated shipping costs allocated to the sales of Supreme Greens with MSM on that report agreed with the amount printed on the line labeled "Shipping Costs." We traced the packaging costs to the report entitled "Supreme Greens with MSM on that report agreed with the amount printed on the line labeled "Packaging Costs." We traced the development costs to the report entitled "Supreme Greens with MSM on that report agreed with the amount printed on the line labeled "Packaging Costs." We traced the development costs to the report entitled "Supreme Greens Accounting, Development Costs January 1, 2003 through June 30, 2004" and found that the grand total of that report agreed with the amount printed on the line line labeled "Development Costs."	
			3. We math checked the report entitled "Supreme Greens Direct Costs."	3. We math checked the report entitled "Supreme five components of the report and found that our calculated total was one cent higher than the printed amount of "Total Direct Costs." This discrepancy was	

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### DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

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	Findings	caused by the packaging and shipping costs being carryover calculated amount rather than being input amounts, as were the others. The difference, then, was due to rounding.	<ol> <li>We obtained from Direct Marketing Concepts, Inc. and ITV Direct, Inc. a summary report showing the net profits derived from the sale of Supreme Greens with MSM during the period from the first sale through June 30, 2004, entitled "Supreme Greens Accounting Net Profit (Loss) For the period January 1, 2003 through June 30, 2004."</li> <li>We obtained from Direct Marketing Concepts, Inc. a report entitled "Supreme Greens Overhead Allocation For the Period January 1, 2003 through June 30, 3004.</li> <li>We traced the item labeled "Total Net Revenues, from Trial Balance" ("item 1") to the "Adjusted Trial Balance Combined Activity For the Period August 16, 2003 through June 30, 2004," which had a subtotal for net revenue and found the amounts to be in agreement. We traced the item labeled "Total Selling, General &amp; Administrative Expenses, from Trial Balance" ("item 2") to the "Adjusted Trial Balance Combined Activity For the Period August 16, 2003 through June 30.</li> </ol>
LENGE SANOANI I, 2003 IRROOME SO, 2004	Procedures		<ol> <li>We requested that Direct Marketing Concepts, Inc. and ITV Direct, Inc. provide to us a summary report showing the net profits derived from the sale of Supreme Greens with MSM during the period from the first sale through June 30, 2004.</li> <li>We requested that Direct Marketing Concepts, Inc. provide to us a report showing the allocation of overhead to the sales of Supreme Greens with MSM for the period August 16, 2003 through June 30, 2004.</li> <li>We traced the three input components of the report "Supreme Greens Overhead Application" to other reports and recalculated the results.</li> </ol>
	Description of information requested by the Preliminary Injunction Order dated June 23, 2004		"[A]II net profits collected and obtained directly or through any other corporation, partnership, limited liability corporation, or other entity, in connection with the sales in the United States of Supreme Greens with MSM."  This was interpreted to be net of an allocation of overhead to the sales of Supreme Greens with MSM per a conference call discussion on 7/2/04 with Daniel Kaufman, a lawyer with the Federal Trade Commission.
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### DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

Order	Order Page	requested by the Preliminary Injunction Order dated June 23,	Procedures	Findings
VI. B. 5. cont'd				Administrative Expenses and found the amounts to be in agreement. [We noted that the Selling, General & Administrative Expenses on the "Adjusted Trial Balance Combined Activity For the Period August 16, 2003 through June 30, 2004" did not include any of the direct costs detailed in the information provided for Order Section VI. B. 4. above.] We traced the item labeled "Supreme Greens Net Revenue" ("item 3") to the "Net Revenues" total on the report "Supreme Greens Net Revenue ("item 3") to the "Net Revenues" and found the amounts to be in agreement. We then recalculated the percentage of item 2 divided by item 1 and found that the percentage we obtained agreed with the percentage printed on the report. We then multiplied item 3 by that percentage and found the amount printed on the report as "Overhead Applied to Supreme Greens Net Revenues, at above percentage rate."
VI. B. 6.	25	"[A]II transfers of assets between the Defendants and any related or affiliated corporate entities or individuals in excess of Ten thousand and 00/100 dollars (\$10,000) since January 2003."	1. We requested from Direct Marketing Concepts, Inc. and ITV Direct, Inc. reports showing all credits recorded in all cash accounts (i. e., all cash disbursements and transfers) for the period January 1, 2003 through June 30, 2004, exclusive of payroll, sorted by pay date, in ascending date order from January 1, 2003.	1. We obtained from Direct Marketing Concepts, Inc. a report entitled "Credits to ALL Cash Accounts, January 1, 2003 through June 30, 2004" and from ITV Direct, Inc. a report entitled "All Credits to All Cash Accounts, January 2003 through June 2004." These data were extracted from the databases of reconciled transactions in the Quickbooks general ledger systems utilized by

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### DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

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	Findings	both companies. The data were then 'frozen" by the companies and converted into an Excel format so that the data could be sorted by date and by payee. [These reports represented disbursements exclusive of payroll.] We received from both Direct Marketing Concepts, Inc. and ITV Direct, Inc. printouts of all disbursements, exclusive of payroll, generated from the each company's Quickbooks system, with a verification total, as well as the Excel versions entitled "Credits to ALL Cash Accounts, January 1, 2003 through June 2004" (ITV Direct, Inc.). We found the verification totals of each version to be in agreement for each company.  2. We obtained from Direct Marketing Concepts, Inc. a report entitled "Credits > \$10,000 to ALL Cash Accounts, January 1, 2003 through June 30, 2004" and from ITV Direct, Inc. a report entitled "Credits > \$10,000 to ALL Cash Accounts, January 2003 through June 2004," both sorted by payment date. Each of the two reports had a verification total. [These reports reports had a verification total. [These reports reports entitled "Credits to ALL Cash Accounts, January 1, 2003 through June 30, 2004" (Direct January 1, 2003 through June 30, 2004" (Direct January 1, 2003 through June 30, 2004") (Direct January 1, 2003 through June 30, 2004")
	Procedures	2. We requested from Direct Marketing Concepts, Inc. and ITV Direct, Inc. reports showing all credits to all cash accounts (i. e., all cash disbursements and transfers) over \$10,000 for the period January 1, 2003 through June 30, 2004, exclusive of payroll, sorted by payment date, in ascending date order from January 1, 2003, with a verification total of all payments listed on this schedule. We requested that a verification total of all items be printed on each report.
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	Findings	Marketing Concepts, Inc.) and "All Credits to All Cash Accounts, January 2003 through June 2004" (ITV Direct, Inc.) by sorting the data to list only those credits over \$10,000. Transfers between cash accounts within each company were excluded. Transfers between the two companies were included.  3. We found that all payments on each of the two reports of all credits to all cash accounts (i. e., all cash disbursements and transfers) over \$10,000 for the period January 1, 2003 through June 30, 2004, exclusive of payroll (as described in #2 immediately above) were also on the respective complete reports of all credits to all cash accounts (i. e., all cash disbursements and transfers) for the period January 1, 2003 through June 30, 2004, exclusive of payroll (as described in #1 immediately above), except for the transfers between cash accounts over \$10,000 on either of the two complete reports of all credits to all cash accounts (i. e., all cash disbursements and transfers) for the period January 1, 2003 through June 30, 2004 (as described in #1 immediately above) were also on either of the respective reports of all credits to all cash accounts (i. e., all cash disbursements and transfers) over \$10,000 for the period January 1, 2003 through June 30, 2004 (as described in #2 immediately above).
	Procedures	3. We compared each of the two reports showing all credits to all cash accounts (i. e., all cash disbursements and transfers) over \$10,000 for the period January 1, 2003 through June 30, 2004, exclusive of payroll (as described in #2 immediately above) to the respective complete reports showing all credits to all cash accounts (i. e., all cash disbursements and transfers) for the period January 1, 2003 through June 30, 2004, exclusive of payroll (as described in #1 immediately above) to verify that all payments over \$10,000 on the complete list (#1 abovê) were also on the respective lists of payments over \$10,000 (#2 above), except for the transfers between cash accounts within each company.
	Description of information requested by the Preliminary Injunction Order dated June 23, 2004	
	Order Page	
	Order Section	VI. B. 6. cont'd

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1.05-64-11	8 aranaaaa	Piled 11/10/2005 Page 2
Findings		5. We found the verification totals on each of the two versions of "Credits > \$10,000 to ALL Cash Accounts, January 1, 2003 through June 30, 2004" (from Direct Marketing Concepts, Inc.), one sorted by payee and the other by date, to be in agreement. We also found and the verification totals on each of the two versions of "Credits > \$10K to All Cash Accounts, January 2003 through June 2004" (from ITV Direct, Inc.), one sorted by payee and the other by date, to be in agreement. We also compared the individual items for "the Defendants and any related or affiliated corporate entities or individuals" listed on each of the two versions of "Credits > \$10,000 to ALL Cash Accounts, January 1, 2003 through June 30, 2004" (from Direct Marketing
Procedures	4. We requested from Direct Marketing Concepts, Inc. and ITV Direct, Inc. reports showing all credits to all cash accounts (i. e., all cash disbursements and transfers) over \$10,000 for the period January 1, 2003 through June 30, 2004, exclusive of payroll, with a primary sort by payee name and a secondary sort by payment date within the payee name sort, again with a verification total of payments shown on this schedule.	5. We compared the verification totals of each of the two reports described in items #2 and #4 immediately above (one sorted by payee and one sorted by date) to determine if they were in agreement and, therefore, that the databases were identical.
Description of information requested by the Preliminary Injunction Order dated June 23, 2004		
Order Page		
Order Section	V. B. o.	

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	Findings	Concepts, Inc.) and each of the two versions of "Credits > \$10K to All Cash Accounts, January 2003 through June 2004" (from ITV Direct, Inc.) and found that all such individual listings were identical on each of the two sets of lists and that there were no other listings for "the Defendants and any related or affiliated corporate entities or individuals" on either list sorted by payee that were not also on the other list sorted by date. [These reports represented disbursements exclusive of payroll.]	6. We received from Direct Marketing Concepts, Inc. and ITV Direct, Inc. reports entitled "Credits > \$10,000 to ALL Cash Accounts, January 1, 2003 through June 30, 2004 – to 'the Defendants and any related or affiliated corporate entities or individuals" (from Direct Marketing Concepts, Inc.) and "Credits > \$10K to All Cash Accounts, January 2003 through June 2004 – to 'the Defendants and any related or affiliated corporate entities or individuals" (from ITV Direct, Inc.). [These reports represented disbursements exclusive of payroll.]	7. We found that the payments listed on the reports "Credits > \$10,000 to ALL Cash Accounts, January 1, 2003 through June 30, 2004 - to 'the Defendants and any related or affiliated corporate entities or
	Procedures		6. We requested that Direct Marketing Concepts, Inc. and ITV Direct, Inc. review the respective reports showing all credits to all cash accounts (i. e., all cash disbursements and transfers) over \$10,000 for the period January 1, 2003 through June 30, 2004, exclusive of payroll, with a primary sort by payee name and a secondary sort by payment date within the payee name sort, and remove all payees other than "the Defendants and any related or affiliated corporate entities or individuals" from the report.	7. We compared the listing of all credits to all cash accounts (i. e., all cash disbursements and transfers) over \$10,000 for the period January 1, 2003 through June 30, 2004, exclusive of payroll, made to "the
	Description of information requested by the Preliminary Injunction Order dated June 23, 2004			
-	Order Page			V. V
	Order Section	VI. B. 6. cont'd		

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## DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

e 1:05-cv-11	907-JLT Document 13-7 Filed 11/10/2005 Page 2	29 of 30
Findings	individuals" (from Direct Marketing Concepts, Inc.) and "Credits > \$10K to All Cash Accounts, January 2003 through June 2004 – to 'the Defendants and any related or affiliated corporate entities or individuals" (from ITV Direct, Inc.) comprised all payments over \$10,000, exclusive of payroll, to the parties listed on page 1 of the Preliminary Injunction Order as to Defendants Direct Marketing Concepts, Inc., ITV Direct, Inc., and Donald W. Barrett and to any other "related or affiliated corporate entities or individuals" known to us at this time. We also found that there were no other payments over \$10,000, exclusive of payroll to 'the Defendants and any related or affiliated corporate entities or individuals" that were on the complete reports of "Credits > \$10,000 to ALL Cash Accounts, January 1, 2003 through June 30, 2004 – to 'the Defendants and any related or affiliated corporate entities or individuals" (from Direct Marketing Concepts, Inc.) or "Credits > \$10K to All Cash Accounts, January 2003 through June 2004 – to 'the Defendants and any related or affiliated corporate entities or individuals" (from Direct Marketing Concepts, Inc.) or "Credits > \$10K to All Cash Accounts, January 2003 through June 2004 – to 'the Defendants and any related or affiliated corporate entities or individuals" (from ITV Direct, Inc.) [Again, Defendants and any related or affiliated corporate entities or individuals" (from ITV Direct, Inc.) [Again, Defendants or individuals	
Procedures	Defendants and any related or affiliated corporate entities or individuals" (as described in #6 immediately above) to the complete listing of all credits to all cash accounts (i. e., all cash disbursements and transfers) over \$10,000 for the period January 1, 2003 through June 30, 2004 (as described in #4 immediately above) to verify that all payments over \$10,000 to any of "the Defendants and any related or affiliated corporate entities or individuals" on the complete list (#4 above) were also on the list of payments over \$10,000 to "the Defendants and any related or affiliated corporate entities or individuals" (#6 above).	Page 27 of 28
Description of information requested by the Preliminary Injunction Order dated June 23, 2004		
Order Page		
Order Section	VI. B. 6.	

## DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004

Case 1	1 <u>:05</u> -cv-11	19071	LT Document 13-7 Filed 11/10/2005
ATTACHMENT A	Findings	these reports represented disbursements exclusive of payroll.]	1. We obtained from Direct Marketing Concepts, Inc. and ITV Direct, Inc. balance sheets for each of the two entities as of June 30, 2004. These balance sheets were derived from the Quickbooks general ledger systems utilized by Direct Marketing Concepts, Inc.  2. We obtained from each of Direct Marketing Concepts, Inc. and ITV Direct, Inc. an Adjusted Trial Balance as of June 30, 2004. [See above discussion about adjusting entries.]  3. We found the amounts on each of the two reports for each of the companies to be in agreement. [It should be noted that while there is a line item on the ITV Direct, Inc. balance sheet labeled "Due to Direct Marketing Concept" in the amount of \$8,329,970.00, there is no corresponding line item on the balance sheet of Direct Marketing Concepts, Inc. reflecting a due from ITV Direct, Inc. The corresponding amount on the financial statements of Direct Marketing Concepts, Inc. is included in cost of sales.]
DIRECT MARKETING CONCEPTS, INC. AGREED-UPON PROCEDURES AND FINDINGS PERIOD JANUARY 1, 2003 THROUGH JUNE 30, 2004	Procedures		<ol> <li>We requested that Direct Marketing Concepts, Inc. and ITV Direct, Inc. provide to us balance sheets for each of the two entities as of June 30, 2004, prepared from each company's general ledger.</li> <li>We requested that Direct Marketing Concepts, Inc. and ITV Direct, Inc. provide to us trial balances as of June 30, 2004.</li> <li>We traced the June 30, 2004 asset and liability balances on the each balance sheet to the respective Adjusted Trial Balance as of June 30, 2004.</li> </ol>
₽ PEI	Description of information requested by the Preliminary Injunction Order dated June 23, 2004		"[T]he location and amount of all assets of the Defendants, including all assets held either (1) by any Defendant in this action, (2) for Barrett's, Direct Marketing Concepts, Inc.'s or ITV's benefit, or (3) under any Defendants' direct or indirect control, jointly or severally."  For the purposes of this engagement, this was interpreted to be compiled balance sheets, without disclosures (i. e., footnotes) of Direct Marketing Concepts, Inc. and ITV Direct, Inc., both as of 6/30/04 per a conference call discussion on 7/2/04 with Daniel Kaufman, a lawyer with the Federal Trade Commission.
	Order Page		25
	Order Section	VI. B. 6. cont'd	VI. B. 7.

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### UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
Plaintiff,	
v. )	
DIRECT MARKETING CONCEPTS, INC.,) ITV DIRECT, INC., DIRECT FULFILLMENT, LLC, DONALD BARRETT, and ROBERT MAIHOS,	C.A. No. 05-11907-JLT
Defendants.	

### AFFIDAVIT OF SCOTT SILVERMAN IN SUPPORT OF CAPPSEALS INC.'S MOTION FOR PARTIAL SUMMARY JUDGMENT

**EXHIBIT F: PART TWO** 

CONFIDENTIAL

DIRECT MARKETING CONCEPTS, INC.

APPENDIX TO REPORT ON AGREED-UPON PROCEDURES

### **SCHEDULES**

- 1. Supreme Greens Revenues By Month
- 2. Supreme Greens Refunds By Month
- 3. Supreme Greens Net Revenues
- 4. Supreme Greens Direct Costs
- 5. Supreme Greens Media Costs By Month
- 6. Cost of Supreme Greens Product Sold
- 7. Inventory Report

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- 8. Supreme Greens Shipping Expenses
- 9. Supreme Greens Packaging Expense
- 10. Supreme Greens Net Profit (Loss)
- 11. Supreme Greens Overhead Allocation
- 12. Transfers Over \$10K Direct Marketing
- 13. Transfers Over \$10K-ITV Direct
- 14. Balance Sheet Direct Marketing
- 15. Balance Sheet ITV Direct

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### **Direct Marketing Concepts, Inc. Supreme Greens Accounting** Prepared by: Wayne P. Callahan 8/12/2004

### **Supreme Greens Revenues By Month**

For the Period January 1, 2003 through June 30, 2004

Month of Revenue	<u>Count</u>	Pr	oduct Revenue SubTotal	<u>Sh</u>	ipping Revenue	Total Revenue
Jun-04	1536	\$	173,450.49		\$16,173.25	\$ 189,623.74
May-04	1979		210,294.80		20,621.29	230,916.09
Apr-04	8013		826,250.87		87,737.84	913,988.71
Mar-04	14318		1,513,532.74		161,521.87	1,675,054.61
Feb-04	22611		1,521,839.23		166,259.49	1,688,098.72
Jan-04	29257		2,309,192.20		265,927.46	2,575,119.66
Dec-03	21954		2,248,110.22		244,340.70	2,492,450.92
Nov-03	35156		2,144,203.25		245,905.72	2,390,108.97
Oct-03	23049		2,178,456.34		276,611.64	2,455,067.98
Sep-03	9380		853,464.65		110,516.19	963,980.84
Jan - Aug 03 _	431		28,648.51		3,684.74	 32,333.25
Subtotal	167684	\$	14,007,443.30	\$	1,599,300.19	\$ 15,606,743.49
Adjustment to Account for Supreme Greens Sales recorded in the General Ledger but not recorded in the Sales System 446,057.00						
TOTAL SUPREME GREENS REVENUES					\$ 16,052,800.49	

Revenue recognizition is upon product shipment.

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Direct Marketing Concepts, Inc. Supreme Greens Accounting Prepared by: Wayne P. Callahan 7/29/2004

#### **Supreme Greens Refunds by Month**

For the Period January 1, 2003 through June 30, 2004

Month of Refund	<u>Count</u>	Product Refu	ı <u>nd Ship</u> ı	oing Refund		Total Refund
Jun-04	240	\$ (22,054	.07)	(\$723.44)	\$	(22,777.51)
May-04	544	(47,805	.75)	. (314.05)		(48,119.80)
Apr-04	1182	(106,937	.49)	(1,915.84)		(108,853.33)
Mar-04	2073	(177,240	.86)	(3,580.33)		(180,821.19)
Feb-04	1907	(158,692	.80)	(4,976.34)		(163,669.14)
Jan-04	2600	(240,651	.96)	(6,709.07)		(247,361.03)
Dec-03	1987	(188,115	.97)	(7,676.24)		(195,792.21)
Nov-03	2057	(193,427	.12)	(8,198.95)		(201,626.07)
Oct-03	1428	(136,027	.14)	(6,790.70)		(142,817.84)
Sep-03	451	(43,936	.35)	(4,272.17)		(48,208.52)
Jan - Aug 03	11	(1,409	.23)	(166.85)		(1,576.08)
<del>-</del>			· · · · · · · · · · · · · · · · · · ·			(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
SubTotal Refunds	14480	\$ (1,316,298	.74) \$	(45,323.98)	\$	(1,361,622.72)
•	-		,,_,		-	
Refunds granted by r	\$	(7,741.53)				
						•
Crowd Total Deferred						
Grand Total Refunds				_	<u>\$</u>	(1,369,364.25)

Direct Marketing Concepts, Inc. Supreme Greens Accounting Prepared by: Wayne P. Callahan 8/12/2004

Supreme Greens Accounting Supreme Greens Net Revenues For the Period January 1, 2003 through June 30, 2004

 Total Gross Sales
 \$ 16,052,800.49

 Total Refunds
 (1,369,364.25)

 Net Revenues
 \$ 14,683,436.24

Direct Marketing Concepts, Inc. Supreme Greens Accounting Prepared by: Wayne P. Callahan 8/13/2004

#### **Supreme Greens Direct Costs**

For the Period January 1, 2003 through June 30, 2004

Total Direct Costs	\$13,021,676.80
Development Costs	38,045.95
Packaging Costs	97,236.14
Shipping Costs	1,029,071.21
Product Costs	3,975,452.61
Media Costs	\$7,881,870.90

#### Direct Marketing Concepts, Inc. Supreme Greens Accounting Prepared by: Wayne P. Callahan 8/9/2004

## Supreme Greens Media Costs By Month (paid by ITV Direct, Inc.)

For the Period January 1, 2003 through June 30, 2004

Month of Media Cost	PAX Media	ALL Others	TOTAL
Jun-04	\$0.00	\$0.00	\$0.00
May-04	0.00	0.00	\$0.00
Apr-04	57,927.50	284,582.47	\$342,509.97
Mar-04	270,703.75	453,283.02	\$723,986.77
Feb-04	215,411.25	642,293.64	\$857,704.89
Jan-04	181,623.75	938,167.72	\$1,119,791.47
Dec-03	371,587.70	1,016,920.43	\$1,388,508.13
Nov-03	349,371.25	939,614.97	\$1,288,986.22
Oct-03	402,453.75	825,877.28	\$1,228,331.03
Sep-03	430,333.75	417,315.29	\$847,649.04
Aug-03	41,395.00	28,728.38	
Jul-03	0.00	2,040.00	\$70,123.38
Jun-03	0.00	2,040.00	\$2,040.00
May-03	0.00	2,550.00	\$2,040.00
Apr-03	0.00	, ·	\$2,550.00
Mar-03	0.00	2,040.00	\$2,040.00
Feb-03	0.00	2,040.00	\$2,040.00
Jan-03		1,530.00	\$1,530.00
Total Supreme Greens Media Costs	0.00 \$2,320,807.70	2,040.00	\$2,040.00
i i i i i i i i i i i i i i i i i i i	ΨΖ,3ZU,0U1.1U	\$5,561,063.20	\$7,881,870.90

#### **Accrual Basis**

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The costs listed above for the months of January 2003 through April 2003 were, in fact, for the months of January 2004 through April 2004. The dates had been entered into the system incorrectly. They have been left on this report with their recorded dates since, in any case, the costs were incurred during the period January 1, 2003 through June 30, 2004, the period covered by the report.

# Case 1:05-cv-11907-JLT Document 13-8 Filed 11/10/2005 Page 15 of 37 Direct Marketing Concepts, Inc.

# Direct Marketing Concepts, Inc. Supreme Greens Accounting Cost of Supreme Greens Product Sold

Prepared by Wayne P. Callahan 8-9-2004 For the Period January 2003 through June 2004

Trans#	Туре	Date	Num	Name	Debit
9,284	Check	06/17/2003	WIRE	Healthy Solutions, Inc.	
11,721	Check	08/19/2003	3953	Healthy Solutions, Inc.	16,250.00
11,934	Bill	08/19/2003	1057	Healthy Solutions, Inc.	1,095.00
12,860	Check	09/26/2003	WIRE	Direct Business Concepts	81,250.00
13,635	Bill	09/26/2003	2	Direct Business Concepts	83,382.00
13,639	Bill	09/26/2003	3	Direct Business Concepts	74,490.00
13,638	Bill	10/03/2003	4	Direct Business Concepts	13,000.00
13,637	Bill	10/08/2003	5	Direct Business Concepts	91,260.00
13,637	Bill	10/08/2003	5	Direct Business Concepts	9,750.00
13,636	Bill	10/10/2003	6	Direct Business Concepts	3,250.00
13,636	Bill	10/10/2003	6	Direct Business Concepts	128,609.00
14,607	Bill	10/17/2003	10	Direct Business Concepts	19,565.00
13,716	Bill	10/20/2003	7	Direct Business Concepts	65,520.00
14,880	Bill	10/21/2003	11	Direct Business Concepts	8,502.11
14,609	Bill	10/24/2003	12	Direct Business Concepts	13,000.00
14,610	Bill	11/03/2003	13	Direct Business Concepts	265,356.00
14,608	Bill	11/03/2003	9	Direct Business Concepts	124,020.00
14,611	Bill	11/07/2003	14	Direct Business Concepts  Direct Business Concepts	7,500.00
14,788	Bill	11/18/2003	15	Direct Business Concepts	158,385.50
14,788	Bill	11/18/2003	15	· ·	246,480.00
14,701	Check	11/18/2003	4445	Direct Business Concepts Direct Business Concepts	31,460.00
15,081	Bill	11/25/2003	16	Direct Business Concepts  Direct Business Concepts	98,174.00
15,082	Bill	12/03/2003	17	· · · · · · · · · · · · · · · · · · ·	287,400.00
15,430	Bill	12/08/2003	18	Direct Business Concepts Direct Business Concepts	241,920.00
15,859	Bill	12/12/2003	19	Direct Business Concepts  Direct Business Concepts	214,272.00
15,858	Bill	12/19/2003	20	Direct Business Concepts  Direct Business Concepts	241,920.00
16,690	Bill	12/31/2003	21	Direct Business Concepts	300,024.00
16,691	Bill	01/09/2004	22	Direct Business Concepts	300,078.00
16,692	Bill	01/14/2004	23	Direct Business Concepts	185,472.00
16,692	Bill	01/14/2004	23	Direct Business Concepts  Direct Business Concepts	299,520.00
16,693	Bill	01/21/2004	24	Direct Business Concepts  Direct Business Concepts	24,192.00
16,693	Bill	01/21/2004	24	Direct Business Concepts  Direct Business Concepts	345,600.00
16,997	Bill	01/29/2004	25	Direct Business Concepts	30,546.00
16,997	Bill	01/29/2004	25	Direct Business Concepts	288,000.00
17,074	Bill	02/06/2004	26		30,216.00
17,074	Bill	02/06/2004	26	Direct Business Concepts Direct Business Concepts	288,000.00
			20	Direct Business Concepts	30,240.00
				Total Supreme Green Purchases	4,647,698.61
				Ending Inventory 6/30/2004	(672,246.00)
				Net Supreme Greens Product Cost	3,975,452.61

ITV 00554

Inventory Report

3,948

XXXXX XXXXX XXXXX XXXXX XXXXX

1,449

XXXXX

Calcium Supreme Caps Children Calcium Caps

Calcium Caps Calcium Gels

Alka Slim

97,550 34,510

**29** 

Kilos of Calcium -iquid Essential

E-8 Daily Caps

Green Tea

15,418

10,100

XXXXX

23,600 32,000

P.H. Test Samples

P.H.Test Kits

14,090 11,302

64,910

49,384

11.072

w/o phone#

with phone# XXXXX

**Product** 

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	25	42	15 112.041 Total Count SG		\$ 672.246.00 Total Cost @ \$6.00 cost per unit								T	<u></u>					Ţ	
<b>****</b>	8,867	7	615	XXXXX			XXXXX	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX	XXXXX	
000,40	XXXXX	103,607	7.77.7	72,240			23,130	5	20,827	3,549	19,058	2		124	97	146	140	9,942	13,019	
	Silver from the Sea	Supreme Green Caps	Supreme Green Powder	T-Bag "1 month supply"		Dr.Day Products	Dr Day workbook	Dr.Day"Confusion"cassette	Dr.Day "Diseases" video	Dr.Day "Cancer" video	Dr.Day"God" video	Dr.Day"Light" video	Dr.Day"AltMed" video	Dr.Day"He Loves Me" video	Dr. Day"Drugs" video	Dr.Day"DoubleBlind" video	Dr.Day"Believing" video	Or.Day"Cancer" DVD	Dr.Day"Interview"video	

Direct Marketing Concepts, Inc. **Supreme Greens Accounting** Prepared by: Wayne P. Callahan 8/12/2004

## **Supreme Greens Shipping Expenses**

For the Period January 1, 2003 through June 30, 2004

Total Net Revenues, from Trial Balance	\$36,202,461.55
Total Shipping Expenses from Trial Balance	2,537,206.56
Shipping Expense as percentage of Total Net Revenues	7.01%
Supreme Greens Net Revenues	\$ 14,683,436.24
Shipping Expense Allocated to Supreme Greens Net Revenues, at above percentage rate.	\$ 1,029,071.21

### Direct Marketing Concepts, Inc. Supreme Greens Accounting Prepared by: Wayne P. Callahan 8/13/2004

#### **Supreme Greens Packaging Expense**

For the Period January 1, 2003 through June 30, 2004

Total Net Revenues, from Trial Balance	\$ 36,202,461.55
Total Packaging Expenses from Trial Balance	\$ 239,738.67
Packaging Expense as percentage of Total Net Revenues	0.66%
Supreme Greens Net Revenues	\$ 14,683,436.24
Packaging Expense Applied to Supreme Greens Net Revenues, at above percentage rate.	\$ 97,236.14

### Direct Marketing Concepts, Inc. Supreme Greens Accounting Prepared by: Wayne P. Callahan 8/13/2004

## Supreme Greens Accounting Net Profit (Loss)

For the Period January 1, 2003 through June 30, 2004

Total Gross Supreme Greens Revenues	\$	16,052,800.49
Total Supreme Greens Refunds	<del>adali ini</del>	(1,369,364.25)
Net Supreme Greens Revenues	\$	14,683,436.24
Less Supreme Greens Direct Costs		(13,021,676.80)
Net Revenues Less Direct Costs	\$	1,661,759.44
Overhead Allocated to Net Supreme Greens Revenues	<b>Balance</b>	(4,138,687.91)
Net Loss on Sales of Supreme Greens	\$	(2,476,928.47)

#### Direct Marketing Concepts, Inc. Supreme Greens Accounting Prepared by: Wayne P. Callahan 8/12/2004

#### **Supreme Greens Overhead Allocation**

For the Period January 1, 2003 through June 30, 2004

Total Net Revenues, from Trial Balance	\$ 36,202,461.55
Total Selling, General & Administrative Expenses, from Trial Balance	10,204,061.73
Overhead Rate as percentage of Total Net Revenues	28.19%
Supreme Greens Net Revenues	\$ 14,683,436.24
Overhead Allocated to Supreme Greens Net Revenues, at above percentage rate.	\$ 4,138,687.91

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## Transfers > \$10,000 to the Defendants and Any Related or Affiliated Corporate Entities or Individuals

January 1 2003 through June 30 2004

Trans #	Date	Check #	ry 1 2003 through June 30 2004	
Jan '03 - Jun 04	- Julie	CHECKIF	Payee	Credit
8611	06/03/2003	WIRE	Direct Euteller and	
12860	09/26/2003	VVIRE	Direct Pusiness Consults	25,000.00
13943	10/10/2003	4421	Direct Business Concepts	83,382.00
13652	10/10/2003	WIRE	Direct Business Concepts	58,502.11
13783	11/03/2003	WIRE	Direct Business Concepts	87,490.00
14029	11/13/2003	4445	Direct Business Concepts	104,260.00
14701	11/21/2003	4445	Direct Business Concepts	98,174.00
14847	12/01/2003	AEE0	Direct Business Concepts	98,174.00
14628	12/01/2003	4558	Direct Business Concepts	265,356.00
14881	12/01/2003	WIRE	Direct Business Concepts	65,520.00
14848		4561	Direct Business Concepts	13,000.00
15079	12/06/2003	4559	Direct Business Concepts	124,020.00
15268	12/16/2003	4622	Direct Business Concepts	158,385.50
15644	12/22/2003	4666	Direct Business Concepts	277,940.00
16100	01/02/2004	4772	Direct Business Concepts	287,400.00
16251	01/12/2004	4809	Direct Business Concepts	241,920.00
	01/19/2004	4867	Direct Business Concepts	214,272,00
16618	01/26/2004	4925	Direct Business Concepts	241,920.00
16763	02/05/2004	5001	Direct Business Concepts	300,024.00
4594	02/13/2003	1013	Direct Fulfillment, LLC	65,000.00
4624	02/20/2003	1040	Direct Fulfillment, LLC	65,000.00
4666	02/26/2003	1066	Direct Fulfillment, LLC	25,000.00
4678	03/03/2003	1072	Direct Fulfillment, LLC	50,000.00
6007	03/04/2003	Wire	Direct Fulfillment, LLC	50,000.00
6015	03/07/2003	Wire	Direct Fulfillment, LLC	15,000.00
6024	03/10/2003	Wire	Direct Fulfillment, LLC	35,000.00
6026	03/11/2003	Wire	Direct Fulfillment, LLC	20,000.00
6029	03/13/2003	Wire	Direct Fulfillment, LLC	60,000.00
6030	03/13/2003	Wire	Direct Fulfillment, LLC	50,000.00
6035	03/18/2003	Wire	Direct Fulfillment, LLC	50,000.00
6036	03/18/2003	Wire	Direct Fulfillment, LLC	50,000.00
6037	03/19/2003	Wire	Direct Fulfillment, LLC	85,000.00
6043	03/27/2003	Wire	Direct Fulfillment, LLC	60,000.00
6048	04/01/2003	Wire	Direct Fulfillment, LLC	35,000.00
6051	04/03/2003	Wire	Direct Fulfillment, LLC	60,000.00
6053	04/08/2003	Wire	Direct Fulfillment, LLC	50,000.00
6057	04/10/2003	Wire	Direct Fulfillment, LLC	50,000.00
6060	04/15/2003	Wire	Direct Fulfillment, LLC	50,000.00
7197	04/18/2003		Direct Fulfillment, LLC	85,504.56
6334	04/18/2003	Wire	Direct Fulfillment, LLC	35,000.00
7785 _	05/07/2003	WIRE	Direct Fulfillment, LLC	80,000.00
8006	05/12/2003	WIRE	Direct Fulfillment, LLC	15,000.00
7966	05/14/2003	WIRE	Direct Fulfillment, LLC	50,000.00
8297	05/23/2003	WIRE	Direct Fulfillment, LLC	75,000.00
11250	07/28/2003		Direct Fulfillment, LLC	25,000.00
16545	01/21/2004	4920	Donald W. Barrett	25,000.00
17100	02/13/2004	5079	Donald W. Barrett	25,000.00
17286	02/20/2004	5169	Donald W. Barrett	100,000.00
18021	03/18/2004	5368	Donald W. Barrett	50,000.00
13006	10/06/2003	4227	Eileen Barrett	63,500.00
10842	07/15/2003	3699	Health Solutions	25,250.00
14829	12/01/2003	4557	Health Solutions	25,250.00
9284	06/17/2003	WIRE	Healthy Solutions, Inc.	16,250.00
11935	08/19/2003	WIRE	Healthy Solutions, Inc.	81,250.00
5339	03/20/2003	1461	ITV Direct	20,000.00
5391	03/20/2003	1476	ITV Direct	15,000.00
5528	03/31/2003	1543	ITV Direct	20,000.00
5612	04/04/2003	1437	ITV Direct	35,000.00

Dated: 8-7-2004

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## Case 1:05-cv-11907-JLT Declinant 13-8 concepts, Inc. Transfers > \$10,000 to the Defendants and Any Related or Affiliated Corporate Entities or Individuals

January 1 2003 through June 30 2004

		Janu	ary 1 2003 till 0	ugn June 30 2004	
Trans#	Date	Check	<del>*</del>	Payee	Credit
6359	04/16/2003	JE-164	ITV Direct		30,000.00
6336	04/18/2003	1756	ITV Direct		150,000.00
6596	04/23/2003	}	ITV Direct		100,000.00
7401	04/29/2003		ITV Direct		60,000.00
7501	04/30/2003	WIRE	ITV Direct		40,000.00
7786	05/07/2003		ITV Direct		50,000.00
8005	05/12/2003		ITV Direct		100,000.00
8136	05/16/2003		ITV Direct		100,000.00
8252	05/20/2003		ITV Direct		75,000.00
8610	06/03/2003		ITV Direct		75,000.00
8827	06/09/2003		ITV Direct		75,000.00
9279	06/17/2003		ITV Direct		140,000.00
10483	07/08/2003		ITV Direct		120,000.00
10818	07/13/2003		ITV Direct		50,000.00
10823	07/17/2003	WIRE	ITV Direct		30,000.00
11006	07/18/2003	WIRE	ITV Direct		30,000.00
11047	07/21/2003		ITV Direct		30,000.00
11212	07/25/2003	•	ITV Direct		124,000.00
11251	07/28/2003		ITV Direct		150,000.00
11411	08/01/2003		ITV Direct		38,000.00
11453 11595	08/05/2003		ITV Direct		105,000.00
11710	08/12/2003		ITV Direct		150,000.00
12017	08/19/2003		ITV Direct		165,000.00
12089	08/25/2003		ITV Direct		120,000.00
12103	08/28/2003	WIRE	ITV Direct		70,000.00
12262	09/02/2003		ITV Direct		230,000.00
12560	09/08/2003	WIRE	ITV Direct		200,000.00
12699	09/17/2003	WIRE-2	ITV Direct	<b>₽</b>	188,000.00
12638	09/19/2003	WIRE	ITV Direct		20,000.00
12799	09/23/2003 09/23/2003	WIRE	ITV Direct		180,000.00
12912	10/01/2003	WIRE	ITV Direct		43,781.00
12991	10/01/2003	WIRE	ITV Direct		170,000.00
13005	10/02/2003	WIRE WIRE	ITV Direct		00.000,08
13021	10/06/2003	WIRE	ITV Direct		13,000.00
13251	10/07/2003	WIRE	ITV Direct ITV Direct		200,000.00
13244	10/14/2003	WIRE	ITV Direct		101,390.00
13371	10/15/2003	WIRE	ITV Direct		255,000.00
13455	10/20/2003	***************************************	ITV Direct		200,000.00
13498	10/22/2003	WIRE	ITV Direct		250,000.00
13601_	10/24/2003	WIRE	ITV Direct		50,000.00
13615	10/27/2003	WIRE	ITV Direct		255,000.00
13629	10/29/2003	WIRE	ITV Direct		250,000.00
13765	11/03/2003	WIRE	ITV Direct		100,000.00
13924	11/07/2003	WIRE	ITV Direct		220,000.00
14013	11/17/2003	WIRE	ITV Direct		100,000.00
14669	11/19/2003	WIRE	ITV Direct		370,000.00
14698	11/24/2003	WIRE	ITV Direct		16,300.00
14748	11/25/2003	WIRE	ITV Direct		205,000.00
14813	12/01/2003	WIRE	ITV Direct		90,000.00
14979	12/08/2003	WIRE	ITV Direct		350,000.00
15067	12/08/2003	WIRE	ITV Direct		230,000.00
15110	12/10/2003	WIRE	ITV Direct		50,000.00
15219	12/15/2003	WIRE	ITV Direct		95,000.00
15194	12/17/2003	WIRE	ITV Direct		200,000.00
15453	12/23/2003	WIRE	ITV Direct		200,000.00
15482	12/29/2003	WIRE	ITV Direct		200,000.00
15629	01/05/2004	WIRE	ITV Direct		270,000.00
					190,000.00

## Case 1:05-cv-11907-JLT Direct Warketing Concepts, Inc. Page 29 of 37 Transfers > \$10,000 to the Defendants and Any Related or Affiliated Corporate Entities or Individuals

January 1 2003 through June 30 2004

Trans #	Date	Check #		Payee	Credit
15897	01/09/2004	WIRE	ITV Direct		220,000.00
16237	01/13/2004	WIRE	ITV Direct		
16274	01/20/2004	WIRE	ITV Direct		230,000,00
16526	01/26/2004	WIRE	ITV Direct		275,000.00
16783	02/02/2004	WIRE	ITV Direct	·	350,000.00
16784	02/03/2004	WIRE	ITV Direct		35,000.00
16831	02/04/2004	WIRE	ITV Direct		100,000.00
16849	02/09/2004	WIRE	ITV Direct		200,000.00
17040	02/12/2004	WIRE	ITV Direct		275,000.00
17098	02/17/2004		ITV Direct		225,000.00 275,000.00
17244	02/23/2004	WIRE	ITV Direct		
17371	02/25/2004	WIRE	ITV Direct		250,000.00
17377	03/02/2004	WIRE	ITV Direct		50,000.00
17655	03/10/2004	WIRE	ITV Direct		350,000.00
17768	03/16/2004	WIRE	ITV Direct		100,000.00
18071	03/22/2004	WIRE	ITV Direct		200,000.00
18102	03/23/2004	WIRE	ITV Direct		150,000.00
18219	03/25/2004	WIRE	ITV Direct		50,000.00
18467	03/30/2004	WIRE	ITV Direct		175,000.00 300,000.00
18644	04/09/2004	WIRE	ITV Direct		
18694	04/13/2004	WIRE	ITV Direct		100,000.00
18845	04/19/2004	WIRE	ITV Direct		275,000.00
18962	04/23/2004	WIRE	ITV Direct		175,000.00 100,000.00
18964	04/26/2004	WIRE	ITV Direct		180,000.00
19031	04/28/2004		ITV Direct		100,000.00
19216	05/04/2004	WIRE	ITV Direct	•	175,000.00
19237	05/10/2004		ITV Direct		135,000.00
19236	05/13/2004	WIRE	ITV Direct		75,000.00
19445	05/17/2004	WIRE	ITV Direct		275,000.00
19638	05/24/2004		ITV Direct		150,000.00
19720	06/01/2004	WIRE	ITV Direct		160,000.00
19907	06/08/2004		ITV Direct		75,000.00
20048	06/10/2004	WIRE	ITV Direct		50,000.00
20088	06/14/2004		ITV Direct		200,000.00
20098	06/14/2004	WIRE	ITV Direct		50,000.00
20183	06/18/2004	WIRE	ITV Direct		100,000.00
20255	06/21/2004	WIRE	ITV Direct		190,000.00
20361	06/29/2004	WIRE	ITV Direct		250,000.00
6452	02/21/2003	WAGE	Maihos		13,751.69
7404	04/29/2003	3057	Robert A Maihos		275,000.00
12455	09/10/2003	4119	Robert A Maihos		50,000.00
12456	09/11/2003	4120	Robert A Maihos		30,000.00
12497	09/15/2003	4127	Robert A Maihos		38,000.00
16544	01/21/2004	4919	Robert A Maihos		25,000.00
17101	02/13/2004	5080	Robert A Maihos		25,000.00
17376	03/01/2004	5175	Robert A Maihos		100,000.00
18020	03/18/2004	5367	Robert A Maihos		50,000.00
18726	04/15/2004	5452	Robert A Maihos		200,000.00
20114	06/15/2004	5852	Robert A Maihos		40,000.00
20119	06/16/2004	5853	Robert A Maihos		60,000.00
4682	03/03/2003	1073	Robert Maihos		25,000.00
5607	04/03/2003	1586	Robert Maihos		100,000.00
5611	04/04/2003	1585	Robert Maihos		430,000.00
					,

## Transfers > \$10,000 to the Defendants and Any Related or Affiliated Corporate Entities or Individuals

Trans#	Date	Ja Check#	anuary 1 2003 through June 30 2004	Credit
Jan '03 - Jun 04				
1073	08/06/2003	WIRE	Direct Marketing Concepts, Inc.	50,000,00
1387	09/18/2003	WIRE	Direct Marketing Concepts, Inc.	70,000.00
1702	10/17/2003	WIRE	Direct Marketing Concepts, Inc.	122,000.00
2218	12/05/2003	WIRE	Direct Marketing Concepts, Inc.	80,000.00
331	04/23/2003		Healthy Solutions	16,250.00
7	03/20/2003	1007	Robert Maihos	15,000.00
33	03/28/2003	1030	Robert Maihos	20,000.00

12:20 PM 08/13/04 Accrual Basis

# Direct Marketing Concepts, Inc. Balance Sheet As of June 30, 2004

	Jun 30, 04
ASSETS	
Current Assets	
Checking/Savings Cash	175,153.20
Total Checking/Savings	175,153.20
Accounts Receivable Accounts Receivable	341,801.09
Total Accounts Receivable	341,801.09
Other Current Assets	
Credit Card Sales Receivable	340,363.69
Employee Advances - Receivable	1,700.00
Product Inventory	1,945,450.00
<b>Total Other Current Assets</b>	2,287,513.69
Total Current Assets	2,804,467.98
Fixed Assets	
Computer Equipment	332,017.93
Office Equipment	219,574.49
Automobiles	78,758.23
Machinery & Equipment	37,567.65
Furniture & Office Equipment	63,764.39
Leasehold Improvements	7,425.00
Accumulated Depreciation	-371,931.00
Total Fixed Assets	367,176.69
Other Assets	044.040.74
Prepaid Media Buys	344,248.74
Deposits & Intangible Assets	1,119,484.81
Total Other Assets	1,463,733.55
TOTAL ASSETS	4,635,378.22
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	2,323,460.13
Total Accounts Payable	2,323,460.13
Credit Cards	
Credit Cards Payable	-2,430.47
Total Credit Cards	-2,430.47
Total Current Liabilities	2,321,029.66
i Otal Cult Cilt Flabilities	2,021,020.00

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12:20 PM 08/13/04 Accrual Basis

# Direct Marketing Concepts, Inc. Balance Sheet As of June 30, 2004

	Jun 30, 04
Long Term Liabilities Notes Payable	73,497.36
<b>Total Long Term Liabilities</b>	73,497.36
Total Liabilities	2,394,527.02
Equity	
Capital Stock	200.00
Retained Earnings	1,866,628.37
Sub-S Corp Property Distrib.	-2275863.04
Net Income	2,649,885.87
Total Equity	2,240,851.20
TOTAL LIABILITIES & EQUITY	4,635,378.22

ITV Balan	ITV Direct	Balance Sheet
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12:37 PM 08/13/04 Accrual Basis

As of June 30, 2004

Jun 30, 04	-149,090.28	-149,090.28	6,784.50	6,784.50	-142,305.78	41,822.93 7,032.50	48,855.43	-93,450.35	300.00	300.00	8,329,970.00	8,329,970.00	8,330,270.00
	ASSETS Current Assets Checking/Savings Checking - Beverly National	Total Checking/Savings	Accounts Receivable Accounts Receivable	Total Accounts Receivable	Total Current Assets	Fixed Assets Computer Equipment Studio Equipment -Telepromter	Total Fixed Assets	TOTAL ASSETS	LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable Accounts Payable	Total Accounts Payable	Other Current Liabilities Due to Direct Marketing Concept	Total Other Current Liabilities	Total Current Liabilities

Prepared by Wayne P. Callahan

Prepared by Wayne P. Callahan

| ITV Direct
| Balance Sheet
| As of June 30, 2004 |
| Jun 30, 04 |
Total Liabilities	8,330,270.00	
Equity	Retained Earnings	-1,409,677.55
Total Equity	-7,014,042.80	
Total Equity	-8,423,720.35	
TOTAL LIABILITIES & EQUITY	-93,450.35	

Accrual Basis

12:37 PM 08/13/04

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## UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
Plaintiff,	
v. )	
DIRECT MARKETING CONCEPTS, INC.,) ITV DIRECT, INC., DIRECT FULFILLMENT, LLC, DONALD BARRETT, and ROBERT MAIHOS,	C.A. No. 05-11907-JLT
Defendants. )	

## AFFIDAVIT OF SCOTT SILVERMAN IN SUPPORT OF CAPPSEALS INC.'S MOTION FOR PARTIAL SUMMARY JUDGMENT

#### **EXHIBIT G**

2:12 PM 06/21/04 Accrual Basis

## **Direct Marketing Concepts, Inc.**

## Find Report All Transactions

Туре	Date	Num	Name	Memo	Amount
Bill	02/06/2004	26	Direct Business Concepts	PO 1101	-318,240.00 not paid
Bill	01/29/2004	25	Direct Business Concepts	PO 1101	-318,216.00 not paid
Bill	01/21/2004	24	Direct Business Concepts	PO 1101	-376,146.00 not paid
Bill	01/14/2004	23	Direct Business Concepts	PO 1101	-323,712.00 not paid
Bill	01/09/2004	22	Direct Business Concepts	PO 1101	-185,472.00 not paid
Bill	12/31/2003	21	Direct Business Concepts	PO 1101	-300,078.00 not paid
Bill	12/19/2003	20	Direct Business Concepts	PO 1101	-300,024.00
Bill	12/12/2003	19	Direct Business Concepts	PO 1078	-241,920.00
Bill	12/08/2003	18	Direct Business Concepts		-214,272.00
Bill	12/03/2003	17	Direct Business Concepts		-241,920.00
Bill	11/25/2003	16	Direct Business Concepts		-287,400.00
Bill	11/18/2003	15	Direct Business Concepts		-277,940.00
Bill	11/07/2003	14	Direct Business Concepts	PO 1078	-158,385.50
Bill	11/03/2003	9	Direct Business Concepts		-7,500.00
Bill	11/03/2003	13	Direct Business Concepts	PO 1078	-124,020.00
Bill	10/24/2003	12	Direct Business Concepts	PO 1073 and 1078	-265,356.00
Bill	10/21/2003	11	Direct Business Concepts	PO 1076	-13,000.00
Bill	10/20/2003	7	Direct Business Concepts	Freight charges for shipping through 10-10-00	-8,502.11
Bill	10/17/2003	10	Direct Business Concepts	PO 1071 & 1073	-65,520.00
Bill	10/10/2003	6	Direct Business Concepts	PO 1071	-148,174.00
Bill	10/08/2003	5	Direct Business Concepts	Cheng	-13,000.00
Bill	10/03/2003	4	Direct Business Concepts	PO 1063	-91,260.00
Bill	09/26/2003	2	Direct Business Concepts	PO 1063	-74,490.00
Bill	09/26/2003	3	Direct Business Concepts	PO 1071	-13,000.00
Bill	08/19/2003	1057	Healthy Solutions, Inc.	50% down on PO 1057	-81,250.00
Bill	07/15/2003	8	Health Solutions	PO # 1041 50% down	-50,500.00
Bill	04/08/2003		Healthy Solutions, Inc.	Reimbursement for air travel April 9-12	-1,806.00
Check	12/29/2003	WIRE	Direct Business Concepts		-4,000.00
Check	12/23/2003	WIRE	Direct Business Concepts		-4,000.00
Check	11/21/2003		Direct Business Concepts		-98,174.00
Check	09/26/2003		Direct Business Concepts		-83,382.00
Check	08/19/2003	3953	Healthy Solutions, Inc.	Invoice 08010	-1,095.00
Check	06/17/2003	WIRE	Healthy Solutions, Inc.		-16,250.00
				-	Prophysical Company of the Company o
				=	-4,708,004.61

## UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
Plaintiff,	
v. )	
DIRECT MARKETING CONCEPTS, INC.,) ITV DIRECT, INC., DIRECT FULFILLMENT, LLC, DONALD BARRETT, and ROBERT MAIHOS,	C.A. No. 05-11907-JLT
Defendants.	

## AFFIDAVIT OF SCOTT SILVERMAN IN SUPPORT OF CAPPSEALS INC.'S MOTION FOR PARTIAL SUMMARY JUDGMENT

**EXHIBIT H** 

## UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS

FEDERAL TRADE COMMISSION, Plaintiff. V. DIRECT MARKETING CONCEPTS, INC., d/b/a TODAY'S HEALTH and DIRECT FULFILLMENT; ITV DIRECT, INC., d/b/a DIRECT FULFILLMENT; CIVIL ACTION DONALD W. BARRETT: NO. 04-11136-GAO HEALTHY SOLUTIONS, LLC d/b/a DIRECT BUSINESS CONCEPTS; HEALTH SOLUTIONS, INC.; ALEJANDRO GUERRERO, a/k/a ALEX GUERRERO; MICHAEL HOWELL; GREG GEREMESZ; TRIAD ML MARKETING, INC.; KING MEDIA, INC.; and ALLEN STERN, Defendants.

# PRELIMINARY INJUNCTION ORDER AS TO DEFENDANTS DIRECT MARKETING CONCEPTS, INC., ITV DIRECT, INC., AND DONALD W. BARRETT

June 23, 2004

The Federal Trade Commission ("FTC" or "Commission") filed a complaint against the above listed defendants pursuant to Section 13(b) of the Federal Trade Commission Act ("FTC Act"), 15 U.S.C. § 53(b), and moved for a preliminary injunction with other equitable relief against defendants Direct Marketing Concepts, Inc. ("DMC"), ITV Direct, Inc. ("ITV"), and Donald W. Barrett ("Barrett") (collectively, the "Defendants") pursuant to Fed. R. Civ. P. 65. The Court having considered the pleadings, declarations and exhibits filed in support of and opposing said motion, and after hearing on the motion, enters the following order:

#### Findings of Fact

On the basis of the affidavits presented, the Court finds the following facts:

- 1. The FTC is an independent agency of the United States Government created by the FTC Act, 15 U.S.C. §§ 41-58. The Commission is charged, among other things, with enforcement of Sections 5(a) and 12 of the FTC Act, 15 U.S.C. §§ 45(a) and 52, which respectively prohibit deceptive acts or practices in or affecting commerce, and false advertisements for food, drugs, devices, services, or cosmetics in or affecting commerce.
- 2. DMC and ITV are both Massachusetts corporations with their principal places of business in Saugus and Beverly Massachusetts, respectively. Barrett is the President and a director of both DMC and ITV, and he directs, controls, formulates, or participates in the acts and practices of both entities. Since at least August 2003, Barrett, DMC and ITV have advertised, promoted, offered for sale, and/or distributed a dietary supplement product called Supreme Greens with MSM ("Supreme Greens").
- 3. Barrett, DMC and ITV produced and widely disseminated a thirty-minute "infomercial" for Supreme Greens shown on cable television stations. Additionally, the Defendants marketed Supreme Greens on their website, www.todayshealth.com.
- 4. The infomercial features Donald Barrett and Alejandro Guerrero a/k/a Alex Guerrero discussing the health benefits of Supreme Greens in a setting that mimics a conventional talk show and includes the following passages:
  - BARRETT: Dr. Guerrero claims that most chronic degenerative diseases such as cancer, arthritis, diabetes, even the number one killer out there, heart disease can and are being cured and there are natural healing

techniques being suppressed in this country. We have a very controversial show, so stay with us.

Complaint Ex. 6 at 3-4.

BARRETT: And now here's the question: If I alkalize my body, am I going to come up with one of these chronic degenerative diseases?

GUERRERO: No.

BARRETT: Such as cancer, arthritis -

GUERRERO: No.

BARRETT: How can you say that so confidently?

GUERRERO: I'm very confident in saying that, primarily because of the clinical studies we've done. I've seen it in my - in my - in my clinical practice. I've seen it every day in my clinical practice.

BARRETT: Tell me about -

GUERRERO: I treat patients that have conditions -

BARRETT: - the studies - tell me about a study that you've done with - with chronic disease.

GUERRERO: Well, based on acid alkaline principles we wanted to take groups of people that had degenerative conditions – and, to me, it didn't really matter what their degenerative condition was and I preferred them to have a variety of conditions. So I certainly just didn't want to have a base of liver cancer or bone cancer or prostate cancer or breast cancer. I wanted to, you know, lump them into a group and

see what the response would be over time. Well, now it's been – you know, now we're going into, you know, eight years and within a five-year period of time we took 200 people that had a variety of degenerative conditions. They weren't all the same conditions, they –

BARRETT: Were they terminal?

GUERRERO: They were diagnosed as terminal.

BARRETT: Two hundred people – now, eight years later, how many of them are still alive?

GUERRERO: Well, I've got - out of that - out of those 200 people that were terminal we lost eight. Eight passed away.

BARRETT: And that's amazing. People must have been amazed by those studies.

GUERRERO: Yeah. I mean, it was - it was really exciting to see at the time.

And that's really what solidified, for me, this - you know, the concepts of acid and alkaline balance. And so, now, over the years I've just been afraid to deviate from what has worked for me in my clinic.

Complaint Ex. 6 at 11-13.

BARRETT: Now, explain. When a patient comes to your office – whether they have cancer or arthritis, diabetes, you start them on a few standard supplements.

GUERRERO: Right.

BARRETT: One being a product called Supreme Greens, the other one being a coral calcium type product.

GUERRERO: Yes. Complaint Ex. 6 at 15.

BARRETT: Okay. Alex, why do so many people lose weight on the product? I know that a lot of people get on the product to either help with their diabetes or maybe their heart disease or even cancer, but they lose weight as a byproduct. How come?

Complaint Ex. 6 at 22.

GUERRERO: It's great for women that are pregnant because it certainly applies -

BARRETT: So she can take it when she's pregnant?

GUERRERO: No question. My wife took it, my wife took it through all of her pregnancies.

BARRETT: And you have five children?

GUERRERO: We have five children.

BARRETT: Okay.

GUERRERO: And she took it through all of her pregnancies, never had to deal with, you know, prenatal vitamins, never got morning sickness. Complaint Ex. 6 at 22.

BARRETT: What are the other nutrients in there and does it interfere with any medication?

GUERRERO: Because I have, you know, a wide range of patients in different conditions, I needed to ensure that the formula was synergistic with all medications. And so, you know, the Supreme Greens with MSM is synergistic with medication. There is no contra-indication.

BARRETT: So anybody out - anybody -

GUERRERO: (Inaudible).

BARRETT: - anybody out there basically on any type of medication, they can take the Supreme Greens product?

GUERRERO: Yes.

Complaint Ex. 6 at 29-30.

5. The Defendants' website made the following statements about Supreme Greens:

If you or someone you love is suffering from Cancer, Arthritis, Osteoporosis, Fibromyalgia, Heart Disease, Diabetes, Heartburn, Fatigue, Excess Weight, or simply the everyday ravages of aging — it's time to start down the path to a healthier lifestyle . . .

A number of health problems and degenerative conditions have been linked to highly acidic cell pH:

- Cancer
- Arthritis
- High Blood Pressure
- High Cholesterol
- Diabetes

- Endometriosis
- Overweight
- Heart Disease

So How Do You Rebalance Your Cells pH Levels and Get the Minerals and Nutrients You Need?

According to Health professionals, supplements are needed to give the body what it needs. But where most supplements either provide vitamins or proteins, Supreme Greens works to help rebalance your cell pH.

Supreme Greens was formulated by Dr. Alex Guerrero, a renowned physician who has focused his career on working with people with various degenerative and chronic ailments. His breakthrough supplement has already helped thousands of people with cancer, diabetes, arthritis, lupus, fibromyalgia, chronic fatigue syndrome, and many others.

Complaint Ex. 7 at 2-3.

- 6. The Commission has alleged that through the above representations, and others, the Defendants have falsely or without substantiation represented that Supreme Greens can cure, treat or prevent cancer, diabetes, arthritis and heart disease, and that Supreme Greens can be safely used by pregnant women, children, and consumers taking any medications.
- 7. The Commission has provided the declarations of two experts: Barrie Cassileth, Ph.D, Chief of the Integrative Medicine Service of the Memorial Sloan-Kettering Cancer Center and Landon King, M.D., Associate Professor of Medicine and Biological Chemistry at the

John Hopkins University School of Medicine. Together, their declarations express the opinions that the above claims are either false or not supported by reliable scientific evidence.

8. The Defendants have not proffered any experts to contradict the opinions of Drs. Cassileth and King.

#### **Continuity Program**

9. The Defendants have at times caused consumers to incur unauthorized charges on their credit and debit cards by enrolling them in an automatic shipment program for a supplement called E-8 Daily – without their prior approval – when they ordered Supreme Greens. The Defendants maintain they have taken steps to prevent recurrence of such unauthorized charges, but do not dispute that they occurred in the past.

#### Danger of Recurrence

- 10. In the Fall of 2003, the FTC contacted counsel for the Defendants and informed them that the Supreme Greens infomercial made claims that were false and/or unsubstantiated. Shortly thereafter, the Defendants agreed to withdraw the infomercial and replace it with a substantially modified version that did not make the above challenged claims.
- 11. Notwithstanding their above promise to withdraw the original infomercial, the Defendants continued to run the original version of the Supreme Greens infomercial at least through April 2004.

#### Consumer Injury

12. Although the Court has not yet seen any specific sales figures, the Defendants have not disputed the Commission's contention that sales through the infomercial likely totaled in the tens of millions of dollars. Additionally, it is undisputed that the bulk of the sales revenues went to DMC, ITV and Barrett, and not to the remaining defendants in this litigation.

# Asset Dissipation & Potential Document Destruction

- 13. Two individuals who have engaged in business transactions with DMC and/or ITV have provided documentary evidence, in the form of bank records, that demonstrates that although the declarants' companies had contracted with DMC, Defendant Barrett requested that declarants' companies send hundreds of thousands of dollars directly to Barrett instead of to DMC. Additionally, one of the declarants says that he, at Barrett's request, forwarded hundreds of thousands of dollars to a separate company controlled by Barrett rather than to DMC.
- 14. Three former employees of DMC have provided declarations stating that they witnessed corporate funds at DMC and ITV being used to pay for non-business purchases, such as home furnishings and personal vehicles.
- 15. Two declarants provided declarations stating that in or about June 2003, after Barrett learned that the FTC had concerns about one of his earlier infomercials for a product called Coral Calcium Daily Barrett withdrew funds from certain accounts and distributed the funds to close relatives.
- 16. One declarant stated that in or about June 2003, at Barrett's direction, he removed approximately 40-50 boxes relating to Coral Calcium Daily from DMC's warehouse to his own storage facility because Barrett stated that he was concerned about the FTC pursuing him with respect to the product.
- 17. Defendants contend that the declarants relied on by the FTC are biased and untrustworthy and that their statements are false. It is difficult to make a credibility assessment on the basis of affidavits alone. Defendants make a plausible showing of bias. Nevertheless, even disregarding the most accusatory assertions, some of which are conclusory, the statements do

show at least an ability on the part of Defendants to move assets among related entities and/or persons.

#### Conclusions of Law

- 18. This Court has jurisdiction over the subject matter of this case and over these Defendants.
- 19. Venue in this District is proper under 15 U.S.C. § 53(b) and 28 U.S.C. § 1391(b) and (c).
- 20. The acts and practices of the Defendants are or have been in or affecting commerce, as "commerce" is defined in Section 4 of the FTC Act, 15 U.S.C. § 44.
- 21. This Court has authority to grant a preliminary injunction and other appropriate relief pursuant to Section 13(b) of the FTC Act, 15 U.S.C. § 53(b) and Rule 65 of the Federal Rules of Civil Procedure. FTC v. Gem Merch. Corp., 87 F.3d 466, 468-69 (11th Cir. 1996); FTC v. World Travel Vacation Brokers, Inc., 861 F.2d 1020, 1025-26 (7th Cir. 1988).
- 22. Section 13(b) authorizes the issuance of such preliminary relief upon a proper showing that, weighing the equities and considering the Commission's likelihood of ultimate success, such action would be in the public interest. 15 U.S.C. § 53(b); FTC v. Patriot Alcohol Testers, Inc., No. 91-11812-C, 1992 WL 27334, at \*3 (D. Mass. Feb. 13, 1992).

# Likelihood of Success on the Merits

23. The Commission has demonstrated a likelihood of success on the merits. Section 5(a) of the FTC Act prohibits deceptive acts and practices in or affecting commerce. Section 12 prohibits the dissemination of false advertising in order to induce the purchase of foods, drugs, devices, or cosmetics. To prevail under Sections 5(a) and 12, the FTC must demonstrate that

"first, there is a representation, omission, or practice that, second, is likely to mislead consumers acting reasonably under the circumstances, and third, the representation, omission, or practice is material." FTC v. Pantron I Corp., 33 F.3d 1088, 1095 (9th Cir. 1994) (citing Cliffdale Assocs... Inc., 103 F.T.C. 110, 164-65 (1984)). The FTC has established all three of these sufficiently for the Court to grant a preliminary injunction.

- 24. As demonstrated by the infomercial and website excerpts above, and despite the use of infrequent and/or inconspicuous disclaimers, the Defendants have made the claims that Supreme Greens can cure, treat or prevent cancer, diabetes, arthritis and heart disease, and that Supreme Greens can be safely used by pregnant women, children, and consumers taking any medications.
- 25. The Commission is likely to prevail in demonstrating the falsity and/or lack of substantiation of these claims, based on the uncontradicted declarations of Drs. Cassileth and King.
- 26. The Defendants' misrepresentations are likely to mislead reasonable consumers. Consumers have no obligation to doubt the veracity of express claims, and false or unsubstantiated claims are inherently "likely to mislead." In re Thompson Med. Co., 104 F.T.C. 648, 788, 818-19 (1984) (discussing with approval FTC's Policy Statement on Deception (Oct. 14, 1983)), aff'd 791 F.2d 189 (D.C. Cir. 1986).
- 27. Given the express nature and importance of the challenged claims, and the fact that they go to the core reasons why consumers buy Supreme Greens, they are presumed to be material. FTC v. SlimAmerica, Inc., 77 F. Supp.2d 1263, 1272 (S.D. Fla. 1999) ("Express claims or deliberately-made implied claims used to induce the purchase of a particular product or service are presumed to be material.").

- 28. In addition, the airing of the infomercial for Supreme Greens in a talk-show format with only limited disclaimers before and after the broadcast is likely to mislead consumers and constitute a deceptive act or practice in violation of Section 5.
- 29. Further, the Defendants' practice of causing charges for automatic shipments of E-8 Daily dietary supplement to be billed to consumers' credit or debit cards without the consumers' authorization has caused or is likely to cause substantial injury to consumers that is not reasonably avoidable by consumers themselves and is not outweighed by countervailing benefits to consumers or competition. Therefore, this practice likely constitutes an unfair practice, in or affecting commerce, in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).
- 30. The Commission is also likely to succeed in holding the Defendants jointly and severally liable for these violations of the FTC Act. DMC and ITV produced and disseminated the Supreme Greens infomercial. Their purported reliance upon co-defendant Alex Guerrero's representations regarding the product even if true is not a valid defense to a violation of the FTC Act. Moreover, as early as the Fall of 2003, the Defendants were on notice from the Commission as to the suspect nature of the Supreme Greens claims.
- 31. Individuals such as Barrett may be liable for corporate practices if they have "participated directly in the practices or acts or had authority to control them," and had some knowledge of the practices. FTC v. Amy Travel Serv., Inc., 875 F.2d 564, 573 (7th Cir. 1989). Authority to control can be evidenced by "active involvement in business affairs and the making of corporate policy, including assuming the duties of a corporate officer." Id.
- 32. The information presented indicates that Barrett knew as early as the Fall of 2003 that the Supreme Greens claims were suspect, based on the concerns raised by the FTC, yet he

continued to actively participate in making the challenged claims as President and a director of DMC and ITV.

#### **Balance of Equities**

- 33. The Commission brought this action to halt and prevent further violations of federal law and to protect consumers from the marketing of products claimed to prevent and cure life threatening diseases. In such statutory enforcement cases, the government proceeds "not as an ordinary litigant, but as a statutory guardian charged with safeguarding the public interest in enforcing the . . . laws." SEC v. Mgmt. Dynamics, Inc., 515 F.2d 801, 808 (2d Cir. 1975) (securities laws context).
- 34. The Commission's interest in protecting consumers outweighs the Defendants' interests that would be infringed by the requested injunction. The Defendants have no legitimate interest in engaging in practices that likely violate the FTC Act.

# Injunctive Relief is in the Public Interest

35. Immediate injunctive relief is necessary to protect the public from the financial and/or physical harm that results from the Defendants' practices. Consumers suffering from cancer, heart disease, arthritis and diabetes are injured if they purchase Supreme Greens in lieu of pursuing treatments that may offer them real health benefits. In addition, direct economic injury arises from purchasing Supreme Greens under false pretenses and from the Defendants' imposition of charges to consumers' credit or debit cards without their knowledge or authorization.

# **Necessity for Preliminary Relief**

- 36. There is good cause to believe that immediate and irreparable harm to consumers will result from ongoing violations of Sections 5(a) and 12 of the FTC Act by the Defendants unless they are preliminarily enjoined by order of this Court.
- 37. Where, as in this case, business operations are permeated by deceptive practices, and there is evidence of on-going transfers of business assets to unknown businesses, Barrett and his relatives, there is a possibility that assets may be dissipated during the pendency of the legal proceedings. An accounting and a restriction on the dissipation of the Defendants' assets is appropriate at this time to ensure the enforceability of any judgment that may be entered. However, should the accounting reveal that the Defendants have, presently are, or are likely to conceal or place assets beyond the Court's reach pending final resolution of this case, the Court will consider additional requests from the Commission for further relief necessary to ensure the enforceability of any judgment, including a freeze of the Defendants' assets and the appointment of a receiver.
- 38. Weighing the equities and considering the Commission's likelihood of ultimate success, a preliminary injunction is in the public interest, and it is hereby ordered that:

#### **DEFINITIONS**

For the purpose of this order, the following definitions shall apply:

1. "DMC" means Direct Marketing Concepts, Inc., d/b/a "Today's Health" and "Direct Fulfillment," a Massachusetts corporation with its principal place of business at 20 Oakpoint Ext., Saugus, MA 01906, and also doing business at 100 Cummings Center, Suite 139F, Beverly, MA 01915, and its divisions, subsidiaries, successors, assigns, and its officers, agents, representatives, and employees.

- 2. "ITV" means ITV Direct, Inc., d/b/a "Direct Fulfillment," a Massachusetts corporation with its principal place of business at 100 Cummings Center, Suite 506E, Beverly, MA 01915, and its divisions, subsidiaries, successors, assigns, and its officers, agents, representatives, and employees.
- 3. "Barrett" means Donald W. Barrett, individually and as an officer and director of DMC and ITV.
- 4. "Defendants" shall mean DMC, ITV, and Barrett, whether acting individually or through any corporation, subsidiary, division, or other entity.
  - 5. "FTC" or "Commission" or "Plaintiff" means the Federal Trade Commission.
- 6. "Advertising" means any written or verbal statement, illustration or depiction that is designed to effect a sale or create interest in the purchasing of goods or services, whether it appears in a brochure, newspaper, magazine, pamphlet, leaflet, circular, mailer, book insert, free standing insert, letter, catalogue, poster, chart, billboard, public transit card, point of purchase display, packaging, package insert, label, film, slide, radio, television or cable television, audio program transmitted over a telephone system, program-length commercial ("infomercial"), the Internet, email, or in any other medium.
- 7. "Promotion" means any written or verbal statement, illustration, or depiction that is designed to effect a sale or create interest in the purchasing of goods or services that is not "advertising," including but not limited to video news releases and press releases.
  - 8. "Endorsement" has the meaning set forth in 16 C.F.R. § 255.0(b).
- 9. "Substantially similar product" means any dietary supplement containing one or more of the ingredients contained in the proprietary blend of Supreme Greens with MSM.

- 10. "Assets" means any legal or equitable interest in, right to, or claim to, any real, personal, or intellectual property, including, but not limited to, chattel, goods, instruments, equipment, fixtures, general intangibles, effects, leaseholds, mail or other deliveries, inventory, checks, notes, accounts, credits, receivables (as those terms are defined in the Uniform Commercial Code), and all cash, wherever located.
- 11. "Continuity program" shall mean any plan, arrangement, or system pursuant to which a consumer receives periodic shipments of products without prior notification by the seller before each shipment or service period, regardless of any trial or approval period allowing the consumer to return or be reimbursed for the product.
- 12. "Assisting others" means knowingly providing any of the following services to any person or entity: (a) performing customer service functions for any person or entity, including but not limited to, receiving or responding to customer complaints; (b) formulating or providing or arranging for the formulation or provision of any telephone sales script or any other advertising or marketing material for any person or entity; or (c) performing advertising or marketing services of any kind for any person or entity.
  - 13. "Commerce" has the meaning set forth in Section 4 of the FTC Act, 15 U.S.C. § 44.
- 14. "Competent and reliable scientific evidence" means tests, analyses, research, studies, or other evidence based on the expertise of professionals in the relevant area, that has been conducted and evaluated in an objective manner by persons qualified to do so, using procedures generally accepted in the profession to yield accurate and reliable results.

## PROHIBITED BUSINESS ACTIVITIES

I.

IT IS ORDERED that the Defendants, directly or through any corporation, partnership, subsidiary, division, trade name, or other entity, and their officers, agents, servants, employees, and all persons and entities in active concert or participation with any of them who receive actual notice of this Order by personal service or otherwise, including by facsimile, in connection with the manufacturing, labeling, advertising, promotion, offering for sale, sale, or distribution of Supreme Greens with MSM or any substantially similar product, in or affecting commerce, are hereby preliminarily enjoined from making, or assisting others in making, directly or by implication, including through the use of endorsements or trade names, any representation that such product:

- A. Is an effective treatment, cure, or preventative for cancer;
- B. Is an effective treatment, cure, or preventative for heart disease;
- C. Is an effective treatment, cure, or preventative for diabetes;
- D. Is an effective treatment, cure, or preventative for arthritis; or
- E. Can be taken safely by pregnant women, by infants and children, or by any person taking any type of medication.

II.

IT IS FURTHER ORDERED that the Defendants, directly or through any corporation, partnership, subsidiary, division, trade name, or other entity, and their officers, agents, servants, employees, and all persons and entities in active concert or participation with any of them who

receive actual notice of this Order by personal service or otherwise, including by facsimile, in connection with the manufacturing, labeling, advertising, promotion, offering for sale, sale, or distribution of Supreme Greens with MSM or any substantially similar product, in or affecting commerce, are hereby preliminarily enjoined from making, or assisting others in making, directly or by implication, including through the use of endorsements or the product name, any representation that such product can prevent, treat, or cure any disease unless, at the time the representation is made, the Defendants possess and rely upon competent and reliable scientific evidence that substantiates the representation.

# FORMATTING FOR BROADCAST ADVERTISING

III.

IT IS FURTHER ORDERED that the Defendants, directly or through any corporation, subsidiary, division, or other device, in connection with the labeling, advertising, promotion, offering for sale, sale, or distribution of any product, program, or service, in or affecting commerce, do forthwith cease and desist from creating, producing, selling, or disseminating:

A. Any advertisement that misrepresents, expressly or by implication, that it is not a paid advertisement; and

B. Any commercial or other video advertisement fifteen (15) minutes in length or longer or intended to fill a broadcasting or cablecasting time slot of fifteen (15) minutes in length or longer that does not display visually in the same language as the predominant language that is used in the advertisement, in a clear and prominent manner, and for a length of time sufficient for

an ordinary consumer to read, within the first thirty (30) seconds of the commercial and immediately before each presentation of ordering instructions for the product or service, the following disclosure:

"THE PROGRAM YOU ARE WATCHING IS A PAID ADVERTISEMENT FOR [THE PRODUCT, PROGRAM, OR SERVICE]."

(For the purposes of this provision, the oral or visual presentation of a telephone number or address through which viewers may obtain more information or place an order for the product, program, or service shall be deemed a presentation of ordering instructions so as to require the display of the disclosure provided herein); and

C. Any radio advertisement fifteen (15) minutes in length or longer or intended to fill a time slot of fifteen (15) minutes in length or longer that does not state in the same language as the predominant language that is used in the advertisement, in a clear and prominent manner, and in a volume and cadence sufficient for an ordinary consumer to hear, within the first thirty (30) seconds of the commercial and immediately before each presentation of ordering instructions for the product, program, or service, the following disclosure:

"THE PROGRAM YOU ARE LISTENING TO IS A PAID ADVERTISEMENT FOR [THE PRODUCT, PROGRAM, OR SERVICE]."

(For the purposes of this provision, the presentation of a telephone number or address through which listeners may obtain more information or place an order for the product, program, or service shall be deemed a presentation of ordering instructions so as to require the stating of the disclosure provided herein.).

#### **CONTINUITY PROGRAM**

IV.

### IT IS FURTHER ORDERED that:

- A. The Defendants, directly or through any corporation, subsidiary, division, trade name, or other entity, and their officers, agents, servants, employees, and all persons and entities in active concert with them who receive actual notice of this Order by personal service or otherwise, including by facsimile, in connection with the manufacturing, labeling, promotion, offering for sale, sale, or distribution of any product, program, or service, in or affecting commerce, are hereby preliminarily enjoined from:
- 1. Selling or distributing or causing to be sold or distributed products, programs, or services, by means of a Continuity Program without first obtaining the express, informed consent of consumers to participate in that program before any shipment is made; Provided, that the consumer's consent will be deemed to be informed for the purpose of this Part IV only if the Defendants clearly and conspicuously disclose, before the consumer consents to any purchase, all material terms and conditions of the Continuity Program, including but not limited to:
  - a. the fact that periodic shipments will occur without further action by the consumer;
  - b. a description of each good or type of good to be included in each shipment;

- the approximate interval between each shipment; c.
- a description of the billing procedure to be employed, including the total d. cost to be charged to the subscriber's credit or debit card, or otherwise billed to the subscriber, for each shipment;
- the minimum number of purchases required under the program, if any; e.
- f. all material terms and conditions of a guarantee, refund, or return policy if any representation is made about such a policy, or, if the Defendants have a policy of not making refunds or accepting returns, a statement that this is the Defendants' policy; and
- a description of the terms and conditions under which, and the procedures g. by which, a subscriber may cancel further shipments, as set forth in Part IV.C below. Provided further, that the consumer's consent will be deemed to be express for the purpose of this Part IV only if the Defendants obtained the informed consent in a manner which clearly evidences that the consumer is consenting to the terms of the Continuity Program.
- 2. Making any representation, in any manner, expressly or by implication, that consumers owe money for Continuity Program merchandise shipped to consumers, unless the Defendants have obtained consumers' express, informed consent to receive and pay for the merchandise.

- B. The Defendants shall convey the terms and conditions of the Continuity Program to the consumer in the following manner:
- 1. For any solicitation initiated or completed by telephone, the terms and conditions set forth in Part IV.A above shall be disclosed during that conversation in clear and understandable language;
- 2. For any solicitation by a print advertisement, direct mail, electronic mail, or by the Internet, the terms and conditions set forth in Part IV.A above shall be disclosed in a clear and prominent manner in close proximity to the ordering instructions, provided that, if the advertisement or mailing contains an order form or coupon on a separate page or document from the advertising material, the disclosure shall be made both in the advertising materials and on the order form or coupon.
- C. The Defendants shall provide, in conjunction with each shipment made pursuant to any Continuity Program, a clear and conspicuous description of the terms and conditions under which, and the procedures by which, the subscriber may cancel future shipments.
- D. The Defendants shall not ship any product, program, or service to, or mail any bill or dunning communication to, or bill the credit or debit card of any subscriber who, having once subscribed to a Continuity Program and having fulfilled any minimum purchase requirement to which the subscriber has given express informed consent, notifies the Defendants of the subscriber's cancellation of further shipments.

#### MAINTENANCE OF RECORDS

٧.

IT IS FURTHER ORDERED that the Defendants, and their officers, agents, directors, employees, salespersons, independent contractors, subsidiaries, affiliates, successors, assigns and all other persons or entities in active concert or participation with any of them who receive actual notice of this Order by personal service or otherwise, including by facsimile, whether acting directly or through any corporation, subsidiary, division or other device, are hereby preliminarily enjoined from:

- 1. failing to create and maintain books, records, accounts, bank statements, current accountants' reports, and any other data which, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Defendants;
- 2. destroying, erasing, mutilating, concealing, altering, transferring, or otherwise disposing of, in any manner, directly or indirectly, any books, records, tapes, discs, accounting data, checks (fronts and backs), correspondence, forms, advertisements, brochures, manuals, electronically stored data, banking records, customer lists, customer files, invoices, telephone records, ledgers, payroll records, or other documents of any kind, including information stored in computer-maintained form (such as electronic mail), in their possession, and other documents or records of any kind that relate to the business practices or finances of the Defendants; and
- 3. failing to maintain complete records of any consumer complaints and disputes, whether coming from the consumer or any intermediary, such as a government agency or Better Business Bureau, and any responses made to those complaints or disputes.

#### ACCOUNTING

VI.

#### IT IS FURTHER ORDERED that:

- A. For the purpose of conducting an accounting relating to the Defendants' sale and marketing of Supreme Greens with MSM, and the assets of Barrett, DMC and ITV and related and affiliated corporate entities, within ten (10) days after entry of this Order the Defendants shall retain an accountant and/or accounting firm (hereinafter "accounting firm") to be selected or approved by the Commission. The Defendants shall bear the costs and fees incurred by the accounting firm in conducting this accounting.
- B. In this accounting, the accounting firm shall attempt to ascertain, within sixty (60) days from the date of entry of this Order, the following information, whether the information is located in the United States or outside the territorial United States, and shall prepare a report for the Plaintiff and the Defendants describing:
- 1. all revenues collected and obtained by the Defendants, directly or through any other corporation, partnership, limited liability corporation, or other entity, in connection with the sale in the United States of Supreme Greens with MSM, and the location and/or transfer of all such revenues:
- 2. the amount of all refunds provided by the Defendants to consumers, directly or through any other corporation, partnership, limited liability corporation, or other entity, in connection with the sale of Supreme Greens with MSM;
- 3. information sufficient to show the flows of all monies received by the Defendants, directly or indirectly, from the sale in the United States of Supreme Greens with MSM;

- 4. all costs and expenses incurred by the Defendants, directly or through any other corporation, partnership, limited liability corporation, or other entity, in connection with the sale or marketing of Supreme Greens with MSM in the United States;
- 5. all net profits collected and obtained by the Defendants, directly or through any other corporation, partnership, limited liability corporation, or other entity, in connection with the sale in the United States of Supreme Greens with MSM;
- 6. all transfers of assets between the Defendants and any related or affiliated corporate entities or individuals in excess of Ten thousand and 00/100 dollars (\$10,000) since January 2003; and
- 7. the location and amount of all assets of the Defendants, including all assets held either (1) by any Defendant in this action, (2) for Barrett's, DMC's or ITV's benefit, or (3) under any Defendants' direct or indirect control, jointly or severally.
- C. Such information gathered by and reports prepared by the accounting firm shall be designated as confidential information.
- D. The Defendants and any other person or entity served with a copy of this Order, by personal service, facsimile, or otherwise, shall not interfere with the accounting firm's functions and shall fully cooperate and assist the accounting firm in accomplishing the purposes set forth in this Section, including providing access to documents and information located outside the territorial United States and including the gathering and preserving of documents relating to the Defendants' assets.

E. Should the accounting reveal that the Defendants have concealed, presently are concealing, or are likely to conceal or place assets beyond the Court's reach pending final resolution of this case, the Court will consider additional requests from the Commission for further relief necessary to ensure the enforceability of any judgment, including a freeze of the Defendants' assets and the appointment of a receiver.

#### FINANCIAL STATEMENTS

VII.

#### IT IS FURTHER ORDERED that:

A. The Defendants each shall prepare and provide to the Commission, within twenty (20) days from entry of this Order, a complete and accurate financial statement, signed under penalty of perjury, on the form attached to this Order as Attachment A (for Barrett) or Attachment B (for DMC and ITV). Barrett also shall include a list of all corporate entities that he has controlled, directly or indirectly, at any point since January 2002 until the present.

B. The Defendants each shall provide the Commission with access to records and documents pertaining to assets of each Defendant that are held by financial institutions outside the territory of the United States, by signing a document entitled "Consent to Release of Financial Records" in the form attached to this Order as Attachment C.

#### RESTRICTION ON DISSIPATION OF CORPORATE ASSETS

VIII.

IT IS FURTHER ORDERED that DMC and ITV and any of their officers, directors, agents, servants, employees, salespersons, distributors, corporations, subsidiaries, affiliates, successors, assigns, and those persons or entities in active concert or participation with them who

receive actual notice of this Order by personal service, facsimile, or otherwise, are hereby preliminarily enjoined from directly or indirectly selling, liquidating, assigning, transferring, converting, loaning, encumbering, pledging, concealing, dissipating, spending, withdrawing, or otherwise disposing of any funds, real, personal, or intellectual property, or other assets or any interest therein, wherever located, including any assets outside the territorial United States, which are owned and controlled by, or held for the benefit of, in whole or in part, or in the possession of DMC and/or ITV, or any other corporation owned or controlled by DMC and/or ITV, other than those transfers for actual and necessary business operations and expenses that such corporations will reasonably incur, including legal fees associated with ITV Direct, Inc. v. Healthy Solutions, LLC, 04-CV-10421-JLT (D. Mass.); Trudeau v. Direct Mktg. Concepts, Inc., CV 02-02707 (C.D. Cal.); Triad ML Mktg., Inc. v. Direct Mktg. Concepts, Inc., C.A. 03-CV-4321 (E.D. Pa.); HBA Mktg. v. Marine Coral Calcium, C.A. 03-5995 (E.D. Pa.); Triad ML Mktg. v. MXM Essential Formulas, C.A. 03-6047 (E.D. Pa.); and the instant action, FTC v. Direct Mktg. Concepts, Inc., 04-CV-11136-GAO (D. Mass.). DMC and ITV shall not purchase or acquire, in whole or in part, directly or indirectly, any real property without prior permission from the Commission.

DMC and ITV shall maintain copies of documents reflecting such transfers or expenditures for actual and necessary business operations, including but not limited to, books and records of accounts, all financial and accounting records, balance sheets, income statements, and bank records (including monthly statements, canceled checks, records of wire transfers, and check registers). These documents shall be produced to the Commission monthly (by the tenth day of the following month) with respect to transfers or expenditures over Five thousand and 00/100

dollars (\$5,000) from the date of entry of this Order. The funds, property and assets affected by this Paragraph shall include both existing assets and assets acquired after the date of entry of this Order, including without limitation, those acquired by loan or gift.

#### RESTRICTION ON DISSIPATION OF BARRETT'S ASSETS

IX.

IT IS FURTHER ORDERED that Barrett and his agents, servants, employees, salespersons, distributors, corporations, subsidiaries, affiliates, successors, assigns, and those persons or entities in active concert or participation with him who receive actual notice of this Order by personal service, facsimile, or otherwise, are hereby preliminarily enjoined from directly or indirectly selling, liquidating, assigning, transferring, converting, loaning, encumbering, pledging, concealing, dissipating, spending, withdrawing, or otherwise disposing or any funds, real, personal, or intellectual property, or other assets or any interest therein, wherever located, including any assets outside the territorial United States, which are owned and controlled by, or held for the benefit of, in whole or in part, or in the possession of Barrett, other than those expenditures or transfers for actual and necessary business operations and business and personal expenses that he will reasonably incur, including legal fees associated with ITV Direct, Inc. v. Healthy Solutions, LLC, 04-CV-10421-JLT (D. Mass.); Trudeau v. Direct Mktg. Concepts, Inc., CV 02-02707 (C.D. Cal.); Triad ML Mktg., Inc. v. Direct Mktg. Concepts, Inc., C.A. 03-CV-4321 (E.D. Pa.); HBA Mktg. v. Marine Coral Calcium, C.A. 03-5995 (E.D. Pa.); Triad ML Mktg. v. MXM Essential Formulas, C.A. 03-6047 (E.D. Pa.); and the instant action, FTC v. Direct Mktg. Concepts, Inc., 04-CV-11136-GAO (D. Mass.). Barrett shall not purchase or acquire, in whole or

in part, directly or indirectly, any real property or pay for any significant home improvements or landscaping without prior permission from the Commission.

Barrett shall maintain copies of documents reflecting such transfers or expenditures for actual and necessary business operations and business and personal expenses, including but not limited to, books and records of accounts, all financial and accounting records, balance sheets, income statements, and bank records (including monthly statements, canceled checks, records of wire transfers, and check registers). These documents shall be produced to the Commission monthly (by the tenth day of the following month) with respect to transfers or expenditures over Two thousand five hundred and 00/100 dollars (\$2,500) from the date of entry of this Order. The funds, property and assets affected by this Paragraph shall include both existing assets and assets acquired after the date of entry of this Order, including, without limitation, those acquired by loan or gift.

#### **EXPEDITED DISCOVERY**

X.

IT IS FURTHER ORDERED that the Commission is granted leave at any time after service of this Order to depose or demand the production of documents from any person or entity relating to the nature, status, extent, location or other relevant information relating to the Defendants' assets, income, personal or business financial records, or the location of any Defendant or potential Defendant. Seven (7) days shall be deemed sufficient for any such production of documents from the Defendants, and ten (10) days shall be deemed sufficient for any such production of documents from any other person or entity, including but not limited to any bank, savings and loan, financial or brokerage institution, fund, escrow agent, or trustee. The

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production of documents submitted pursuant to this provision shall not in any way waive Plaintiff's rights to seek the production of additional documents.

#### RIGHT OF IMMEDIATE ACCESS

XI.

IT IS FURTHER ORDERED that the Defendants and any other person who receives actual notice of this Order by personal service or otherwise, including by facsimile, shall permit the Commission's employees, agents, and assistants immediate access to any business premises and storage facilities, whether owned, controlled or used by the Defendants, in whole or in part, including but not limited to the offices located at 100 Cummings Center, Beverly, MA 01915 or at 20 Oakpoint Ext., Saugus, MA 01906. The purpose of this access shall be to inspect, copy and inventory documents referring or relating to:

- A. advertising or marketing, including issues relating to safety, of Supreme Greens with MSM;
  - B. any business relationship between any of the Defendants and any other business entity;
- C. the financial status of the Defendants, including but not limited to the nature or location of any bank account, safe deposit box, or other asset of the Defendants;
- D. any transaction, correspondence or other communication by or between any consumer and any of the Defendants or any representatives, employees, agents, officers, servants, or assistants of the Defendants; and

E. any action, correspondence or other communication by or between any law enforcement agency, consumer group, or Better Business Bureau and the Defendants, or any representatives, employees, agents, officers, servants, or assistants of the Defendants.

The Commission's representatives may remove original documents from the business premises of the Defendants to make photocopies, provided that the originals are returned within a reasonable period of time. The Defendants shall provide Commission employees, agents and assistants with any necessary means of access to these documents, including but not limited to keys and lock combinations, computer access codes, and storage access information. The Defendants, and their officers, agents, directors, employees, salespersons, independent contractors, subsidiaries, affiliates, successors, assigns and all other persons or entities in active concert or participation with any of them who receive actual notice of this Order by personal service or otherwise, including by facsimile, are hereby preliminarily enjoined from interfering with the Commission's right of access described herein.

#### **CONSUMER REPORTS**

#### XII.

IT IS FURTHER ORDERED that the Commission may obtain consumer reports concerning any of the Defendants pursuant to Section 604(a)(1) of the Fair Credit Reporting Act, 15 U.S.C. § 1681b(a)(1), and that, upon written request, any credit reporting agency from which such reports are requested shall provide them to the Commission.

#### DISTRIBUTION OF ORDER BY DEFENDANTS

#### XIII.

IT IS FURTHER ORDERED that the Defendants shall immediately provide a copy of this Order to each affiliate, partner, subsidiary, division, sales entity, successor, assign, officer, director, employee, independent contractor, agent, attorney, fulfillment house, call center, and representative of the Defendants, and within ten (10) days following entry of this Order, shall provide the Commission with an affidavit identifying the names, titles, addresses, and telephone numbers of the persons and entities that the Defendants have served with a copy of this Order in compliance with this provision.

#### SERVICE OF THIS ORDER BY PLAINTIFF

#### XIV.

IT IS FURTHER ORDERED that copies of this Order may be served by facsimile transmission, personal or overnight delivery, or U.S. Mail, by agents and employees of the Commission or any state or federal law enforcement agency, on (1) any Defendant in this action, or (2) any other person or entity that may be subject to any provision of this Order. Service upon any branch or office of any entity shall effect service upon the entire entity.

#### RIGHT TO INVESTIGATE AND ADD ADDITIONAL PARTIES AND CLAIMS

#### XV.

Nothing in this Order shall be construed as limiting or restricting the Commission's right or ability to investigate, take discovery from, add to this action, or bring further actions against any persons or entities not specifically named herein as a Defendant who may be in active concert or participation with any of the Defendants.

#### RETENTION OF JURISDICTION

XVI.

IT IS FURTHER ORDERED that this Court shall retain jurisdiction of this matter for all

purposes.

It is SO ORDERED.

DATE - 1, 2004

DATE

DISTRICT JUDGE

Attachments A-C

# UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
Plaintiff,	
v. )	
DIRECT MARKETING CONCEPTS, INC.,) ITV DIRECT, INC., DIRECT FULFILLMENT, LLC, DONALD BARRETT, and ROBERT MAIHOS,	C.A. No. 05-11907-JLT
Defendants.	

# AFFIDAVIT OF SCOTT SILVERMAN IN SUPPORT OF CAPPSEALS INC.'S MOTION FOR PARTIAL SUMMARY JUDGMENT

#### **EXHIBIT I**

# ITV Direct Business Transactions 5/2005-7/2005

Month	# of Transactions
May 2005	593
June 2005	306
July 2005	294

Accrual
Basis

# ITV Direct General Ledger As of September 30, 2005

	Check	Check	Check	Check	Check	Check	Deposit	Deposit	Deposit	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Туре
	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/4/2005	5/4/2005	5/4/2005	5/4/2005	5/2/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	4/29/2005	Date
	7570	7569	7568	7567	7450	7449	<u> </u>			7448	7447	7446	7445	7444	7443	7442	7441	7440	7439	7438	7437	7436	7435	7434	7433	7432	7431	7430	7429	7428	7427	7426	7425	7424	7423	7422	7421	7420	7419	7418	7417	7416	7415	Num
*	CCMA	BFAS	AUCT	ACTN	Response TV Network Inc.	KCOP C	Direct Marketing Concepts,	Direct Marketing Concepts,	Direct Marketing Concepts,	PAX	XUPN	WWOR	YNWY	WIV	Fairway Media	Fairway Media	ACH.	WTVK	WITG	Fairway Media	WITA	WTOL	Fairway Media	Fairway Media	MH	WTGS	Fairway Media	HMSW	Fairway Media	WRBW	WPWR	MPTA	WPLG	WOFL	WNYO	WNILV	WNEM	Fairway Media	VMCN	WLNY-TV	MLNS	WKRN-TV	WAVIG	Name
	-SPLIT-	-SPUT-	-SPLIT-	SPLIT-	-SPLIT-	SPUT-	Due to Direct Marketing Concept	Due to Direct Marketing Concept	Due to Direct Marketing Concept	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPUT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	Split
							150,000.00	175,000.00	150,000.00															0.00															•					Debit
	2,465.00	531.25	1,402.50	8,287.52	319.00	1,232.50				66,966,00	3,697.50	5,100.00	1,020.00	1,530.00	318.75	510.00	1,487.50	1,466.25	2,252.50	2,040.00	255.00	2,635.00	4,420.00		127.50	552,50	1,615.00	1,530.00	1,020.00	1,253.75	935.00	42,50	1,317.50	340.00	1,296.25	935.00	382,50	595.00	2,805.00	2,465.00	127.50	106.25	8,627.50	Credit
Page 1	-541,296.12	-538,831.12	-538,299.87	-536,897.37	-528,609.85	-528,290.85	-527,058.35	-677,058.35	-852,058.35	-1,002,058.35	-935,092.35	-931,394.85	-926,294.85	-925,274.85	-923,744.85	-923,426.10	-922,916.10	-921,428.60	-919,962.35	-917,709.85	-915,669.85	-915,414.85	-912,779.85	-908,359.85	-908,359.85	-908,232,35	-907,679.85	-906,064.85	-904,534.85	-903,514.85	-902,261.10	-901,326.10	-901,283.60	-899,966.10	-899,626.10	-898,329.85	-897,394.85	-897,012.35	-896,417.35	-893,612.35	-891,147.35	-891,019.85	-890,913.60	Balance

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# General Ledger As of September 30, 2005 ITV Direct

General Ledger
As of September 30, 2005

ITV Direct

													•	ì																														
	Check	Check	Check	Check	Check	Check -	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Туре											
	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	5/6/2005	Date
	7510	7509	7508	7507	7506	7505	7504	7503	7502	7501	7500	7499	7498	7497	7496	7495	7494	7493	7492	7491	7490	7489	7488	7487	7486	7485	7484	7483	7482	7481	7480	7479	7478	7477	7476	7475	7474	7473	7472	7471	7470	7469	7468	Num
•	WBFS-Miami	WBDT	Fairway Media	W100	TVSS	TTMC	TILC	TRAV	SUNS	STUF	SPKE	PPIN	PONC	OXYG	MALL	KZTV	KXLY .	Fairway Media	Fairway Media	KUMB	ST T	KUS!	KTWO	KTVN	ATV	KTSM	KTLA (MB)	Fairway Media	Fairway Media	ATBU TBU	KSHV'	KSEE	KSCC	Fairway Media	KSAS	KRRT	KRON-TV	Fairway Media	Fairway Media	Fairway Media	APRO C	KPN	KOIN	Name
	SPLT-	SPLIT	SPLIT	Sell-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPUT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPUT-	-SPUT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPUT-	-SPLIT-	Split								
							-																0.00																					Debit
	1,530.00	2,720.00	770.00	2,550.00	4,500.16	403.75	21,675.00	16,320.00	6,460.00	212.50	14,777.25	15,632.35	318.75	2,635.00	510.00	1,062.50	3,400.00	106.25	637.50	1,742.50	1,083.75	3,187.50		106.25	3,060.00	765.00	4,760.00	276.25	2,210.00	3,612.50	255.00	1,530.00	233,75	935.00	127.50	297.50	4,590.00	63.75	212.50	191.25	765.00	1,487.50	892.50	Credit
Page 14	-/96,466,58	-/94,935,58	-/92,216.58	-/92, 101.83	-/89,551.83 789,451.83	-785,051.67	-784,647.92	-762,972.92	-746,652.92	-740,192.92	-739,980.42	-725,203.17	-709,570.82	-709,252.07	-706,617.07	-706,107.07	-705,044.57	-701,644.57	-701,538.32	-700,900.82	-699,158.32	-698,074.57	-694,887.07	-694,887.07	-694,780.82	-691,720.82	-690,955.82	-686,195,82	-685,919.57	-683,709.57	-680,097.07	-679,842.07	-678,312.07	-678,078.32	-677,143.32	-677,015.82	-676,718.32	-672,128.32	-672,064.57	-671,852.07	-671,660.82	-670,895.82	-669,408.32	Balance

Check         SSEZOROS         761         Fallway Media         SPIT         Debit         Credit         Balance           Check         SSEZOROS         761         Fallway Media         SPIT         1700.00         7789 1682.85           Check         SSEZOROS         761         WCDLV-Fallway         SPIT         1700.00         7789 1682.85           Check         SSEZOROS         761         WCDLV-Fallway         SPIT         278.20         800.122.85           Check         SSEZOROS         761         WCDLV-Fallway         SPIT         278.22         800.122.85           Check         SSEZOROS         761         WCDLV-Fallway         SPIT         130.02.9         817.422.85           Check         SSEZOROS         761         WCDLV-Fallway         SPIT         1742.83         800.02.87.83           Check         SSEZOROS         761         WCDLV-Fallway         SPIT         1742.83         800.02.87.83         800.02.81.42.83           Check         SSEZOROS         762         WWA         SPIT         480.75         804.73.83         174.42.83           Check         SSEZOROS         7624         WWG         SPIT         480.75         80.00.02.82         180.27.82.33         <	l Basis				General Ledger As of September 30, 2005			
Sections	Туре	Date	Num	Name	Split	Debit	Credit	Balance
56/20205         7512         WRIAW         SPILIT.         897.50           56/20205         7514         WCCVY         SPILIT.         892.50           56/20205         7514         WCCVY         SPILIT.         2,465.00           56/20205         7514         WCXY         SPILIT.         2,465.00           56/20205         7517         WCXY         SPILIT.         113,302.50           56/20205         7518         WARX         SPILIT.         113,302.50           56/20205         7521         WARX         SPILIT.         2,847.50           56/20205         7522         WARX         SPILIT.         2,847.50           56/20205         7523         WARX         SPILIT.         2,847.50           56/20205         7523         WARX         SPILIT.         2,847.50           56/20205         7523         WARA         SPILIT.         2,847.50           56/20205         7523         WARA         SPILIT.         633.75           56/20205         7523         WARA         SPILIT.         2,840.00           56/20205         7523         WARA         SPILIT.         2,825.00           56/20205         7523         WARA	Check	5/6/2005	7511	Fairway Media			1,700.00	-798,166.58
Separation   Sep	Check	5/6/2005	7512 7513	WBUW	5511.		807.50	-798,974.08
SelZido   Total   National   SelZido   SelZi	Check	5/6/2005	7514	WCOV all way	SPLIT-		276.25	-800,142,83
56/2005         7516         W.D.V.         SPILIT.         595.00           56/2005         7518         W.EMIT         SPILIT.         971.50           56/2005         7519         W.FLX         SPILIT.         1,147.50           56/2005         7520         W.FLX         SPILIT.         1,147.50           56/2005         7521         W.FLX         SPILIT.         2,947.50           56/2005         7522         W.B.         SPILIT.         2,947.50           56/2005         7523         W.B.         SPILIT.         2,947.50           56/2005         7523         W.B.         SPILIT.         5,950.00           56/2005         7523         W.B.         SPILIT.         6,950.00           56/2005         7523         W.B.         SPILIT.         6,950.00           56/2005         7523         W.L.Y.S.         SPILIT.         6,950.00           56/2005         7523         W.L.Y.S.         SPILIT.         3,400.00           56/2005         7524         W.L.Y.S.         SPILIT.         1,570.00           56/2005         7524         W.P.W.A.         SPILIT.         1,570.00           56/2005         7524         W.P.H.	Check	5/6/2005	7515	WDCA	SPUT-		2,465.00	-802,607.83
S622005   7517   WEMT   SPILIT   S12205   S150   WEMT   SPILIT   S12205   S150   WEMT   SPILIT   S12205   S1502005   7520   WFCX   SPILIT   S12205   S1502005   7522   WFCX   SPILIT   S12205   S1502005   7522   WFCX   SPILIT   S12205   S1502005   7522   WAME   SPILIT   S12205   S1502005   7522   WAME   SPILIT   S12002   S1502005   T525   WAME   SPILIT   S150200   S1502005   T524   WITCH   S150200   S1502005   T5202005   T5202005   T52020	Check	5/6/2005	7516	WDIV	-SPLIT-		595.00	-803,202.83
S65/2005   7518   WENT   SPUIT.   1,147,50	Check	5/6/2005	7517	WEMT	-SPLIT-		977.50	-804,180.33
568/2005         75/9         WFLX         SPUIT-         1,147,50           568/2005         75/21         WFDX         SPUIT-         1,147,50           568/2005         75/21         WFDX         SPUIT-         2,847,50           568/2005         75/22         WMWB         SPUIT-         2,847,50           568/2005         75/23         WMWB         SPUIT-         585,00           568/2005         75/25         WKBI         SPUIT-         585,00           568/2005         75/25         WKBI         SPUIT-         585,00           568/2005         75/25         WKBI         SPUIT-         587,25           568/2005         75/25         WKBI         SPUIT-         587,27           568/2005         75/25         WKBI         SPUIT-         488.75           568/2005         75/25         WKBI         SPUIT-         488.76           568/2005         75/35         WKLV         SPUIT-         488.76           568/2005         75/34         WALV         SPUIT-         1,225.00           568/2005         75/34         WARBW         SPUIT-         1,250.00           568/2005         75/34         WATC         SPUIT- </td <th>Check</th> <td>5/6/2005</td> <td>7518</td> <td>WENT</td> <td>-SPLIT- ·</td> <td></td> <td>13,302.50</td> <td>-817,482.83</td>	Check	5/6/2005	7518	WENT	-SPLIT- ·		13,302.50	-817,482.83
Sel2005   7520   WFQX   SPUIT-   Sel2005   7522   Zephyr Media   SPUIT-   Sel7.50	Check	5/6/2005	7519	WFLX	-SPLIT-		1,147.50	-818,630.33
56/2006         7521         WFTX         SPUT-         2,847,50           56/2006         7522         Zelyh/Media         SPUT-         7,500,00         5,600,00           56/2005         7523         WMW         SPUT-         7,500,00         5,600,00           56/2005         7523         WMW         SPUT-         6,600,16         5,600,00           56/2005         7525         WZE         SPUT-         6,000,16         5,600,00           56/2005         7527         WGF         SPUT-         6,000,16         5,600,00           56/2005         7528         WALW         SPUT-         68,76         5,600,00           56/2005         7528         WALW         SPUT-         7,000,00         5,600,00 </td <th>Check</th> <td>5/6/2005</td> <td>7520</td> <td>WFQX</td> <td>SPLIT-</td> <td></td> <td>807.50</td> <td>-819,437.83</td>	Check	5/6/2005	7520	WFQX	SPLIT-		807.50	-819,437.83
56/2005         7522         Zephyn, Media         SPUIT.         7,500.00           56/2005         7523         WMR         SPUIT.         560.00           56/2005         7525         WMR         SPUIT.         565.00           56/2005         7525         WMR         SPUIT.         8,000.16           56/2005         7525         WMR         SPUIT.         531.25           56/2005         7525         WMR         SPUIT.         531.25           56/2005         7528         WMR         SPUIT.         581.26           56/2005         7528         WMR         SPUIT.         585.00           56/2005         7528         WMR         SPUIT.         586.00           56/2005         7531         WMYO         SPUIT.         586.00           56/2005         7532         WMYO         SPUIT.         1,870.00           56/2005         7533         WMYO         SPUIT.         1,870.00           56/2005         7534         WMYO         SPUIT.         1,742.50           56/2005         7534         WMYO         SPUIT.         1,742.50           56/2005         7540         WSMH         SPUIT.         1,572.50	Check	5/6/2005	7521	WFTX	-SPLIT-		2,847.50	-822,285.33
56/2005         7623         WMK         SPUIT         256.00           56/2005         7624         WMR         SPUIT         276.20           56/2005         7625         WIZE         SPUIT         276.20           56/2005         7628         Fallway Media         SPUIT         531.25           56/2005         7628         WARF         SPUIT         63.75           56/2005         7628         WALW         SPUIT         63.75           56/2005         7629         WAMG         SPUIT         63.75           56/2005         7630         WLUS         SPUIT         7225.00           56/2005         7631         WALW         SPUIT         7225.00           56/2005         7632         WARF         SPUIT         7225.00           56/2005         7633         WALW         SPUIT         982.00           56/2005         7634         WALW         SPUIT         1,870.00           56/2005         7635         WALW         SPUIT         1,870.00           56/2005         7636         WALW         SPUIT         1,870.00           56/2005         7640         WISH         SPUIT         1,530.00	Check ·	5/6/2005	7522	Zephyr Media	-SPLIT-		7,500.00	-829,785.33
SPIZODS   7524	Check	5/6/2005	7523	NN.	3917. SPLT:		595.00	-830,380.33
56/2005         7526         Fairway Media         SPUIT-         488.75         A48.75         A48.75         A48.75         A48.75         A48.75         A48.75         A56.200         A48.75         A49.75	Check	5/6/2005	7524 7525	MIZE			8.000.16	-838.656.74
566/2005         7527         WKBT         SPUIT         48.75           566/2005         7528         WKCBF         SPUIT         48.75           566/2005         7529         WANG         SPUIT         3.400.00           566/2005         7530         WALNS         SPUIT         7255.00           566/2005         7531         WALN         SPUIT         7255.00           566/2005         7532         Falway Media         SPUIT         7255.00           566/2005         7533         WAND         SPUIT         382.50           566/2005         7535         WAND         SPUIT         382.50           566/2005         7535         WAPLG         SPUIT         382.50           566/2005         7535         WAPWAR         SPUIT         1,742.50           566/2005         7536         WAPWAR         SPUIT         1,742.50           566/2005         7537         WAPWAR         SPUIT         1,742.50           566/2005         7540         WSMH         SPUIT         1,530.00           566/2005         7542         WITCS         SPUIT         1,630.00           566/2005         7543         WITM         SPUIT	Check	5/6/2005	7526	Fairway Media	SPUT-		531.25	-839,187.99
56/2005         7528         WKEF         SPUT         488.75           56/2006         7529         WANG         SPUT         3,400.00           56/2006         7530         WALNS         SPUT         255.00           56/2006         7531         WALNS         SPUT         7,225.00           56/2006         7532         Falinway Media         SPUT         595.00           56/2005         7533         WALN         SPUT         382.50           56/2005         7535         WALN         SPUT         1,742.50           56/2005         7536         WALN         SPUT         1,742.50           56/2005         7537         WPVR         SPUT         1,742.50           56/2005         7538         WRINYO         SPUT         1,742.50           56/2005         7537         WPVR         SPUT         1,742.50           56/2005         7538         WRINYA         SPUT         1,572.50           56/2005         7540         WSMH         SPUT         1,572.50           56/2005         7544         WTOL         SPUT         552.50           56/2005         7545         WITA         SPUT         1,692.50 <th>Check</th> <td>5/6/2005</td> <td>7527</td> <td>WKBT</td> <td>-SPLIT-</td> <td></td> <td>63.75</td> <td>-839,251.74</td>	Check	5/6/2005	7527	WKBT	-SPLIT-		63.75	-839,251.74
5/6/2006         75.50         WWW.         SPLIT         25.50           5/6/2006         7550         WALNY-TV         SPLIT         7.225.00           5/6/2005         7551         WALNY-TV         SPLIT         7.225.00           5/6/2005         7532         Fallway Media         SPLIT         595.00         595.00           5/6/2005         7533         WALYO         SPLIT         1,870.00         595.00           5/6/2005         7536         WALYO         SPLIT         1,742.50         1,870.00           5/6/2005         7536         WARBW         SPLIT         1,020.00         1,572.50           5/6/2005         7538         WARBW         SPLIT         1,020.00         1,572.50           5/6/2005         7538         WARBW         SPLIT         1,572.50         1,572.50           5/6/2005         7540         WARBW         SPLIT         1,572.50         1,572.50           5/6/2005         7541         Falway Media         SPLIT         1,530.00         1,515.00           5/6/2005         7543         WITH         SPLIT         1,652.50         1,652.50           5/6/2005         7546         WITA         SPLIT         1,200.00	Check	5/6/2005	7520	WET	SB 1 -		3 /00 00	-8/3 1/0.49
566/2005         7531         WLNY-TV         SPUIT-         7,225.00           56/2005         7532         Fainway Media         SPUIT-         589.00         -           56/2005         7533         WNEM         SPUIT-         589.00         -           56/2005         7534         WNLV         SPUIT-         1,870.00         -           56/2005         7535         WNYO         SPUIT-         589.00         -           56/2005         7536         WPWR         SPUIT-         589.00         -           56/2005         7538         WRBW         SPUIT-         1,020.00         -           56/2005         7538         WRBW         SPUIT-         1,572.50         -           56/2005         7539         Fainway Media         SPUIT-         297.50         -           56/2005         7540         WITA         SPUIT-         1,572.50         -           56/2005         7543         WITA         SPUIT-         1,615.00         -           56/2005         7546         WITA         SPUIT-         5,25.00         -         -         -         -         -         -         -         -         -         -	Check	5/6/2005	7530	MLNS	SPLIT-		255.00	-843,395.49
5/6/2005         75.32         Failway Media         SPLIT-         595.00         597.50 <th< td=""><th>Check</th><td>5/6/2005</td><td>7531</td><td>WLNY-TV</td><td>SPLIT-</td><td></td><td>7,225.00</td><td>-850,620.49</td></th<>	Check	5/6/2005	7531	WLNY-TV	SPLIT-		7,225.00	-850,620.49
566/2005         7533         WNHM         SPUIT         382.50           566/2005         7533         WNLV         SPUIT         382.50           566/2005         7535         WNYO         SPUIT         955.00           566/2005         7536         WPUG         SPUIT         955.00           566/2005         7536         WPWR         SPUIT         1,742.50           566/2005         7539         WRW         SPUIT         1,020.00           566/2005         7539         WRISW         SPUIT         297.50           566/2005         7540         WSMH         SPUIT         1,530.00           566/2005         7541         Fainway Media         SPUIT         1,615.00           566/2005         7542         WTGS         SPUIT         592.50           566/2005         7543         WITH         SPUIT         552.00           566/2005         7545         WITA         SPUIT         5,270.00           566/2005         7546         WITA         SPUIT         1,020.00           566/2005         7549         WITA         SPUIT         1,280.00           566/2005         7549         WITA         SPUIT         1,4	Check	5/6/2005	7532	Fairway Media	SPLIT-		595.00	-851,215.49
Self2005   7535	Check	5/6/2005	7534	VSZT Z	80 F		1 870 00	-853 467 00
5/6/2005         7536         WPLG         SPLIT-         1,742.50         -           5/6/2005         7537         WPWR         SPLIT-         1,020.00         -           5/6/2005         7538         WRBW         SPLIT-         1,020.00         -           5/6/2005         7539         Fainway Media         SPLIT-         297.50         -           5/6/2005         7541         Fainway Media         SPLIT-         1,530.00         -           5/6/2005         7542         WTGS         SPLIT-         562.00         -           5/6/2005         7543         WTHI         SPLIT-         562.00         -           5/6/2005         7544         WTGL         SPLIT-         562.00         -           5/6/2005         7545         WTTG         SPLIT-         252.00         -           5/6/2005         7546         WTTG         SPLIT-         252.00         -           5/6/2005         7547         WTTG         SPLIT-         250.00         -           5/6/2005         7550         WUTK         SPLIT-         -         -           5/6/2005         7550         WUTK         SPLIT-         -         - <t< td=""><th>Check</th><td>5/6/2005</td><td>7535</td><td>WNYO</td><td>-SPLIT-</td><td></td><td>595.00</td><td>-854,062.99</td></t<>	Check	5/6/2005	7535	WNYO	-SPLIT-		595.00	-854,062.99
56/2005         7537         WPWR         -SPLIT-         1,020.00	Check	5/6/2005	7536	WPLG	-SPLIT		1,742.50	-855,805,49
5/6/2005         7538         WRBW         SPLIT-         1,572.50           5/6/2005         7539         Falinway Media         SPLIT-         297.50         297.50           5/6/2005         7540         WSMH         SPLIT-         1,530.00	Check	5/6/2005	7537	WPWR	-SPLIT-		1,020.00	-856,825.49
56/2005         7539         Fallway Media         SPLIT-         297.50         7540         WSMIH         297.50         7541         Fallway Media         297.50         7541         Fallway Media         297.50         7542         7544         Fallway Media         SPLIT-         1,530.00         7545         7542         WTGS         SPLIT-         562005         7542         WTGS         SPLIT-         552.50         552.50         7545         MTGS         SPLIT-         562.50         752	Check	5/6/2005	7538	WRBW	-SPLIT-		1,572,50	-858,397.99
501/2005       7540       Wowlin       SPLIT-       1,350,00         5/6/2005       7541       Fairway Media       SPLIT-       1,350,00         5/6/2005       7542       WTGS       SPLIT-       562,50         5/6/2005       7543       WMH       SPLIT-       562,50         5/6/2005       7544       WTOL       SPLIT-       5,062,50         5/6/2005       7545       WITTA       SPLIT-       255,00         5/6/2005       7546       Fairway Media       SPLIT-       256,00         5/6/2005       7547       WITTG       SPLIT-       766,00         5/6/2005       7548       WITVK       SPLIT-       766,00         5/6/2005       7549       WIXF       SPLIT-       766,00         5/6/2005       7550       WJHF       SPLIT-       1,402,50         5/6/2005       7551       Fairway Media       SPLIT-       59,00         5/6/2005       7552       Fairway Media       SPLIT-       1,402,50         5/6/2005       7553       WJTV       SPLIT-       1,402,75         5/6/2005       7553       WJTV       SPLIT-       1,105,00	Check	5/6/2005	7539 7540	Fairway Media	SPLIT-		297.50	-858,695.49 960 225 49
5/6/2005       7542       W/TGS       -SPLIT-       552.50         5/6/2005       7543       W/THI       -SPLIT-       1,062.50         5/6/2005       7544       W/TOL       -SPLIT-       5,270.00         5/6/2005       7545       W/TAL       -SPLIT-       5,270.00         5/6/2005       7546       Fairway Media       -SPLIT-       255.00         5/6/2005       7547       W/TXF       -SPLIT-       1,200.00         5/6/2005       7548       W/TXF       -SPLIT-       765.00         5/6/2005       7550       W/JHF       -SPLIT-       425.00         5/6/2005       7551       Fairway Media       -SPLIT-       1,402.50         5/6/2005       7552       Fairway Media       -SPLIT-       255.00         5/6/2005       7553       W/JTV       -SPLIT-       1,105.00	Check	5/6/2005	7541	Fairway Media	SPIT.		1.615.00	-861.840.49
5/6/2005       7543       WTHI       -SPLIT-       1,062.50         5/6/2005       7544       WTOL       -SPLIT-       5,270.00         5/6/2005       7545       WTTA       -SPLIT-       255.00         5/6/2005       7546       Fairway Media       -SPLIT-       1,020.00         5/6/2005       7547       WTTG       -SPLIT-       765.00         5/6/2005       7548       WTYK       -SPLIT-       765.00         5/6/2005       7550       WJHF       -SPLIT-       425.00         5/6/2005       7551       Fairway Media       -SPLIT-       1,402.50         5/6/2005       7552       Fairway Media       -SPLIT-       -SPLIT-         5/6/2005       7553       WJTV       -SPLIT-       1,105.00	Check	5/6/2005	7542	WIGS	SPLIT-		552.50	-862,392.99
5/6/2005       7544       WTOL       -SPLIT-       5,270.00       -         5/6/2005       7545       WITTA       -SPLIT-       255.00       -         5/6/2005       7546       Fairway Media       -SPLIT-       1,020.00       -         5/6/2005       7547       WITK       -SPLIT-       765.00       -         5/6/2005       7548       WITKF       -SPLIT-       765.00       -         5/6/2005       7550       WUHF       -SPLIT-       -SPLIT-       1,402.50         5/6/2005       7551       Fairway Media       -SPLIT-       -SPLIT-       255.00         5/6/2005       7552       Fairway Media       -SPLIT-       -SPLIT-       1,105.00	Check	5/6/2005	7543	HTW	-SPLIT-		1,062.50	-863,455.49
5/6/2005 7545 WITA SPLIT- 5/6/2005 7546 Fairway Media SPLIT- 5/6/2005 7547 WITG SPLIT- 5/6/2005 7548 WITK SPLIT- 5/6/2005 7549 WITK SPLIT- 5/6/2005 7550 WUHF SPLIT- 5/6/2005 7551 Fairway Media SPLIT- 5/6/2005 7552 Fairway Media SPLIT- 5/6/2005 7553 WUTV SPLIT- 5/6/2005 7553 WUTV SPLIT-	Check	5/6/2005	7544	MIOL	SPIT		5,270.00	-868,725.49
196/2005   7547   WTTG   SPLIT-   1,20.00	Check	5/6/2005	7545	WIIA			1 020 00	-870 000 49
5/6/2005 7548 WTVK SPLIT- 765.00 5/6/2005 7549 WTXF SPLIT- 425.00 5/6/2005 7550 WJHF SPLIT- 1,402.50 5/6/2005 7551 Fairway Media SPLIT- 255.00 5/6/2005 7552 Fairway Media SPLIT- 420.75 5/6/2005 7553 WJTV SPLIT- 1,105.00	Check	5/6/2005	7547	WITG	SPLT-		1,870.00	-871,870.49
5/6/2005       7549       V/TXF       425.00         5/6/2005       7550       WUHF       -SPLIT-       1,402.50         5/6/2005       7551       Fairway Media       -SPLIT-       255.00         5/6/2005       7552       Fairway Media       -SPLIT-       420.75         5/6/2005       7553       WUTV       -SPLIT-       1,105.00	Check 1	5/6/2005	7548	WTVK	SPLIT-		765.00	-872,635,49
5/6/2005 7550 WUHF SPLIT- 1,402.50 5/6/2005 7551 Fairway Media SPLIT- 255.00 5/6/2005 7552 Fairway Media SPLIT- 420.75 5/6/2005 7553 WUTV -SPLIT- 1,105.00	Check	5/6/2005	7549	WTXF	SPLIT-		425.00	-873,060.49
5/6/2005 7551 Fairway Media SPLIT- 255.00 5/6/2005 7552 Fairway Media SPLIT- 420.75 5/6/2005 7553 WUTV -SPLIT- 1,105.00	Check	5/6/2005	7550	WUHF	-SPLIT-		1,402.50	-874,462.99
5/6/2005 7553 WUTV -SPLIT- 1,105.00	Check	5/6/2005	7551 7553	Fairway Media	SPLIT-		255.00 420.75	-8/4,/17.99 -875 138 7/
The state of the s	Check	5/6/2005	7553	WUTV	SPLT.		1.105.00	-876.243.74
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	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/13/2005	5/12/2005	5/12/2005	5/12/2005	5/12/2005	5/10/2005	5/6/2005	5/6/2005	5/6/2005	Date
	7624	7623	7622	7621	7620	7619	7618	7617	7616	7615	7614	7613	7612	7611	7610	7609	7608	7607	7606	7605	7604	7603	7602	7601	7600	7599	7598	7597	7596	7595	7594	7593	7592	7591	7590	7589	7588	7587			7556	7555	7554	14011
₩.	KLAV	KKFX	A A	<b>予</b>	Fairway Media	KGMC	Fairway Media	KEVN	Fairway Media	KDVR	KDOC TV	KDFX	A P	KCOP	KBWB	XTX	SPEX	Fairway Media	KASY	Fairway Media	Fairway Media	KAQY	SHO	HECC	G00D	FITV	DISC	CTLG	CORT	CONTE	OCMA	BFAS	AUCT	ACTN	Direct Marketing Concepts,	Broadcast Response, Inc.	Chief Media, LLC	Chief Media, LLC	Direct Marketing Concepts,	Direct Marketing Concepts,	PAX	XUPN	WWOR	Nemc
	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPUT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT	-SPLIT-	-SPLIT-	Media Purchases	-SPLIT-	-SPLIT-	-SPLIT-	Due to Direct Marketing Concept	Due to Direct Marketing Concept	-SPLIT-	SPLIT-	-SPLIT-	Chi.
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	501.50	272.50	425.00	170.00	1,700.00		1,700.00	191.25	1,700.00	425,00	1,700.00	42.50	340.00	935.00	42.50	191.25	595.00	3,973.75	935.00		1,020.00	595,00	212.50	1,402.50	1,572.50	170.00	26,520.00	1,190.00	19,524.50	3,825.00	2,252.50	531.25	1,402.50	8,287.52	1,000.00	34,363.50	983.00	6,321.00			68,386.75	1,423.75	1,742.50	-
Page 143	-824,750.26	-824,248.76	-824,036.26	-823,611.26	-823,441.26	-821,741.26	-821,741.26	-820,041.26	-819,850.01	-818,150.01	-817,725.01	-816,025.01	-815,982.51	-815,642.51	-814,707.51	-814,665.01	-814,473.76	-813,878.76	-809,905.01	-808,970.01	-808,970.01	-807,950.01	-807,355.01	-807,142.51	-805,740.01	-804,167.51	-803,997.51	-777,477.51	-776,287.51	-756,763.01	-752,938.01	-750,685.51	-750,154.26	-748,751.76	-740,464.24	-739,464.24	-705,100.74	-704,117.74	-697,796.74	-822,796.74	-947,796.74	-879,409.99	-877,986.24	

# General Ledger As of September 30, 2005

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	7667	7666	7665	7664	7663	7662	7661	7660	7659	7658	7657	7656	7655	7654	7653	7652	7651	7650	7649	7648	7647	7646	7645	7644	7643	7642		7640	7639	7638	7637	7636	7635	7634	7633	7632	7631	7630	7629	7628	7627	7626	7625	Num
ž,	KXLY	KXGN	Fairway Media	Fairway Media	KUMB		KUSI	KTWO	KTVZ	Fairway Media	KTIV	KTSM	KTLA (MB)	Fairway Media	KTBU	KSTU	KSHV	KSEE	KSCC	Fairway Media	KSAS	KRRT	KRON-TV	KRIV	Fairway Media	Fairway Media	Fairway Media	Fairway Media	KPRC	RONZ NO.	Fairway Media	KOLN	NON THE REPORT OF THE PERSON NAMED IN COLUMN TO THE PERSON NAMED I	Fairway Media	KOBB	Fairway Media	KNSD		KMVU	MIN	KMSS	Fairway Media	KLFY-TV	Name
	-SPLIT-	SPLIT	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPUT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	Split
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	3,400.00	170.00	106.25	212.50	743.75	1,466.25	1,615.00	127.50	170.00	85.00	1,190.00		5,440.00	276.25	2,953.75	297.50	255.00	765.00	233.75	2,975.00	255.00	148.75	4,590.00	212.50	765.00	208.25	212.50	191.25	2,295.00	1,062.50	616.25	106.25	297.50	616.25	255.00	297.50	807.50	658.75	85.00	2,061.25	85,00	148.75	595.00	Credit
Page 144	-863,803.51	-860,403.51	-860,233.51	-860,127.26	-859,914.76	-859,171.01	-857,704.76	-856,089.76	-855,962.26	-855,792.26	-855,707.26	-854,517.26	-854,517.26	-849,077.26	-848,801.01	-845,847.26	-845,549.76	-845,294.76	-844,529.76	-844,296.01	-841,321.01	-841,066.01	-840,917.26	-836,327.26	-836,114.76	-835,349.76	-835,141.51	-834,929.01	-834,737.76	-832,442.76	-831,380.26	-830,764.01	-830,657.76	-830,360.26	-829,744.01	-829,489.01	-829,191.51	-828,384.01	-827,725.26	-827,640.26	-825,579.01	-825,494.01	-825,345.26	Balance

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Туре	Date	Num	Name	Split	1	Debit	Cred
Check	5/13/2005	7668	Fairway Media	-SPLIT-			148.75
Check	5/13/2005	7669	KZIV	-SPLIT-			807.50
Check	5/13/2005	7670	MALL	-SPLIT-		1 1 1	510.00
Check	5/13/2005		NECN	-SPLIT-		0.00	
Check	5/13/2005	7671	PPN	-SPLIT-			15,632.35
Check	5/13/2005	7672	SPKE	SPLIT-			9,367.00
Check	5/13/2005	7673	STUF	-SPLIT-			467.50
Check	5/13/2005	7674	STYL	-SPLIT-			616.25
Check	5/13/2005	7675	TIMO	SPLIT-			403.75
Check	5/13/2005	7676	TVSS	SPUT-			4,500.16
Check	5/13/2005	7677	UP14	-SPLIT-			127.50
Check	5/13/2005	7678	W100	-SPLIT-			2,550.00
Check	5/13/2005	7679	WACH	SPLIT-			361.25
Check	5/13/2005	7680	WACY	SPLIT-			600.00
Check	5/13/2005	7681 7682	Fairway Media	20 E			114.75
Check	5/13/2005	7683	WBAY	SPLIT-			127,50
Check	5/13/2005	7684	WBDT	-SPLIT-			2,061,25
Check	5/13/2005	7685	WBFS-Miami	SPLIT-			510.00 340.00
Check	5/13/2005	7686	WBUW	SPLIT			376 35
Check	5/13/2005	7688	WCCV	\$5.17 \$4.17			2,805.00
Check	5/13/2005	7689	WDIV	SPLIT-			595,00
Check	5/13/2005	7690	Fairway Media	-SPLIT-			714.00
Check	5/13/2005	7691	WEMT	SPLIT-			531.25
Check	5/13/2005	7692	WENT	SPLIT		•	19,/41.25
Check	5/13/2005	7693	WFLD	SPLIT-		0.00	
Check	5/13/2005	7694	WFLX	SPLIT-			2,290.00 2,290.00
Check	5/13/2005	7695		SPUT			3 315 00
Check	5/13/2005	7607	Zenhyr Media	/SBI 17			3,000.00
Check	5/13/2005	7608	MANK Capityl Madia	, SB 11.			595.00
Check	5/13/2005	7699	WIZE	SPLIT-			8,000.16
Check	5/13/2005	7700	Fairway Media	-SPLIT-			573.75
Check	5/13/2005	7701	Fairway Media	SPLIT-			531.25 427 FO
Check	5/13/2005	7702	WKBT	SPLT.			127.50 488.75
Check	5/13/2005	7703	WATER TO THE PARTY OF THE PARTY				5,950.00
Check	5/13/2005	7705	WLNS	SPLIT			106.25
Check	5/13/2005	7706	WLNY-TV	-SPLIT-			2,890.00
Check	5/13/2005	7707	Fairway Media	SPLIT-			303 FO
Check	5/13/2005	7708	SAFM M	SB 1			935.00
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2	As of September 30, 2005	General Ledger

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	7745	1/44	77.4	77/3	7742	7741	7740	1/39	//38	17.0	7737	7736	7735		7886	7868				7734	7733	7732	7731	7730		7729	7728	7727	7726	7725	7724	7723	7722	7721	7720	7719	7718	7717	7716	7715	7714	7713	7712	7711	7710	Num	
<b>**</b>	FSAZ			חופר	CTLG	CORT	8	CUVIA	BKAV-Zepnyr	DD A / 70 Ph.	REAS	AUCT	ACTN	Direct Marketing Concepts,	WIEN-TV	WIZE	Direct Marketing Concepts,	Direct Marketing Concepts,	Direct Marketing Concepts,	KGMB	PAX	Response TV Network Inc.	XUPN	WWOR	VWVOR	WWY	WUTV	Fairway Media	WUHF	WTVK	WITG	WITA	Fairway Media	MTHI	WIGS	Fairway Media	Fairway Media	WSMH	Fairway Media	WRBW	WPWR	WPLG	WOFL	WYYW	WNYO	Name	
	94.01.	2 5	SPIT	SPIT-	-SPLIT-	-SPLIT-	67CI-				SPLIT-	SPLIT-	SPLIT-	Due to Direct Marketing Concept	SPUIT	SPLIT-	Due to Direct Marketing Concept	Due to Direct Marketing Concept	Due to Direct Marketing Concept	-SPLIT-	-SPLIT-	-SPUT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPUT-	SPLIT-	SPLIT-	SPLIT-	SPUT-	SPLIT-	845 T	SPLT-	Split	
														160,000.00	10000	-	150,000.00	/5,000.00	7/5,000.00						0.00	) }						•														Debit	1
	7,000.20	4 866 25	212.50	46,325.00	1,190.00	12,580.00	10,120.00	2 125 00	2 465 00	6.250.00	531.25	1,190.00	0,207.50	0 707 60	1,010.00	1615.00	10 500 01			/33.52	703.50	100.00	2,2/3./5	77,935,00		1,020,00	1,530.00	352.75	1,487.50	1,402.50	1,317.50	255.00	446.25	127.50	552,50	3,570.00	0.616,0	1,530.00	2,040.00	2,123.00	2,252.50	1,010.00	2,061.25	4,000,00	701.25 4 080 00	Credit	; ;
Page 1	000,000	-650 101 54	-645,235.29	-645,022.79	-598,697.79	-397,507.78	ED7 E07 70	-584 927 79	-582.802.79	-580,337.79	-574,087.79	-5/3,556.54	573 FFG FA	573 386 FA	-564 079 04	-724,404.04	733 /40 007.20	741 864 20	-930,004.20	036 964 20	1 111,130.00	1 111 120 68	-1,009,227.10	-1,006,955.45	-989,018.43	-989,018,43	-987,998.43	-985,458,43	-986,115.68	-984,628.18	-983,225.68	-981,908.18	-981,653.18	-981,206.93	-981,079,43	-980,526.93	-9/0,900.90	975,541.95	075 341 03	971,771.90	-909,040.93	907,394.43	-965,779.43	065 770 43	-959,638.18 -963 718 18	Balance	<b>J</b>

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	5/20/2005	5/20/2005	5/20/2005	2002002	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	C007/07/C	20000000000000000000000000000000000000	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	C002/02/C	2000/00/2	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	Date
	7788	7787	//00	1 2	7785	7784	7783	7782	7781	700	7790	7779	7778	7777	7776	7775	7774	7773	7772	7777	170	7 7 08	7760	7768	7767	7766	7765		7763	7762	7761	7760	7759	7758	7757	7756	7755	7754	7753	7752	7751	7750	7749	7748	7747	7746	Num
, Ša.	KRRT	KRON-IV	raliway Nieula	Tois way would	Fainway Media	Fairway Media	KPRC	APAN N	Fairway Media	70.0	SOL	KOI J	KON	Fairway Media	KOBB	N N N N N N N N N N N N N N N N N N N	KMV	KMTV	Fairway Media	KLFY-IV	KLAV			<b>A</b>	KGMB	Fairway Media	KEVN	Fairway Media	KCOP	KCLO	KBTX	KB-K	Fairway Media	KASY	Fairway Media	KAQY	OHSI	HLCC	GOOD	FSWE	FSW2	FSSW	FSRM	FSFL	FSDT	FSCO	Name
	SPLIT-	<u></u>	2 -	20. H	, SPI 17-	-SPLIT-	-SPLIT-	SPLIT.	SPUI-	2 E	SPIT.	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	SPUT-	SPLIT	\$P	92 I -	2 5	-SDI II.	SPLTI-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	Split
	0.00			,																																											Debit
	,	4,590.00	4 500 00	208 25	212.50	144.50	765.00	1,317.50	010.20	646.26	850.00	255.00	1,572.50	616,25	85,00	/43./5	340.00	3,761.25	148.75	00.00	501.00	501 50	783 90	170.00	2,213.52	1,423.75	191.25	1,275.00	807.50	127.50	191.25	467.50	3,973.75	1,020.00	1,020.00	297.50	212.50	1,402.50	1,275.00	5,015.00	4,717.50	12,367.50	1,211.25	9,350.00	3,952,50	5,533.50	Credit
Page	-726,424.21	-120,721.21	-726 424 24	-721 834 21	-721,625.96	-721,413.46	-/21,268.96	-/20,503,96	720 503 06	740 496 46	-718.570.21	-717,720.21	-717,465.21	-/15,892./1	-/15,2/5.45	-/15,191.46	-/14,44/./1	744,107.71	-/10,345.45	7/10,197.71	740,407,74	-709 602 71	-709.101.21	-708,317.31	-708,147.31	-705,933.79	-704,510.04	-704,318.79	-703,043.79	-/02,236.29	-702,108.79	-701,917.54	-701,450.04	-697,476.29	-696,456.29	-695,436.29	-695,138.79	-694,926.29	-693,523.79	-692,248.79	-687,233.79	-682,516.29	-670,148.79	-668,937.54	-659,587.54	-655,635.04	Balance

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	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	Date
	7852	7851	7850	7849	7848	7847	7846	7845	7844	7843	7842	7841	7840	7839	7817	7816	7815	7814	7813	7812	7811	7810	7809	7808	7807	7806	7805	7804	7803	7802	7801	7800	7799	7798	7797	7796	7795	7794	7793	7792	7791	7790	7789	Num
	WBFS-Miami	WBFF	WBDT	WBAY	Fairway Media	WACY	WACH	W100	TVSS	TIMC	TILC	TRAV	SUNS	STYL	STUF	PPIN	PCNC	OVTN	NECN	MALL	KZTV	Fairway Media	KXLY	KXGN	Fairway Media	Fairway Media	KUWB	ST T	KUS!	KTVZ	KTVN	Fairway Media	Fairway Media	ATV.	Fairway Media	KTLA (MB)	Fairway Media	Fairway Media	KTBU	KSHV	KSCC	Fairway Media	Fairway Media	Name
	-SPLIT-	SPUT-	-SPLIT-	SPLIT	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPUT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPUT-	-SPLIT-	Split
																								0.00						0.00										0.00				Debit
	510.00	/22.50	722.50	807.50	114.75	297.50	361.25	2,550.00	8,500.00	403.75	10,200.00	4,590.00	8,202.50	616.25	467.50	15,632.35	1,572.50	306.00	2,953.75	255.00	1,062.50	148.75	3,400.00		106.25	765.00	1,742,50	1,275.00	1,062,50		531.25	340.00	3,655.00	1,190.00	3,145.00	4,080.00	276.25	2,210.00	3,166.25		233.75	467.50	531.25	Credit
Page 1	-815,598.56	-815,088.56	-814,366.06	-813,643.56	-812,836.06	-812,721.31	-812,423.81	-812,062.56	-809,512.56	-801,012.56	-800,608.81	-790,408.81	-785,818.81	-777,616.31	-777,000.06	-776,532.56	-760,900.21	-759,327.71	-759,021.71	-756,067.96	-755,812.96	-754,750.46	-754,601.71	-751,201,71	-751,201.71	-751,095.46	-750,330.46	-748,587.96	-747,312.96	-746,250.46	-746,250.46	-745,719.21	-745,379.21	-741,724.21	-740,534.21	-737,389.21	-733,309.21	-733,032.96	-730,822.96	-727,656.71	-727,656.71	-727,422.96	-726,955.46	Balance

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## ITV Direct General Ledger As of September 30, 2005

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	7897	7896	7895	7894	7893	7892	7891	7890	7889	7888	7887	7885	7884	7883	7882	7881	7880	7879	7878	7877	7876	7875	7874	7873	7872	7871	7870	7869	7867	7866	7865	7864	7863	7862	7861	7860	7859	7858	7857	7856	7855	7854	7853	Num
¢a c	WUHF	WIXE	WTWC	WTVK	WITG	WITA	MIOL	Fairway Media	Fairway Media	MH	WTGS	Fairway Media	Fairway Media	WSMH	WSDM	WRBW	WPLG	WOFL	WNYW	WNYO	WAFM	Fairway Media	WLNY-TV	WLNS	WING	WAST	WKBT	Fairway Media	WINK	Fairway Media	Tower Media	WFTX	WFOX	WENT	WEMT	Fairway Media	WEAL	Fairway Media	WDIV	WCOV	WUBW	WBUI	Fairway Media	Name
	-SPLIT-	SPUT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	Split
												0.00		0.00						0.00															0.00									Debit
	2,592.50	212.50	318.75	765.00	680.00	255.00	2,210.00	892.50	722.50	1,062,50	467.50		1,615.00		255.00	2,635.00	1,955.00	2,167.50	3,867.50		382.50	701.25	4,420.00	1,593.75	6,587.50	191.25	722.50	531.25	595.00	318.75	3,300.00	2,847.50	403.75	13,515.00		892.50	340.00	714.00	11,645.00	276.25	340.00	2,800.00	340.00	Credit
Page 14	-891,730.06	-889,137.56	-888,925.06	-888,606.31	-887,841.31	-887,161.31	-886,906.31	-884,696.31	-883,803.81	-883,081.31	-882,018.81	-881,551.31	-881,551.31	-879,936.31	-879,936.31	-879,681.31	-877,046.31	-875,091.31	-872,923.81	-869,056.31	-869,056.31	-868,673.81	-867,972.56	-863,552.56	-861,958.81	-855,371.31	-855,180.06	-854,457.56	-853,926.31	-853,331.31	-853,012.56	-849,712.56	-846,865.06	-846,461.31	-832,946.31	-832,946.31	-832,053.81	-831,713.81	-830,999.81	-819,354.81	-819,078.56	-818,738.56	-815,938.56	Balance

## ITV Direct General Ledger As of September 30, 2005

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	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/25/2005	5/24/2005	5/23/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	5/20/2005	Date
	7938	7937	7936	7935	7934	7933	7932	7931	7930	7929	7928	7927	7926	7925	7924	7923	7922	7921	7920	7919	7918	7917	7916	7915	7914	7913	7912	7911	7910	7909	7908					7905	7904	7903	7902	7901	7900	7899	7898	Num
ō.	KCLO	KBWB		KBTK	Fairway Media	KASY	KAQY	ISHO	HLCC	GOOD	FSWE	FSW2	FSSW	FSSO	FSNIM	FSNE	FSFL	FSDT	FSCO	FSAZ	FOXN	FITV	DISC	CILG	CORT	OCN III	CCMA	BFAS	AUCT	ACTN	MDCA	Direct Marketing Concepts,	Direct Marketing Concepts,	Direct Marketing Concepts,		PAX	Response TV Network Inc.	XUPN	VWVOR	WNY	WUTV.	Fairway Media	Fairway Media	Name
	-SPLIT-	SPUT	SPUIT	SPUT	SPLIT-	SPUT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPUT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	Due to Direct Marketing Concept	Due to Direct Marketing Concept	Due to Direct Marketing Concept	Media Purchases	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	Split
																																75,000.00	200,000.00	180,000.00	7,757.62									Debit
	63.75	255.00	191.25	467.50	4,483.75	595.00	. 595.00	212.50	1,402.50	212.50	3,145.00	2,465.00	7,055.00	3,060.00	7,395.00	5,865.00	4,675.00	1,976.25	2,868.75	2,847.50	3,060.00	2,082.50	48,875.00	1,190.00	14,705.00	3,825.00	2,465.00	531.25	1,402.50	8,287.52	680.00					51,838.75	48.00	1,423.75	13,430.00	680,00	1,105.00	352,75	255.00	Credit
Page 1	-635,040.71	-634,9/6.96	-034,721.96	-034,530.71	-634,063.27	-629,579.46	-628,984.46	-628,389.46	-628,1/6.96	-626,774.46	-626,561.96	-623,416.96	-620,951.96	-613,896.96	-610,836.96	-603,441.96	-597,576.96	-592,901.96	-590,925.71	-588,056.96	-585,209.46	-582,149.46	-580,066.96	-531,191.96	-530,001.96	-515,296.96	-511,471.96	-509,006.96	-508,475.71	-507,073.21	498,785.69	-498,105.69	-573,105.69	-773,105.69	-953,105.69	-960,863.31	-909,024.56	-908,976.56	-907,552.81	-894,122.81	-893,442.81	-892,337.81	-891,985.06	Balance

	<b>~</b>	•		_	•	_	_	_	_	_	0	ń	Ò	0	0	O	O	0	C	O	Ö	O	Ó	O	n	ဂ	n	C.	C	Ω	C	C	0	Ω	Ω	Ω	Ω	Ω	Ω	Ω	Ω	Ω	Ω	I	
	Check	Check	Check	Check	Check	Check -	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Туре	
	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	Date	
	7981	7980	7979	7978	7977	7976	7975	7974	7973	7972	7971	7970	7969	7968	7967	7966	7965	7964	7963	7962	7961	7960	7959	7958	7957	7956	7955	7954	7953	7952	7951	7950	7949	7948	7947	7946	7945	7944	7943	7942	7941	7940	7939	Num	
- da :	Fairway Media	Fairway Media	KUWB	KTVN	Fairway Media	Fairway Media	KTLA (MB)	Fairway Media	ATBU TBU	KSCC	Fairway Media	KSAS	Fairway Media	KRON-TV	Fairway Media	Fairway Media	KPRC	APN	Fairway Media	KOLN	KON	Fairway Media	Fairway Media	N	KMVU	KWTV	KLTV	Fairway Media	KLFY-TV	ZIV	KRY R	<b>A</b>	주 오 오	<u>주</u>	Fairway Media	KGMB	Fairway Media	KEVN	Fairway Media	KDVR	KDSM	A S	N N	Name	
	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPUT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	Split	
																																												Debit	
	106.25	765.00	446.25	106.25	340.00	2,805.00	4,760.00	276.25	3,463.75	233.75	467.50	127.50	106.25	4,590.00	208,25	212.50	765.00	170.00	616.25	913.75	637.50	233.75	2,805.00	233.75	743.75	2,061.25	1,360.00	148.75	1,190.00	212.50	1,317.50	929.67	599.45	170.00	4,590.00	2,213.52	1,423.75	191.25	1,275.00	170.00	743.75	191.25	1,678.75	Credit	
Page 15	-681,640.35	-681,534.10	-680,769.10	-680,322.85	-680,216.60	-679,876.60	-677,071.60	-672,311.60	-672,035.35	-668,571.60	-668,337.85	-667,870.35	-667,742.85	-667,636.60	-663,046,60	-662,838.35	-662,625.85	-661,860.85	-661,690.85	-661,074.60	-660,160.85	-659,523.35	-659,289.60	-656,484.60	-656,250.85	-655,507.10	-653,445.85	-652,085.85	-651,937.10	-650,747.10	-650,534.60	-649,217.10	-648,287.43	-647,687.98	-647,517.98	-642,927.98	-640,714.46	-639,290.71	-639,099,46	-637,824.46	-637,654.46	-636,910.71	-636,719.46	Balance	

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Accrual Basis

## ITV Direct General Ledger As of September 30, 2005

																																						,						
	Check	Check	Check	Check	Check	Check -	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Туре
	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	Date
	8024	8023	8022	8021	8020	8019	8018	8017	8016	8015	8014	8013	8012	8011	8010	8009	8008	8007	8006	8005	8004	8003	8002	8001	8000	7999	7998	7997	7996	7995	7994	7993	7992	7991	7990	7989	7988	7987	7986	7985	7984	7983	7982	Num
æ,	WIFM	Fairway Media	WLNY-TV	SINTIM	WAMG	WKBT	Fairway Media	WIZE	MIMB	WINK	WFTX	WFQX	WFLX	WENT	Fairway Media	WDCA	WCOV	WBUW	Fairway Media	WBFS-Miami	WBFF	WBDT	WBAY	Fairway Media	WACY	WACH	W100	UP14	TVSS	TIMC	큐	TRAV	SUNS	STYL	STUF	PPIN	PONO	oxyg	OVTN	NESN	KZTV	Fairway Media	KXLY	Name
	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPUT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	Split
									0.00				0.00																															Debit
	382.50	/86.25	2,890.00	956.25	2,975.00	446.25	531.25	18,600.00		595.00	3,272.50	722.50		11,538.75	595,00	977.50	276.25	340.00	1,020.00	510.00	1,275.00	722.50	255.00	114.75	297.50	361.25	2,550.00	127.50	8,500.00	403.75	5,100.00	23,800.00	4,101.25	1,296.25	467.50	26,963.70	1,338.75	20,315.00	174.25	3,145.00	1,317.50	148.75	3,400.00	Credit
Page 15	-835,230.55	-834,848.05	-834,061.80	-831,1/1.80	-830,275,55	-827,240.55	-826,794.30	-826,263.05	-807,663.05	-807,663.05	-807,068.05	-803,795.55	-803,073.05	-803,073.05	-791,534.30	-790,939.30	-789,961.80	-789,685.55	-789,345.55	-788,325.55	-787,815.55	-786,540.55	-785,818.05	-785,563.05	-785,448.30	-785,150.80	-784,789.55	-782,239.55	-782,112.05	-773,612.05	-773,208.30	-768,108.30	-744,308.30	-740,207.05	-738,910.80	-738,443.30	-711,479.60	-710,140.85	-689,825.85	-689,651.60	-686,506.60	-685,189.10	-685,040.35	Balance

Check	Check	Check	Chook	Check	Check	Check -	Check	Check	Check	Cleck	Chock	Check	Deposit	Deposit	Check	Check	Check	Check	Deposit	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Туре						
6/3/2005	0/3/2003	6/3/2005	6/3/2006	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	0/3/2000	6/3/3006	6/3/2005	6/3/2005	6/3/2005	6/2/2005	6/2/2005	6/2/2005	6/2/2005	6/1/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/27/2005	5/2//2005	5/27/2005	Date
8064	0000	2008	8063	8061	8060	8058	8057	8056	8055	900	005.4				8053	8052	8051	8050		8049	8048	8047	8046	8045	8044	8043	8042	8041	8040	8039	8038	8037	8036	8035	8034	8033	8032	8031	8030	8029	8028	8027	8026	8025	Num
FSAZ		EOVN		DISC	CTLG	COM	CCMA	BFAS	AUCT		ACTN		Lifetime	Direct Marketing Concepts,	KOFI I	FSRM	Zephyr Media	CORT	Direct Marketing Concepts,	PAX	PAX	XUPN	WWOR	WNY	WUTV	Fairway Media	Fairway Media	WUHF	WTWC	WTVK	Fairway Media	Fairway Media	WITA	WTOL	Fairway Media	WIH	WIGS	Fairway Media	Fairway Media	WSUM	WRBW	WPWR	WHIG	WNYW	Name
650		SBIT	-SPI IT-	-SPLTI-	SPLIT-	SPLIT-	-SPLIT-	SPUT-	0.F.C.	2 7		Bank Service Charges	Media Purchases	Due to Direct Marketing Concept	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	Due to Direct Marketing Concept	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	SPLT.	85-LI-	SPUT	89 II -	SPLIT-	SPUI-	07ET	SPLIT-	Split
													20,400.00	60,000.00					100,000.00																										Debit
2,030.75	3 608 75 	1 530 00	382.50	25,925.00	1,190.00	2,125.00	2,465.00	531.25	1,402.00	1 402 50	16.575.04	20.00			425.00	3,400.00	4,500.00	21,590.00		44,285.00	59,402.25	2,2/3./5	8,670.00	1,020,00	1,105.00	352./5	255.00	1,487.50	85.00	1,466.25	552.50	1,020.00	255.00	2,635.00	595.00	/65.00	552.50	1,785.00	1,010.00	1 615 00	1, /42.50	1,290.20	1,010,00	5,695.00	Credit
-000,000	880 286	-877.588.09	-876.058.09	-875,675.59	-849,750.59	-848,550.59	-040,433.38	-040,970.08	040,400.04	-843 439 34	-842.036.84	-825,461.80	-825,441.80	-845,841.80	-905,841.80	-905,416.80	-902,016.80	-897,516,80	-8/5,926.80	-975,926,80	-931,641.80	-8/2,239.55	-869,965.80	-861,295.80	-860,275.80	-859,170.80	-858,878,05	-858,563,05	-857,075.55	-856,990.55	-855,524.30	-854,971.80	-853,951.80	-853,696.80	-851,061,80	-850,466.80	-849,701.80	-049, 149,30	940,440,30	045,749.30	-845,5/9.30	945 570 30	842,040.00	-840,925.55 -842 540 55	Balance

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	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Туре	sis																											
	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	Date	·		
	8107	8106	8105	8104	8103	8102	8101	8100	8099	8098	8097	8096	8095	8094	8093	8092	8091	8090	8089	8088	8087	8086	8085	8084	8083	8082	8081	8080	8079	8078	8077	8076	8075	8074	8073	8072	8071	8070 8008	8068	8067	8066	8065	Num			
*	ALV.	KTLA (WB)	KTBU	KSCC	KSAS	KRON-TV	ARV	APRC	APK!	KOLN	KON	KOBB	N	KMVU	KMTV	KLFY-TV	2	즈 모 모	NEX.	ATON TON	公司	KGMB	KEVN	KDVR	KDSM	A P P P P P P P P P P P P P P P P P P P	ᅙ	주 연	公子	KASY	KAOY	SHO (	HCC	G00D	FSWE	FSW2	ESSW/	FUNN	FSNE	FSFL	FSDT	FSCO	Name			
	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPI II.	SPIT.	SPIT.	-SPLIT-	) PI IT.	SPI II.		55 T T	SPUT-	SPLIT	-SPLIT-	-SPLIT-	me Split	As of September 30, 2005	II v Dilect	TV Direct													
																																											Debit			
	1,912.50	5,440.00	3,591.25	233,75	63.75	4,590.00	212.50	765.00	595.00	850.00	892.50	255.00	1,615.00	212,50	2,061.25	595.00	1,062.50	807.50	619.78	599.45	170.00	2,213.52	191.25	340.00	297.50	616.25	340.00	807.50	467.50	1,020.00	595.00	212.50	1 402 50	1.147.50	1 870 00	2 252 50	5,020.00	2,465.00	3,400.00	4,845.00	1,976.25	2,868.75	Credit			
7	-943,453.34	-941,540.84	-936,100.84	-932,509.59	-932,275.84	-932,212.09	-927,622.09	-927,409.59	-926,644.59	-926,049.59	-925,199.59	-924,307.09	-924,052.09	-922,437.09	-922,224.59	-920,163.34	-919,568.34	-918,505.84	-917,698.34	-917,078.56	-916,479.11	-916,309.11	-914,095.59	-913,904.34	-913,564.34	-913,266.84	-912,650.59	-912,310.59	-911.503.09	-911,035.59	-910.015.59	-909 420 59	-909 208 09	-907 805 59	-905 658 09	-904,788,09	-090,001.04	-895,841.84	-893,376.84	-889,976.84	-885,131.84	-883,155.59	Balance			

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Accrual Basis

ITV Direct General Ledger As of September 30, 2005

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	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Туре
	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	Date
	8151	8150	8149	8148	8147	8146	8145	8144	8143	8142	8141	8140	8139	8138	8137	8136	8135	8134	8133	8131	8130	8129	8128	8127	8126	8125	8124	8123	8122	8121	8120	8119	8118	8117	8116	8115	8114	8113	8112	8111	8110	8109	8108	Num
<b>35</b> -	WTGS	WSDM	WRBW	WOWN	WPLG	WOFL	WYWW	WNFM	WLNY-TV	WLNS	WKMG	WATE	WKBT	WIZE	NZX.	Tower Media	WFTX	WFQX	WENT	WUBW	WBFS-Miami	WBFF	WBDT	WBAY	WACY	WACH	W100	ТТМС	TILC	SUNS	STYL	STUF	PPN	PCNC	oxyg	OVTN	NESN	KZIV	XLY	KUWB	KUTP	KUSI	KTVN	Name
	-SPLIT-	SPLIT	SPLIT:	80 E =	Self	SPUT	SPLIT	-SPLIT-	-SPLIT-	-SPUT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	Split
														-																														Debit
	552.50	255.00	2,040.00	2000	1,317.50	22.301	8,075.00	488.75	4,420.00	680,00	3,400.00	488.75	743.75	9,300.00	595,00	3,500.00	3,272.50	3,931.25	18,870.00	935.00	510.00	1,275.00	3,102.50	127.50	297.50	361.25	2,550.00	403.75	5,100.00	4,101.25	616.25	467.50	31,264.70	871.25	8,840.00	216.75	1,445.00	1,062.50	2,210.00	573.75	1,466.25	765,00	1,126.25	Credit
Page 1	-1,0/6,453.54	-1,0/5,901.04	1,075,040,04	4 075 646 04	1,072,531.04	-1,071,013.54	-1,070,907.29	-1,062,832.29	-1,062,343.54	-1,057,923,54	-1,057,243.54	-1,053,843.54	-1,053,354.79	-1,052,611.04	-1,043,311.04	-1,042,716.04	-1,039,216.04	-1,035,943.54	-1,032,012.29	-1,013,142.29	-1,012,207.29	-1,011,697.29	-1,010,422.29	-1,007,319.79	-1,007,192.29	-1,006,894.79	-1,006,533.54	-1,003,983.54	-1,003,579.79	-998,479,79	-994,378.54	-993,762.29	-993,294.79	-962,030.09	-961,158.84	-952,318.84	-952,102.09	-950,657.09	-949,594.59	-947,384.59	-946,810.84	-945,344.59	-944,579.59	Balance

## General Ledger As of September 30, 2005

ITV Direct

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	Check	Check	Check	Check	Check	Checkt	Check	Deposit	Check	Deposit	Check	Deposit	Deposit	Deposit	Deposit	Check	Check.	Check	Туре																									
	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/10/2005	6/9/2005	6/9/2005	6/9/2005	6/8/2005	6/7/2005	6/6/2005	6/6/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	6/3/2005	Date
	8187	8186	8185	8184	8183	8182	8181	8180	8179	8178	8177	8176	8175	8174	8173	8172	8171	8170	8169	8168	8167	8166		8216		8217					8164	8163	8162	8161	8160	8159	8158	8157	8156	8155	8154	8153	8152	Num
*	KSTU	KSCC	KSAS	KPRC	KON	KOBB		KLTV	KGMC	KGBT	KEVN	KDVR	KOPX	KBHK	HLCC .	GOOD	FSFL	DISC	CILG	CORT	BFAS	AUCT	Direct Marketing Concepts,	PAX	Direct Marketing Concepts,	PAX	Direct Marketing Concepts,	4	Direct Marketing Concepts,	Direct Marketing Concepts,	Fairway Media	WWOR	WNY	WJV	MUTB	WUH	WTXF	WTWC	WTVK	WITG	WITA	WTOL	HTW	Name
	SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	Due to Direct Marketing Concept	-SPLIT-	Due to Direct Marketing Concept	SPLIT-	Due to Direct Marketing Concept	Media Purchases	Due to Direct Marketing Concept	Due to Direct Marketing Concept	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	Split															
																							150,000.00		100,000.00		100,000.00	42.50	150,000.00	200,000.00								•						Debit
	382.50	191.25	1,381.25	6,205.00	340.00	510.00	637.50	1,190.00	786.25	850.00	63.75	467.50	510.00	276.25	2,380.00	2,677.50	6,545.00	5,440.00	2,252.50	32,555.00	595.00	2,847.50		81,227.50		72,254.25					36,167.50	12,750.00	680.00	1,105.00	361.25	1,402.50	1,020.00	170.00	1,466.25	765.00	255.00	2,635.00	1,062.50	Credit
Page 1	-658,816.54	-658,434.04	-658,242.79	-656,861.54	-650,656.54	-650,316.54	-649,806.54	-649,169.04	-647,979.04	-647,192.79	-646,342.79	-646,279.04	-645,811.54	-645,301.54	-645,025.29	-642,645.29	-639,967.79	-633,422.79	-627,982.79	-625,730.29	-593,175.29	-592,580.29	-589,732.79	-739,732.79	-658,505.29	-758,505.29	-686,251.04	-786,251.04	-786,293.54	-936,293.54	-1,136,293.54	-1,100,126.04	-1,087,376.04	-1,086,696.04	-1,085,591.04	-1,085,229.79	-1,083,827.29	-1,082,807.29	-1,082,637.29	-1,081,171.04	-1,080,406.04	-1,080,151.04	-1,077,516.04	Balance

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	8224	8223	8222	8221	8220				8219	8218				8132	8059	8215	8214	8213	8212	8211	8210	8209	8208	8207	8206	8205	8204	8203	8202	8201	8200	8199	8198	8197	8196	8195	8194	8193	8192	8191	8190	8189	8188	Num
· in	FSAZ	CILG	COR	BFAS	AUCT	Direct Marketing Concepts,	!		WDCA	CORT		Direct Marketing Concepts,	Direct Marketing Concepts,	WDCA	CORT	Fairway Media	XUPN	VWWOR	WWY	WUTV	WUTB	WUHT	WTVK	WTOL	WPLG	WYWW	WMCN	WLNY-TV	WKWG	WINK	WHBQ	WFQX	WENT	WDCA	WBDT	WAKA	TIMO	SUNS	STUF	OXYG	MALL	KUSI	KTLA (WB)	Name
	-SPLIT-	2001-	87E-	0.5.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.				Bank Service Charges	SPLIT-	SPLIT-	Bank Service Charges	Due to Direct Marketing Concept	Due to Direct Marketing Concept	Uncategorized Expenses	Uncategorized Expenses	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	Split									
						300,000.00	200 000					150,000.00	135,000.00	0.00	0.00																													Debit
	3,463.75	0.25.30	20,400.00	00.767	207 50	4 400 75	20.00	20.00	4,441.25	31,705.00	20.00					14,182.25	3,187.50	5,100.00	680.00	1,870.00	361.25	2,592.50	340.00	510.00	3,655.00	6,630.00	2,443.75	7,565.00	14,450.00	1,190.00	212.50	1,381.25	12,240.00	297.50	850.00	1,275.00	573.75	5,843.75	850,00	3,825.00	170.00	3,017.50	4,526.25	Credit
Page 1	-236,660.04	200,000,4	-231,903.79	221,000.19	211,200.29	244 266 20	-509,842.54	-509,822.54	-509,802.54	-505,361.29	-473,656.29	473,636.29	-623,636.29	-758,636,29	-758,636.29	-758,636.29	-744,454.04	-741,266.54	-736,166.54	-735,486.54	-733,616.54	-733,255.29	-730,662.79	-730,322.79	-729,812.79	-726,157.79	-719,527.79	-717,084.04	-709,519.04	-695,069.04	-693,879.04	-693,666.54	-692,285.29	-680,045.29	-679,747.79	-678,897.79	-677,622.79	-677,049.04	-671,205.29	-670,355.29	-666,530.29	-666,360.29	-663,342.79	Balance

### General Ledger As of September 30, 2005 **ITV Direct**

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8267	8266	8265	8264	8263	8262	8261	8260	8259	8258	8257	8256	8255	8254	8253	8252	8251	8250	8249	8248	8247	8246	8245	8244	8243	8242	8241	8240	8239	8238	8237	82.50 36.50	2004	0220	0232	8231	8230	8229	8228	8227	8226	8225	Num
WDCA	WDAF	WBNS	WBDT	WAKA	WACY	TIMO	SUNS	PPIN	PCNC	IXLY	KWBQ	KUWB	KUTP	KUSI	KTVN	KTLA (MB)	KTBU	KSTU	KSCC	KSAS	KRON-TV	<b>SP</b>	KOLN	XOLD .	KOBB		KMVU	KLFY-TV	KDVR	S S	NAC TO THE PARTY OF THE PARTY O	KACY	ואונים בורכי	- GC	FSWE	FSW2	FSSW	FSSO	FSNE	FSFL	FSCO	Maile
<u>6</u> 90	SPLIT	85 E -	SPUT-	SPLIT-	SPET-	SPUI-	SPLT-	Selli	SPLIT-	-SPLIT-	-SPLIT-	-SPUT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	SPLIT-	SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	SPLIT	SPLIT-	75 E -	SB 11		07 T	\$P[ -	0 E -	SPLT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	Spire
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200,00	2,350.00	2,300.00	3,9/3./3	2 273 75	765.79	362.30	4,398.75	24,526,45	2,040.00	1,105.00	2,167.50	1,147.50	2,040.00	2,932.50	595.00	3,017.50	9,137.50	127.50	127.50	1,317.50	12,240.00	1,912.50	318.75	5,695.00	255.00	510,00	1,190.00	2,210.00	382.50	297.50	318.75	1,000,00	9 435 00	1 100 00	0,570.00	8,713.00	9,605.00	5,270.00	5,780.00	3,485.00	4,398.75	Ol coll.
-204, (03,48	-303,820.49	393 038 40	-0/0,990.49	-3/3,024.74	375,037,14	374,190.55	-3/3,813,49	-309,414./4	-344,886.29	-342,846.29	-341,741.29	-339,573.79	-338,426.29	-336,386.29	-333,453.79	-332,858.79	-329,841.29	-320,703.79	-320,576.29	-320,448.79	-319,131.29	-306,891.29	-304,978.79	-304,660.04	-298,965.04	-298,710.04	-298,200.04	-297,010.04	-294,800.04	-294,417.54	-294.120.04	-293.801.29	-292 781 29	-283 346 20	-200,003.79 -283 156 20	290 692 70	-265,198.79	-255,593.79	-250,323.79	-244,543.79	-241,058.79	101000

## ITV Direct General Ledger As of September 30, 2005

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	6/24/2005	6/24/2005	6/24/2005	6/24/2005	6/24/2005	6/24/2005	6/24/2005	6/24/2005	6/24/2005	6/24/2005	6/24/2005	6/24/2005	6/24/2005	6/24/2005	6/24/2005	6/24/2005	6/23/2005	6/23/2005	6/20/2005	6/20/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	6/17/2005	Date
	8308	8307	8306	8305	8304	8303	8302	8301	8300	8299	8298	8297	8296	8295	8294	8293			8291		8290	8289	8288	8287	8286	8285	8284	8283	8282	8281	8280	8279	8278	8277	8276	8275	8274	8273	8272	8271	8270	8269	8268	Num
ě.	KLTV	KITV	KGMC	KGMB	KEVN	FSRM	FSNM	FSDT	FITV	DISC	CORT	CCOX	CONE	CCMA	Zephyr Media	ACTN	Direct Marketing Concepts,	Direct Marketing Concepts,	FSRM	Direct Marketing Concepts,	PAX	Fairway Media	XUPN	WWOR	WUH	WTXF	WTVK	WTOL	WRIC	WYNW	VANICN	WLNY-TV	MLNS	WKRN-TV	WKWG	WKBT	WIII	MINIX	WGHP	WGBA	WETX	WFQX	WENT	Name
	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	Due to Direct Marketing Concept	Due to Direct Marketing Concept	-SPLIT-	Due to Direct Marketing Concept	-SPLIT-	-SPLIT-	SPUT	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPUT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	Split						
				,													160,000.00	150,000.00		215,000.00															0.00	-		0.00			-			Debit
	1,572.50	309.89	297.50	5,976.51	765.00	1,785.00	2,826.25	4,760.00	1,317.50	49,300.00	21,250.00	1,181.50	6,077.50	1,989.00	29,000.00	16,575.00			1,360.00		56,285.00	20,166.25	2,082.50	25,925.00	595.00	1,870.00	1,020.00	510.00	1,126.25	765.00	786.25	4,760.00	1,742.50	106.25		1,551.25	1,827.50		2,231.25	1,785.00	5,610.00	531.25	6,991.25	Credit
Page 1	-143,794.14	-142,221.64	-141,911.75	-141,614.25	-135,637.74	-134,872.74	-133,087.74	-130,261.49	-125,501.49	-124,183.99	-74,883.99	-53,633.99	-52,452.49	-46,374.99	-44,385.99	-15,385.99	1,189.01	-158,810.99	-308,810.99	-307,450.99	-522,450.99	<b>4</b> 66,165.99	-445,999.74	443,917.24	417,992.24	417,397.24	415,527.24	414,507.24	413,997.24	-412,870.99	412,105.99	411,319.74	-406,559.74	-404,817.24	404,710.99	404,710.99	-403,159.74	-401,332.24	-401,332.24	-399,100.99	-397,315.99	-391,705.99	-391,174.74	Balance

### **ITV Direct**

General Ledger As of September 30, 2005

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0.1	83/0	8348	8347	8346	8345	8344	8343	8342	8341	8340	8339	8338			8337	8336	8335	8334	8333	8332	8331	8330	8329	8328	8327	8326	8325	8324	8323	8322	8321	8320	8319	8318	8317	8316	8315	8314	8313	8312	8311	8310	8309	Num
, .	ESA7	FITV	DISC	CTLG	CORT	CCOX	CONE	OCMA	Zephyr Media	BFAS	AUCT	ACTN	Direct Marketing Concepts,	Direct Marketing Concepts,	PAX	Fairway Media	Fairway Media	YYES	WNY	WUTV	WTOL	WSDM	WPWR	WPTA	WPLG	VTOW	WJBK	WIZE	WDIV	WDCA	WBFS-Miami	TVSS	SUNS	STUF	Zephyr Media	SHPL	PPIN	OXYG	KZTV	KTXH	KTVN	KIBU	KON	Name
<u> </u>	SPI IT.	-SPLIT-	SPLIT-	SPUT-	-SPLIT-	SPLIT-	SPLIT-	SPUI-	SPLIT.	SPUT-	SPLIT-	SPLIT-	Due to Direct Marketing Concept	Due to Direct Marketing Concept	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	SPLIT-	SPLIT-	SPUI	SPLIT-	Split
													125,000.00	125,000.00												0.00																		Debit
	1.253.75	318.75	39,100.00	1,232,50	34,000.00	607.75	3,315.00	892.50	11,500.00	297.50	1,423.75	8,287.50			57,035.00	6,630.00	18,657.50	1,402.50	680.00	6,035.00	255.00	331.50	2,167.50	127.50	637.50		10,710.00	17,000.00	425.00	2,975.00	2,890.00	10,500.00	4,101.25	425.00	42,000.00	9,250.00	15,632.35	21,250.00	1,742.50	255.00	488.75	340.00	1,912.50	Credit
Page 160	-231.879.49	-230,625.74	-230,306.99	-191,206.99	-189,9/4.49	-100,9/4.49	-155,366.74	-152,051.74	-151,159.24	-139,659.24	-139,361.74	-137,937.99	-129,650.49	-254,650.49	-379,650.49	-322,615.49	-315,985.49	-297,327.99	-295,925.49	-295,245.49	-289,210.49	-288,955.49	-288,623.99	-286,456.49	-286,328.99	-285,691.49	-285,691.49	-274,981.49	-257,981.49	-257,556.49	-254,581,49	-251,691.49	-241,191.49	-237,090.24	-236,665.24	-194,665,24	-185,415.24	-169,782.89	-148,532.89	-146,790.39	-146,535.39	-146,046.64	-145,706.64	Balance

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	8392	1.659	2004	000	2220	8388	8387	8386	8385	8384	8383	8382	8381	8380	8379	8378	8377	8376	8375	8374	8373	8372	8371	8370	8369	8368	8367	8366	8365	8364	8363	8362	8361	8360	8359	8358	8357	8356	8355	8354	8353	8352	8351	8350	Num
۵	ΥZY	KVVBQ			Z 2	<u> </u>	Ž	KTV.	KTLA (MB)	STBC STBC	KSTU	KSCC	KSAS	KRON-TV	KPRC C	KPN .	KON N	KOBB	KNSD	N N	KMVU	K K K	N N	KGMC	KGMB	KEVN	KDVR	A N	XCOP P	XBI-K	KASY	INSP	HCC	G00D	FSWE	FSW2	FSSW	FSSO	FSRM	FSNM	FSNE	FSFL	FSDT	FSCO	Name
	-SPLIT-	250	2			SPLIT-	-SPLIT-	SPLIT-	SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPUT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT.	-SPLIT-	SPLT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	ne Split							
																																													Debit
	1,657.50		722 50	701.25	1.190.00	4,675.00	255.00	488.75	3,017.50	3,145.00	361.25	127,50	722.50	6,120.00	12,750.00	722.50	850.00	255.00	382.50	510.00	127.50	85.00	309.89	297.50	1,992.17	382.50	382.50	297.50	5,652.50	318.75	510.00	3,145.00	1,190.00	1,572.50	3,400.00	2,337.50	2,231.25	1,955.00	892,50	1,955.00	2,210.00	3,910.00	3,655.00	1,593.75	Credit
Page 161	-310,936.55	040,000,000	-309 279 D5	-308.556.55	-307,855.30	-306,665.30	-301,990.30	-301,735.30	-301,246.55	-298,229.05	-295,084.05	-294,722.80	-294,595.30	-293,872.80	-287,752.80	-275,002.80	-274,280.30	-273,430.30	-273,175.30	-272,792.80	-272,282.80	-272,155.30	-272,070.30	-271,760.41	-271,462.91	-269,470.74	-269,088.24	-268,705.74	-268,408.24	-262,755.74	-262,436.99	-261,926.99	-258,781.99	-257,591.99	-256,019.49	-252,619.49	-250,281.99	-248,050.74	-246,095.74	-245,203.24	-243,248.24	-241,038.24	-237,128.24	-233,473.24	Balance

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	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	7/1/2005	Date
	8435	8434	8433	8432	8431	8430	8429	8428	8427	8426	8425	8424	8423	8422	8421	8420	8419	8418	8417	8416	8415	8414	8413	8412	8411	8410	8409	8408	8407	8406	8405	8404	8403	8402	8401	8400	8399	8398	8397	8396	8395	8394	8393	Num
83.	Fairway Media	YYES	XUPN	WWOR	WJV	WCH <del>II</del>	WTVK	WSDM	WRIC	WPWR	WPLG	VTOW	WYW	VMICN	WLNY-TV	MLNS	WKBT	WWLW	WJBK	WIZE	MTI	Tower Media	WGHP	WGBA	WFTX	WFOX	WENT	WDAF	WOIC	WBUI	WBNS	WBDT	WAKA	TVSS	TIMC	TRAV	SUNS	STUF	Zephyr Media	PPN	PONC	OXYG	MAII	Name
	SPLIT-	-SPLIT-	SPUT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-:	-SPL/T-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-sрцт-	SPLIT.	SPI IT-	Split
											0.00																					, ,	0.00											Debit
	24,543.75	382.50	2,082.50	12,750.00	2,805.00	595.00	340.00	221.00	1,020.00	2,401.25		1,211.25	1,020.00	1,275.00	5,355.00	255.00	403.75	170.00	5,100.00	8,500.00	233.75	9,900.00	382.50	1,062,50	1,105.00	531.25	3,187,50	1,275.00	1,615.00	850.00	2.380.00	1.636.25		10,500.00	382.50	5,270.00	3,761.25	425.00	16,000.00	15,632.35	786.25	8,372.50	212 50	Credit
Page 162	-466,868.65	-442,324.90	-441,942.40	-439,859.90	-427,109.90	-424,304.90	-423,709.90	-423,369.90	-423,148.90	<b>-422,128.90</b>	<b>-419,727.65</b>	419,727.65	-418,516.40	-417,496.40	<b>-416,221.40</b>	410,866.40	410,611.40	<b>-410,207.65</b>	<b>410,037.65</b>	-404,937.65	-396,437.65	-396,203.90	-386,303,90	-385,921.40	-384,858.90	-383,753.90	-383,222.65	-380,035.15	-378,760.15	-377,145.15	-376.295.15	-373.915.15	-372.278.90	-372,278.90	-361,778.90	-361,396.40	-356,126.40	-352,365.15	-351,940.15	-335,940.15	-320,307.80	-319,521.55	-311 149 05	Balance
63																																												m

### General Ledger As of September 30, 2005

	Check	Check	Check	Check	Check	Check -	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Deposit	Check	Туре
	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/6/2005	7/1/2005	Date
	8477	8476	8475	8474	8473	8472	8471	8470	8469	8468	8467	8466	8465	8464	8463	8462	8461	8460	8459	8458	8457	8456	8455	8454	8453	8452	8451	8450	8449	8448	8447	8446	8445	8444	8443	8442	8441	8440	8439	8438	8437		8436	Num
۵	KTVN	KTLA (MB)	KTBU	KSCC	KSAS	KRON-TV	KRIS	KPRC	KPNZ	KOTV	KOLD	KOIN	KOBB	KDOC TV	KDFX	KCOP	KASY	INSP	HLCC	GOOD	FSWE	FSW2	FSSW	FSSO	FSRM	FSNM	FSNE	FSFL	FSCO	FSAZ	DIYN	DISC	CTLG	CORT	ccox	CONE	CCMA	Zephyr Media	BFAS	AUCT	ACTN	Direct Marketing Concepts,	PAX	Name
	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPUT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	SPLIT	Due to Direct Marketing Concept	-SPUT-	Split
														0.00								,																				175,000.00		Debit
	488.75	3,867.50	3,485.00	127.50	1,317.50	6,120.00	765.00	4,250.00	722.50	3,060.00	1,445.00	637.50	255.00		297.50	1,445.00	510.00	3,145.00	1,190.00	1,572.50	3,570.00	2,231.25	2,231.25	1,955.00	2,932.50	4,250.00	2,210.00	4,845.00	1,593.75	1,381.25	998.75	29,920.00	977.50	15,300.00	599.25	4,080.00	1,317.50	28,000.00	297.50	1,423.75	8,287.50		56,822.50	Credit
Page '	-501,794.15	-501,305.40	497,437.90	493,952.90	493,825.40	492,507.90	-486,387.90	-485,622.90	<b>481,372.90</b>	480,650.40	477,590.40	-476,145.40	475,507.90	475,252.90	475,252.90	-474,955.40	473,510.40	473,000.40	-469,855.40	<b>468,665.40</b>	467,092.90	463,522.90	<b>461,291.65</b>	459,060.40	-457,105.40	454,172.90	-449,922.90	-447,712.90	<b>-442,867.90</b>	-441,274.15	439,892,90	-438,894.15	408,974,15	407,996.65	-392,696,65	-392,097.40	-388,017.40	-386,699.90	-358,699.90	-358,402.40	-356,978.65	-348,691.15	-523,691,15	Balance

## ITV Direct General Ledger As of September 30, 2005

Accrual Basis			As	As of September 30, 2005			
Type	Date	N N	Name	Split	Debit	Credit	Balance
Chack	7/8/2005	8478	KUSI	-SPUT-		1,360.00	-503,154.15
Check	7/8/2005	8479	ACIP I	SPLIT-		1,147.50	-504,301.65
Check	7/8/2005	8480	KWBQ	-SPL/IT-		722.50	-505,024.15
Check	7/8/2005	8481	KZTV	SPLIT-		807.50	-505,831,65
Check	7/8/2005	8482	MALL	SPLT-		722.50 6 290 00	-506,554.15 -512.844.15
Check	7/8/2005	8483	OXYG	SPLIT-		5,290,00	512,044.15
Check	7/8/2005	8484	PONC	SPLT-		4E 622 2E	-513,630.40
Check	7/8/2005	8485	PPIN	SPLIT-		15,632.35	-529,262.75
Check	7/8/2005	8486	Zephyr Media	SPLIT-		16,000.00	-545,262.75
Check	7/8/2005	8487	STUF	SPLIT-		425.00	-545,087.75
Check	7/8/2005	8488	TRAV	-SPLIT-		2,040.00	-541,121.15
Check	7/8/2005	8489	TTMC	-SPLIT-		382.50	-548,110.25
Check	7/8/2005	8490	TVSS	SPLT-	000	21,000,00	-569,110.25 -569 110 25
Check	7/8/2005	0497	WARA		0.00	1 636 25	-570 746 50
Check	7/8/2005	8492	MBNS	-SPLIT-		2,380.00	-573,126.50
Check	7/8/2005	8494	WBUI	-SPLIT-		212.50	-573,339.00
Check	7/8/2005	8495	WOU	-SPLIT-		1,615.00	-574,954.00
Check	7/8/2005	8496	WDAF	SPLIT-		1,275.00	-5/6,229.00
Check	7/8/2005	8497	WDCA	SPLIT-		2,040.00	-578,257
Check	7/8/2005	8498	WENT WENT	75 E E E		531.25	-584,304.00
Check	7/8/2005	8500	WEIX	SPLIT		1,870.00	-586,174.00
Check	7/8/2005	8501	WGBA	-SPLIT-		1,062.50	-587,236.50
Check	7/8/2005	8502	WCHP	SPLIT-		212.50	-587,449.00
Check	7/8/2005	8503	WHBQ	SPLIT		212.50	-587,561.50
Check	7/8/2005	8504	MII	SPLIT-		1,508.75	-589,170.25
Check	7/8/2005	8505	WIZE	SPLIT.		5,500.00	-603 280 25
Check	7/8/2005	8506	WJBK	SP T		170.00	-603,450,25
Check	7/8/2005	8508	VI NS	-SPLIT-		1,360.00	-604,810.25
Check	7/8/2005	8509	WLNY-TV	-SPLIT-		4,760.00	-609,570.25
Check	7/8/2005	8510	WMCN	SPLIT-		1,275.00	-610,845.25 613,469.25
Check	7/8/2005	8511	WOFL	SPLIT-		1,615.00	-612,460.23
Check	7/8/2005	8512	WOGX	SPLIT-		1 211 25	-614 627 75
Check	7/8/2005	8514	₩ <u>1</u>	SPLIT-		318.75	-614,946.50
Check	7/8/2005	8515	WPWR	-SPLIT-		233.75	-615,180.25
Check	7/8/2005	8516	WRBW	SPLIT-		3,230.00	-618,410.25
Check	7/8/2005	8517	WRIC	SPLIT.		721.00	-019,430.23
Check	7/8/2005	8518	WSDM	67E-		2 040 00	-621 691 25
Check	7/8/2005	850	WTO	SPIT.		722.50	-622,413.75
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**Accrual Basis** 

General Ledger
As of September 30, 2005

**ITV Direct** 

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	7/15/2005	7/15/2005	C007/C1//	7/16/2006	7/15/2005	7/15/2005	7/15/2005	//15/2005	7/15/2005	7/4 5/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	//15/2005	7/15/2005	7/14/2005	200001111	7/14/2005	7/14/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	7/8/2005	Date
1	8562	8561	0000	0000	8559	8558	8557	8555	0000	0 (0	8554	8553	8552	8551	8550	8549	8548	8547	8546	8545		4400	0 0	27.78			8540	8539	8538	8537	8536	8535	8534	8533	8532	8531	8530	8529	8528	8527	8526	8525	8524	8523	8522	8521	Num
. Also	KDVR	XOFX X	3	KNOV	NSD	FCC	GOOD	TOVVE	TOWK	TOWN	FSSW	FSRM	FSNW	FSAZ	Food Network	CILG	CORT	CCNE	CCMA	AUCI	Direct Marketing Concepts,	NUCC IV		KNAVA	Direct Marketing Concents	Direct Marketing Concepts	KNSD		KMVU	MIV	KGMC	KGMB	KEVN	KECY	KDVR	PAX	Fairway Media	Media Fusion Marketing	XUPN	WWOR	YNNY	MIN	WCHT:	WTXF	WTVK	WITG	Name
!	-SPLIT-	SP□-		SDI 17	-SPLIT-	SPLIT-	-SPLIT-	0.T.		SPIT	-SPLIT-	SPLIT-	SPLIT-	SPLIT-	Ø₹ <u>□</u> -			SPUIT	SPUI-	8FC1-	Due to Direct Marketing Concept	075	80 T	-SDI II-	Due to Direct Marketing Concept	Due to Direct Marketing Concept	-SPLIT-	SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPUT-	SPUT-	-SPLIT-	-SPLIT-	SPUT-	-SPLIT-	Split
																				0.00	100,000,00	150 000 00			200,000,00	225,000.00																					Debit
	255.00	00.767	207.60	510.00	3,145.00	1,190.00	1,5/2,50	0,400.00	3,00,00	2 337 50	3,867.50	1,615.00	807.50	1,997,50	0,000,00	5,252,50	24,000.00	4,420.00	1,105.00			4,000.00	2 550 00	1 105 00			382.50	467.50	42.50	309.89	297.50	1,992.17	382.50	722.50	382.50	68,382.50	45,368.75	255.00	1,381.25	13,600.00	340.00	2,805.00	595.00	1,105.00	1,020.00	1,105.00	Credit
Page 16	-250,358.31	-200, 100.01	250 400 24	-249.805.81	-249,295.81	-246,150.81	-244,960.81	244,000.01	-243 388 31	-239 988 31	-237,650.81	-233,783.31	-232,168.31	-231,360.81	222,000,01	220,413,31	222,100.01	-197,330.61	-193,110.61	192,000.01	102,000.01	100.000.01	342 005 81	-339 455 81	-338.350.81	-538,350.81	-763,350.81	-762,968.31	-762,500.81	-762,458.31	-762,148.42	-761,850.92	-759,858.75	-759,476.25	-758,753.75	-758,371.25	-689,988.75	-644,620.00	-644,365.00	-642,983.75	-629,383.75	-629,043.75	-626,238.75	-625,643,75	-624,538.75	-623,518.75	Balance

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General Ledger As of September 30, 2005

**ITV Direct** 

	<u>4</u>	Ϋ́	8604	7/15/2005	1
	7	Š			Check
	-SPLIT-	WMCN	8603	7/15/2005	Check
	SPLIT-	WLNY-TV	8602	7/15/2005	Check
	SPLIT-	WLNS	8601	7/15/2005	Check
	SPLIT-	WKBT	8600	7/15/2005	Check
	-SPLIT-	WJBK	8599	7/15/2005	Check
	SPIT-	WIZE	8508	7/15/2005	Clieck
	SD 77	W T	8595 6507	7/15/2005	Check
	317	<b>S S S</b>	8090	//15/2005	Check
	SPLII-	WFLD	8594	7/15/2005	Check
	SPUT-	MDCA	8593	7/15/2005	Check
	SPLT-	WDAF	8592	7/15/2005	Check
	-SPLIT-	WCIU	8591	7/15/2005	Check
	SPLIT-	WBRC	8590	7/15/2005	Check
	-SPLIT-	WBDT	8589	7/15/2005	Check
	-SPLIT-	TIMO	8588	7/15/2005	Check
	-SPLIT-	TRAV	8587	7/15/2005	Check
	-SPLIT-	STUF	8586	7/15/2005	Check
	-SPLIT-	MALL	8585	7/15/2005	Check
	-SPLIT-	NZV	8584	7/15/2005	Check
	-SPLIT-	KUMB	8583	7/15/2005	Check
	SPLIT-		8583 -	7/15/2005	Check
	2 E		25 C	7/15/2005	Check
		KTI A AMB)	2520	7/45/2005	Check
	SPI II.		8570	7/15/2005	Check
	SS 7.	KSTI I	0570	7/15/2005	Check
	SPUI-	KSAS	8576	7/15/2005	Check
	SPLIT-	KRON-TV	8575	7/15/2005	Check
	-SPLIT-	KPRC	8574	7/15/2005	Check
	-SPLIT-	KPNZ	8573	7/15/2005	Check
	-SPLIT-	KOLD	8572	7/15/2005	Check
	-SPLIT-	KON	8571	7/15/2005	Check
	-SPLIT-	KOBB	8570	7/15/2005	Check
	-SPLIT-	S N	8569	7/15/2005	Check
	-SPLIT-	¥ F T	8568	7/15/2005	Check
	-SPUT-	₹RH	8567	7/15/2005	Check
	SPUT-	KGMC	8566	7/15/2005	Check
	SPUT-	KGMB	8565	7/15/2005	Check
	-SPUT-	KEVN	8564	7/15/2005	Check
	-SPUT-	MICY .	8563	7/15/2005	Check
Debit	Split	Name	Num	Date	Type

## General Ledger As of September 30, 2005

	Check	Deposit	Check	Deposit	Deposit	Deposit	Cneck	Charles	<b>□</b>	Client FUNDS ACCOUNT	Total Checking - Beverly National	Check	Check	Check	Bill Pmt -Check	Check	Deposit	Deposit	Deposit	Deposit	Deposit	Deposit	Deposit	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Туре
2	9/24/2005	7/13/2005	3/31/2005	3/29/2005	3/11/2005	3/11/2005	2/2/1/2000	2/21/2005		TNUO	verly National	9/28/2005	9/26/2005	9/24/2005	9/12/2005	8/31/2005	7/29/2005	7/28/2005	7/26/2005	7/25/2005	7/22/2005	7/20/2005	7/19/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	7/15/2005	Date
							1251	70 / 1							8622									8621	8620	8619	8618	8617	8616	8615	8614	8613	8612	8611	8610	8609	8608	8607	8606	EDS
	ITV Direct	Direct Marketing Concepts,	ITV Direct	Alena Group	Alena Group	II V Direct		Cloud Crook	Alena Groun			wassachusens Department	Commonwealth of Massac	II V Direct	Leo H. Bonarrigo, CPA		Direct Marketing Concepts,		Direct Marketing Concepts,	AUCT	PAX	Fairway Media	XUPN	WWOR	YNNY	WJV	WUHF	WTVT	WTVK	WITG	WTOL	WRBW	WPWR	WPTA	WPLG	Name				
	Checking - Beverly National	Due to Direct Marketing Concept	Checking - Beverly National	Client Media Funding	Client Media Funding	Clecking - bevery National	Objecting - Develop National	Checking - Reverly National	Client Media Funding			lax Fayineiii	Tenany	CIENT FUNDS ACCOUNT	Accounts Payable	Bank Service Charges	Due to Direct Marketing Concept	-SPLIT-	Due to Direct Marketing Concept	-SPLIT- ·	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	SPLIT-	-SPLIT-	-SPLIT	SPLIT-	SPLIT-	SPLIT-	SPLIT-	SPUT-	-SPLIT-	-SPUT-	Tilde				
		1,000.00		33,130.10	29,000.00	25 000 00			24.584.90		30,132,579.64			1,000.00			10,000.00	75,000.00	100,000.00	100,000.00	75,000.00	531.25	100,000.00																	Denie
22 74 00	1,000.00		33,130.00			FO,000.00	25,000,00	24.584.09			30,129,549.60	70.07	33.34	200 00	5,000.00	4.34								1,423,75	53,167.50	34,140.25	1,381.25	11,475.00	722.50	2,805.00	595.00	2,550.00	1,020.00	425.00	212.50	765.00	1,933.75	573.75	318.75	Cient
70.0	0.91	1,000,1	1.6.0	33,130.81	33 430 04	1 :,000:10	-24 999 19	0.81	24,584.90	0,00	3,030.04	0,000.01	3,030.30	3 053 30	2,543.30	7,543.38	7,547.72	-2,452.28	-77,452.28	-177,452.28	-277,452.28	-352,452.28	-352,983.53	452,983.53	-451,559.78	-398,392.28	-364,252.03	-362,870.78	-351,395.78	-350,673.28	-347,868.28	-347,273.28	-344,723.28	-343,703.28	-343,278,28	-343,065.78	-342,300.78	-340,367.03	-339,793.28	Dalalica

### UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
Plaintiff,	)
v.	) )
DIRECT MARKETING CONCEPTS, INC., ITV DIRECT, INC., DIRECT FULFILLMENT, LLC, DONALD BARRETT, and ROBERT MAIHOS,	) ) C.A. No. 05-11907-JLT )
Defendants.	)

### AFFIDAVIT OF SCOTT SILVERMAN IN SUPPORT OF CAPPSEALS INC.'S MOTION FOR PARTIAL SUMMARY JUDGMENT

### **EXHIBIT J**

Page 2 of 24

Last statement: April 30, 2005
This statement: May 31, 2005
Total days in statement period: 31

III...II...II...III...II..

Page 1 of 8 2-8000216-16 (601)-

Direct inquiries to:
Deposit-Operations, 978-922-2100

Beverly National Bank 240 Cabot Street Beverly, MA 01915-4588

HOME RENOVATIONS, COLLEGE TUITION, VACATION, CAR, DEBT CONSOLIDATION... YOU CAN MAKE IT HAPPEN WITH A HOME EQUITY FROM BEVERLY NATIONAL CHOOSE EITHER A LOW-RATE HOME EQUITY LINE OF CREDIT OR FIXED-RATE LOAN. CALL FOR DETAILS. AND DON'T FORGET, THERE'S STILL TIME TO CONTRIBUTE TO YOUR IRA. CALL-JIM WILLIAMS FOR RETIREMENT PLAN OPTIONS.

### **Ultimate Bus Success**

 Account number
 2-8000216-16

 Enclosures
 601

 Low balance
 \$49,488.22

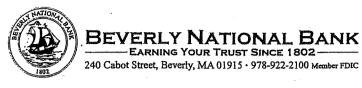
Beginning balance
Total additions
Total subtractions
Ending balance

\$188,019.70 1,747,757.62 1,886,289.10 \$49,488.22

### CHECKS

Number	Date	Amount
6793	05-02 1	1,560:00
6891 *-	05-03	619.78
6894 *	05-03	127.50
6908 *	05-03	297.50
6937 *	05-02	170.00
6939 *	05-02	2,550.00
6940	05-02	425.00
6964 *	05-02	935.00
6965	05-06	595.00
6975 *	05-04	680.00
2000 *	05.04	035 00

yes where ye do not a	personal designation of the control	
Number	Date	Amount
7007 *	05-05	1,572.50
7008	05-04	2,358.75
7009	05-05	1,020.00
7010	05-06	2,550.00
7011	05-04	680.00
7014 *	05-06	1,275.00
7016 *	05-06	595.00
7017	05-02	7,225.00
7018	05-05	340.00
7019	05-05	191.25
7/1 4	VE VE	101 05



Page 2 of 8 2-8000216-16

Number	Date	Amount
7033	05-05	1,381.25
7034	05-06	255.00
7036 *	05-09	297.50
7037	05-03	
7038	05-02	- 23,545.00
7043 *	05-06	127.50
7044	05-04	170.00
7045	05-04	3,459.00
7046	05-04	255.00
7047	05-10	3,591.25
7049 *	05-02	5,355.00
7050-	05-05	765.00
7051	05-09-	2,975.00
7052	05-05	106.25
7053	05:04	3,187.50
7054	- 05-06	1,827.50
7055	05-05	1,275.00
7057*	05-1-1	170.00
7058	05-03	3,400.00
7059	05-06	1,317.50
7060	-:: 05:04	510:00
7061	-05-09	22,525.00
7062	05-03	15,632.35
7064 *	05-03	8,075.00
7065	05-04:	212.50
7066	05-04	1,232.50
7067	05-03	6,800.00
7068	05-04	403.75
7069	05-02	5,100.00
7070	05-02	106.25
7071	05-09	297.50
7072	05-11	1,700.00
7073	05-05	1,147.50
7075 *	05-04	722.50
7076	05-05	467.50
7077	05-06	276.25
7078	05-05	3,272.50
70.79	05-05	6,162.50
7081 *	05-04	1,020.00
7082	05-11	318.75
7000	05.00	10.000 75

Number	- Date	Amount
7092		8,000.16
7096 *	_ : _05-05	191.25
7097	05-05	9;137.50
7098:	05-04	2,465.00
7100 *		382.50
7101	05-05	935.00
7102	05-11-	318.75
7103	05-05	
7104	05-04	1,190.00
7105	05-04	1,105.00
7106	05-02	998.75 1,126.25
7107	05-02	1,126.25
7110-*	05-16	595.00
7112 *	05-06	552.50
7113	05-02	1,678.75
7115 *	05-09	2,635.⊎∪-
7116	05-06	255.00
7117	05-05	2,592.50
	_ ::05-05	1,466.25
71.19	05-06	595.00 1,487.50
7120	05-17	1,487.50
7122 *	05-11-	1 <del>,2</del> 75.00
7124 * -	05-03	340.00
7125	05-02	3,400.00
7126	05-02 05-02	1,423.75
7127		
	05-03-	6,469.00
7139 *		16,575.04
7140	05-10	1,402.50
7141	05-10	531.25
7142	05-1.1	2,465.00
7143	05-1-1	2,125.00
7144	05-10	1,020.00
7145	05-09	5,000.00
7146	05-09	6,205.00
7147	05-10	1,700.00
7148	05-10	935.00
7149	05-09	39,100.00
7150	05-10	2,167.50
7151	05-12"	3,973.75
7450	05.00	4 004 05



### BEVERLY NATIONAL BANK **EARNING YOUR TRUST SINCE 1802**

240 Cabot Street, Beverly, MA 01915 • 978-922-2100 Member FDIC

ITY DIRECT, INC May 31, 2005

Number Date 7161 \* 05-09 1.572.50 05-10 2,358.75 7162 2,550.00 7163 05-12 340.00 05-11 7.1.64 05-05 -- 1,020.00 7165 595.00 - 05-12 7166 3,506.25 7167 05-05 382.50 7.168 05-13 6,970.00 7.169 05-12 1,105.00 7170 05-11 616.25 7171 05-12 510.00 7172 05-11 255.00 71.73 05-11 658.75 7.1:7:4: 05-05 05-12 616.25 71.75 ,700.00 7176 05-05 1,020.00 7177-05-05 783.90 7178 05-11 780.00 71:79 05-13 7180 05-18 148.75 340.00 7181 05-11 501.50 7182 05-09 297.50 7183 05-05 1,445.00 7184 05-11 3,761.25 7185 05-23 935.00 7186 05-12 1,700.00 7187 05-13 616.25 05-05 7188 1,147.50 7189 05-09 7190 05-11 233.75 7191 05-10 1,615.00 05-09 765.00 7192 191.25 7193 05-05 7194 05-05 289.00 05-11 3,272.50 7195 05-16 148.75 7196 191.25 05-10 7197 2,975.00 05-05 7198 531.25 7199 05-10 1,530.00 7200 05-16

Page 3 of 8 2-8000216-16

Number	Date	Amount
7209	05-12	127.50
7211 *	05-11	5,440.00
7212	05-12	1,275.00
7213	05-12	977.50
7214	05-05	3,060.00
7215-	05-05	765.00
7216	05-06	212.50
7216 7217	05-17	170:00
7218	05:10	6,800.00
7219	05-12	1,062.50
7221 *	05-24	2,210.00
7222	05-18	170.00
7223	05-16	9,180.00
7224	05-10	2,380.00
7225	05-10	15,632.35
7226	05-10	212.50
7227	05-09	10,008.75
7228	05-09	16,150.00
7229	05-09	3,400.00
7.230	05-10	403.75
7231	05-16	9,000.32
7232	05-09	- 2,550.00
7233	05-16	-127.50
7234	05-05	680.00
7235	05-05	344.25
7236	05-11	722.50
7237	05-13	1,997.50
7238	05-05	1,020.00-
7239	05-11	233.75
7240	05-1-1	191.25
	05-06	_1,360.00
7242	05-11	276.25
7243	05-12	2,507.50
7244	05-11	12,240.00
7245	05-05	714.00
7246	05-16	106.25
7247	05-11	12,218.75
7248	05-11	3,697.50
7249	05-12	998.75
7250	05-11	3,272.50
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The second secon		Table 1
Number	Date	Amount
7259	05-12	191.25
7260	05-10	2,975.00
7261	05-13	127.50
7262	05-11	3,995:00
7263	05-05	595.00
7264	05-16 05-13	382.50
7265		935.00
7266	05-13	701.25
7267	05-13	1,530.00
7268	05-12	212.50
7269	05-09	3,825.00
7270	05-10	998.75
7271	05-1-2	616.25
7272	05-05	1,020.00
7273	05-27	174.25
7274	05-17	255.00
7275	05-05	1,615.00
7276	05-05	1,785.00
7277-	05-16	552.50
7278	05-12	1,785.00
7279.	05-05	1,530.00
7280	05-05	2,210.00
7281	05-16 05-16	2,635.00
7282		255.00
7283	05-16	
7284	05-11 05-17	1,466.25
7285	05-17	1,402.50
7286	05-05	
7287	05-13	935.00
7288	05-10	
7289	05-05	2,273.75
7290	05-1:1	46,716.00
7291	05-12	1,296.25
7292	05-10	
7293	05-02	3,500.00
7294	05-18	8,287.52
7295	05-18	1,402.50
7296	05-18	531.25
7297	05-18	2,465.00
7298	05-18	3,825.00
	<u> </u>	-0-00

Page 4 of 8 2-8000216-16

Number	Date	Amount
7307	05-13-	1,381.25
7308	05-13	8,925.00
7309	05-16	1,190.00
7310	05-13:	8,500.00
7311	05-13 - 05-13	2,677.50
7312	05-13	1,105.00
7313	05-12	2,295.00
7314	05-23	5,482.50
7315	05-23	6,502.50
7316	05₅18	1,572.50
7317	05-18	
7318	05-16	595.00
	05-12	1,020.00
7320	05-1-7	1,360.00
7321	0.5:12	765.00
7322	.05-12	4,780.75
7323	05-13	595.00
7325 *	05-13 05-17	1,445.00
7326	05-16	807.50
7327	05-12	
7328	05-12	850:00
7329	- 05-1-2	127.50
7330	05-12	1,423.75
7331	05-16	616.25
7332	05-12	3,400.00
7333	05-13	
7334	05-13	599.45
7335-	05-17	510.00
7336 -	- 05-13-	170.00
7337	05-12	212.50
7338:	05-18	501.50
7339	05-13	595.00
7340	05-25	2,061.25
7341	05-12	- 85.00
7342 7343	05-23	595.00
7343	05-17	1,955.00
7344	05-12	610.25
7345	05-19	297.50
7346	05-17	255.00
7347	05-18	956.25
==	7	1 000 00



### BEVERLY NATIONAL BANK —EARNING YOUR TRUST SINCE 1802— 240 Cabot Street, Beverly, MA 01915 · 978-922-2100 Member FDIC

ITV DIRECT, INC May 31, 2005

Page 5 of 8 2-8000216-16

and a second second second second second	AND THE RESERVE AND ADMINISTRATION OF THE PARTY OF THE PA	er et de la rain de la company
Number	Date	Amount
7356	05-20	850.00
7357	05-12	233.75
7358===	05-16	1,530.00
7359	05-12	255.00
7360	05-11	297.50
7361	05-26	4,398.75
7362	- 05-12	2,210.00
7363	-05-12	552.50
7364	. 05-11	4,165.00
7365	05-19	765.00
7367 *	05-12	42.50
7368	05-19	531.25
7369	- 05-12	2,125.00
7370	05-16	1,466.25
7371	05-17	1,020.00
7373-*	05-12	765.00
7374	05-12	106.25
7375	- 05-17	127.50
7376	05-20	3,400.00
7377	05-12	297.50
7378	05-20	1,317.50
7379	05-18	510.00
7380	05-18	3,315.00
7382 *	05-13	871.25
7383.	05-17	15,632.35
7384	05-19	20,187.50
7385	05-18	212.50
7386	- 05-18-	616.25
7387	-05-16	11,028.75
7388	05-17	3,910.00
7389::::	05-17	5,100.00
7390	05-18	403.75
7391	05-20	4,500.16
7392	05-17	2,550.00
7393	05-16	297.50
7394	05-12	114.75
7395	05-16	722.50
7396	05-16	531.25
7397	05-18	276.25
7398	05-23	1,806.25
====	· ^	- 22- 22

Number	Date	Amount
7407	05-19	595.00
7408	05-16	191.25
7409	05-16	8,000.16
7411 *	05-12	1,593.75
7412	05-12	531.25
7413	05-24	446.25
7414	05-23	488.75
7415	05-11	8,627.50
7416	05-19	106.25
7417	0.5-1.3	127.50
7418	05-16	2,465.00
7419	05-19	2,805.00
7420	05-12	595.00
7421	05-18	382.50
7422	05-24	935.00
7423	05-13	1,296.25
7424	05-12	340.00
7425	05-13	1,317.50
7426	05-16	42.50
7427	05-17	935.00
7428	05:17	1,253.75
7429	05-12	1,020.00
7430	05-24	1,530.00
7431	05-12	1,615.00
7432	05-23	552.50
7433	05-12	1:27:50
7435 *	05-12	4,420:00
7436	05-16	2,635.00
7437	05-16	255.00
7438	05-12	2,040.00
7439	05-23	2,252.50
7440	05-12	1,466.25
7441	05-17	1,487.50
7442	05-12	510.00
7443	05-12	318.75
7444	05-20	1,530.00
7445	05-17	1,020.00
7446	05-16	5,100.00
7447	05-11	3,697.50
7448	05-19	66,966.00
=	<u> </u>	



Page 6 of 8 2-8000216-16

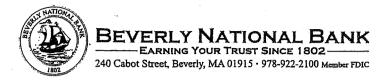
Number	Date	Amount
7459	05-26	106.25
7460	05-26	
7461	05-19	148.75
7463 *	05-27	170.00
7464	05-26	1,041.25
7465	-05-19	382.50
7466	05-27	1,530.00
7467	05-19	616.25
7.468:	05-25	892.50
7469	05-24	1,487.50
7470	05-23	765.00
7471	05-19	191.25
7472	05-19	212.50
7473::::	05-19	63.75
7474	05-25	4,590.00
7476 *	05-25	127.50
7477	05-19	935.00
7478	05-25	233.75
7479.	05-27	1,530.00
7480	05-25	255 <u>.00</u>
7481	05-26	3,612.50
7482	- 05-19	2,210.00
7483	05-19	
7484	05-26	4,760.00
7485	05-25	765.00
7486	_05-26	3,060.00
7487	05-26	
7489 *	- 05-25	3,187.50
7490	05-26	1,083.75
7491	05-26	1,742.50
7492	05:19	637.50
7493	05-19	106.25
7494	05-27	3,400.00
7495	05-27	1,062.50
7496	05-25	510.00
7498 *	05-25	318.75
7499	_ 05-24	15,632.35
7500	-05-24 -05-25	14,777.25
7501		212.50
7502	05-23	6,460.00
7500	0. 0.	10.000.00

	ender den in der	The second of the second
Number	Date	Amount
7511	05-19	1,700.00
7512	05-26	807.50
7513	05-19	892.50
7514	05-26	276.25
7515	05-31	2,465.00
7516	05-31	595.00
7517	05-27	977.50
7518	05-26	13,302.50
7520 *	05-25	807.50
7521	05-25	2,847.50
7522	-05-25	7,500.00
7523	05-26	595.00
7524	05-31	276.25
7525	05-18 05-19	8,000.16
7526	05-19	531.25
7528 *	05-26	488.75
7529	05-31	3,400.00
7530	05-26	255.00
7531	05=25	7,225.00
7532	05-19	595.00
7533	05-31	382.50
7534	05-27	1,870.00
7535	05-31	595.00
7536	05-25	1,742.50
7537	05-26	1,020.00
7538	05-26	1,572.50
7539	05-19	297.50
7541 *	05-19	1,615.00
7542	05-27	552.50
7543	05-31	1,062:50
7546_*	05-19	1,020.00
7547	05-31	1,870.00
7548	05-26	765.00
7549	05-26	425.00
7550	05-31	1,402.50
7551		255.00
7552	05-19	420.75
7553	05-27	1,105.00
7554	05-26	1,742.50
7555	05-25	1.423.75
7555	05 25 05 21	60 206 75



Number	Date	Amount
7565	05-27	2,125.00
7566	05-24 -	510.00
7567	05-25	8,287.52
7568	05-25	1,402.50
7569	05-25:	531.25
7570	05-25-	2,465.00
7571-	05-25 -	2,125.00
7572	05-25	510.00
7573	05-23	20,655.00
7574	05-23	680.00
7575	05-25	935.00
7576	05-25	31,705.00
7577	05-26	913.75
7578	05-23	956.25
75.79	05=23	5,100.00
7580	05-25	4,250.00
7581	05-24	5,695.00
7582	05-23	1,232.50
7583	05-27	1,360.00
7584	05-31	5,482.50
7585	05-3:1-	6,502.50
7586	05-24	1,572.50
7587	05-24	6,321.00
7588	05-24	983.00
7589	05-31	34,363.50
7590	05-23	1,000.00
7596 *	-: 05-24	19,524.50
7598 *	- 05-31	26,520.00
7599-	05-31	170.00
7603_*	05-31	595.00
7604	05-27	1,020.00
7607 *	05-27	3,973.75
<u> 7610 *                                    </u>	_ 05-31	42.50
7611	05-31	935.00
7616 *	05-27	1,700.00
7618.*	05-27	1,700.00
7620 *	05-27	1,700.00
7626_*	05-27::	148.75
7629 *	05-31	85.00
7632 *	05-27	297.50
	~ · · · · ·	

Number	Date	Amount
7641	05-27	212.50
7642	05-27	208.25
7643	05-27	765.00
7644	05:31	212.50
7648 *	05-27	2,975.00
7654 *	05-27	276.25
7657 *	05-31	1,190.00 85.00
7658	05-27	
7661 *	05-31	1,615.00
7662	05-27	1,466.25
7664 *	05-27	212.50 106.25
7665	05-27	106.25
7668 *	05-27	148.75
7679 *	05-31	361:25=
7681.*	05-27	
7682	05-27	114.75
7684 *-	05-31	2,061.25
7686 *	05-31	340.00
7690 *	05-27	
7695 *	05-31	1,062.50
7696	05-31	3,315.00
7697	- 05-31	3,000.00
7699 *	05-31	8,000.16
7700	05-27-	573.75
7701	- 05-27	531.25
7707: *	05-27	595.00
7.71:1: *	05-26	4,080.00
7712	- 05-31	2,061.25
7714 *	05-26	- 2,252.50
77.15	05-26	2,125.00
7716	05-27	2,040.00
7718 *	05-27	1,615.00
7719	05-27-	-3,570.00
7721 *	05-31	127.50
7722	05-27	446.25
7726 *	05-31	1,487.50
7727	05-27	352.75
7730 *	05-26	17,935.00
7733 *	05-25	101,753.50
7741 *	05-31	12,580.00
	A A.	



Page 8 of 8 2-8000216-16

and a first of the control of the co	and the second s	
Date-Description		Additions
05-04 Telephone Transfer		175,000.00
05-05 - Telephone Transfer		150,000.00
05-10 Telephone Transfer	The second secon	125,000.00
05-12 Felephone Transfer	The state of the s	125,000.00
05-16 'Telephone Transfer		175,000.00
05-17 Telephone Transfer		75,000.00
05-18 Telephone Transfer	The state of the s	150,000.00
05-20 'Telephone Transfer		160,000.00
05-24 Deposit	10 A 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	7,757.62
05-24 Telephone Transfer		180,000.00
05-26 'Telephone Transfer	A Company of the Comp	200,000.00
05-27 Telephone Transfer		75,000.00

### DAILY BALANCES

Date	- Amount
04-30	188,019.70
05-02	196,397.45
05-03	146,391.32
05:04	270,873.16
05-05	350,308.31
05-06	331,289.56
05-09	168,645.40
05-10	232.644.30

Date	Amount
05-11	80,615.61
05-12	127,530.86
05-13	78,636.41
05-16	174,330.93
05-17	176,111.08
05-18	272,559.40
05-19	153,292.90
05-20	301,695.24

Date	Amount
05-23	242,805.79
05-24	347,209.06
05-25	102,996.79
05-26	225,441.38
05-27	254,741.13
05-31-	49,488.22



Last statement: May 31, 2005 This statement: June 30, 2005 Total days in statement period: 30

III...

Page 1 of 8 2-8000216-16 (578)

Direct inquiries to: Deposit Operations, 978 922-2100

Beverly National Bank 240 Cabot Street Beverly, MA 01915-4588

HOME RENOVATIONS, COLLEGE TUITION, VACATION, CAR, DEBT CONSOLIDATION... YOU CAN MAKE IT HAPPEN WITH A HOME EQUITY FROM BEVERLY NATIONAL. CHOOSE EITHER A LOW-RATE HOME EQUITY LINE OF CREDIT OR FIXED-RATE LOAN. CALL FOR DETAILS. AND DON'T FORGET, THERE'S STILL TIME TO CONTRIBUTE TO YOUR IRA. CALL JIM WILLIAMS FOR RETIREMENT PLAN OPTIONS.

# **Ultimate Bus Success**

2-8000216-16	Beginning balance	\$49,488.22
578	Total additions	2,115,442.50
\$60,927.33	Total subtractions	2,027,708.18
	Ending balance	\$137,222.54
	578	578 Total additions \$60,927.33 Total subtractions

## CHECKS

Number	Date	Amount
7160	06-14	552.50
7381 *	06-01	6,800.00
7450 *	06-02	319.00
7457 *	06-01	255.00
7462 *	06-03	2,061.25
7475 *	06-07	297.50
7497 *	06-02	2,635.00
7519 *	06-01	1,147.50
7527 *	06-20	63.75
7540 *	06-02	1,530.00
7544 *	<u> </u>	5 270 00

Number	Date	Amount
7597 *	06-02	1,190.00
7600 *	06-01	1,572.50
7601	06-02	1,402.50
7602	06-02	212.50
7606 *	06-02	935.00
7608 *	06-02	595.00
7609	06-02	191.25
7612 *	06-02	340.00
7613	06-02	42.50
7614	06-03	1,700.00
7615	<u> </u>	425 00



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Number	Date	Amount
7628	06-03	2,061.25
7630 *	06-03	658.75
7631	06-02	807.50
7633 *	06-06	255.00
7635 *	06-02	297.50
7636	06-01	106.25
7638 *	06-01	1,062.50
7639	06-01	2,295.00
7645 *	06-02	4,590.00
7646	06-07	148.75
7647	06-03	255.00
7649 *	06-03	233.75
7650	06-03	765.00
7651	06-02	255.00
7652	06-01	297.50
7653	06-09	2,953.75
7655 *	06-03	5,440.00
7659 *	06-03	170.00
7660	06-03	127.50
7663 *	06-07	743.75
7666 *	06-08	170.00
7667	06-03	3,400.00
7669 *	06-03	807.50
7670	06-02	510.00
7671	06-01	15,632.35
7672	06-01	9,367.00
7673	06-02	467.50
7674	06-02	616.25
7675	06-02	403.75
7676	06-02	4,500.16
7677	06-02	127.50
7678	06-01	2,550.00
7680 *	06-02	297.50
7683 *	06-01	127.50
7685 *	06-01	510.00
7687 *	06-02	276.25
7688	06-02	2,805.00
7689	06-02	595.00
7691 *	06-01	531.25
7692	06-03	19,741.25
7694 *	06-01	2 295 00

Number		Amount
7709	06-02	935.00
7710	06-06	701.25
7710 7713 ' 7717 '	00.02	1,615.00
7717 *	00.00	1,530.00
7720 *	6 06-06	552.50
7723 *	00-00	255.00
7724	06-01	1,317.50
7725	06-02	1,402.50
7728 *	6-08	1,530.00
7729	06-01	1,020.00 2,273.75
7731 *	06-02	2,273.75
7734 *	06-02	733.52
7735	06-08	8,287.50
7736	06-08	1,190.00
7737	06-08	531.25
7738	06-08	6,250.00
7739	06-10	2,465.00
7740	06-10	2,125.00
7742 *	06-08	1,190.00
7743	06-08	46,325.00
7744	06-08	212.50
7745	06-08	4,866.25
7746	06-08	5,533.50
7747	06-01	3,952.50
7748	06-08	9,350.00 1,211.25
7749	06-01	1,211.25
7750	06-01	12,367.50
7751	06-10	4,717.50
7752	06-10	5,015.00
7753	06-08	1,275.00
7754	06-08	1,402.50
7755	06-08	212.50
7756	06-08	297.50
7757	06-06	1,020.00
7758	06-09	1,020.00
7759	06-06	3,973.75
7760	06-10	467.50
7761	06-08	191.25
7762	06-13	127.50
7763	06-08	807.50
7764	06-06	1 275 00

Number

Date



ITV DIRECT, INC June 30, 2005

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Amount

Number	Date	Amount
7772	06-06	148.75
7773	06-16	3,761.25
7774	06-08	340.00
7775	06-10	743.75
7776	06-10	85.00
7777	06-06	616.25
7778	06-08	1,572.50
7779	06-14	255.00
7780	06-09	850.00
7781	06-06	616.25
7782	06-08	1,317.50
7783	06-09	765.00
7784	06-06	144.50
7785	06-06	212.50
7786	06-06	208.25
7787	06-09	4,590.00
7789 *	06-06	531.25
7790	06-06	467.50
7791	06-13	233.75
7793 *	06-09	3,166.25
7794	06-06	2,210.00
7795	06-06	276.25
7796	06-10	4,080.00
7797	06-06	3,145.00
7798	06-08	1,190.00
7799	06-06	3,655.00
7800	06-06	340.00
7801	06-10	531.25
7803 *	06-10	1,062.50
7804	06-10	1,275.00
7805	06-10	1,742.50
7806	06-06	765.00
7807	06-06	106.25
7809 *	06-10	3,400.00
7810	06-06	148.75
7811	06-10	1,062.50
7812	06-08	255.00
7813	06-14	2,953.75
7814	06-14	306.00
7815	06-08	1,572.50
7916	06-07	15 622 25

361.25 297.50 114.75 807.50 722.50 722.50 510.00
114.75 807.50 722.50 722.50
807.50 722.50 722.50
722.50 722.50
722.50
E10.00
340.00
2,800.00
340.00
276.25
11,645.00
714.00
340.00
892.50
13,515.00
403.75
2,847.50
318.75
595.00
10,599.84
531.25
191.25
6,587.50
1,593.75
4,420.00
701.25
382.50
3,867.50
2,167.50
1,955.00
2,635.00
255.00
1,615.00
1,615.00
467.50
1,062.50
722.50
892.50
2,210.00
255 00



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Number	Date	Amount
7900	06-16	1,105.00
7901	06-13	680.00
7902	06-09	13,430.00
7903	06-08	1,423.75
7904	06-16	48.00
7905	06-06	51,838.75
7908 *	06-09	680.00
7909	06-15	8,287.52
7910	06-15	1,402.50
7911	06-15	531.25
7912	06-15	2,465.00
7913		3,825.00
7914	06-13	14,705.00
7915	06-15	1,190.00
7916	06-14	48,875.00
7917	06-13	2,082.50
7918	06-15	3,060.00
7919	06-16	2,847.50
7920	06-13	2,868.75
7921	06-10	1,976.25
7922	06-13	4,675.00
7923	06-20	5,865.00
7924	06-14	7,395.00
7925	06-13	3,060.00
7926	06-14	7,055.00
7927	06-13	2,465.00
7928	06-13	3,145.00
7929	06-15	212.50
7930	06-15	1,402.50
7931	06-15	212.50
7932	06-15	595.00
7933	06-16	595.00
7934	06-09	4,483.75
7935	06-22	467.50
7936	06-15	191.25
7937	06-16	255.00
7938	06-15	63.75
7939	06-16	1,678.75
7940	06-16	191.25
7941	06-21	743.75
7942	06-16	170 00

Number	Date	Amount
7950	06-20	929.67
7951	06-17	1,317.50
7952	06-16	212.50
7953	06-15	1,190.00
7954	06-09	148.75
7955	06-20	1,360.00
7956	06-22	2,061.25
7957	06-15	743.75
7958	06-21	233.75
7959	06-09	2,805.00
7960	06-09	233.75
7961	06-17	637.50
7962	06-16	913.75
7963	06-09	616.25
7964	06-15	170.00
7965	06-15	765.00
7966	06-09	212.50
7967	06-09	208.25
7968	06-15	4,590.00
7969	06-09	106.25
7970	06-16	127.50
7971	06-09	467.50
7972	06-16	233.75
7973	06-21	3,463.75
7974	06-09	276.25
7975	06-15	4,760.00
7976	06-09	2,805.00
7977	06-09	340.00
7978	06-17	106.25
7979	06-20	446.25
7980	06-09	765.00
7981	06-09	106.25
7982	06-17	3,400.00
7983	06-09	148.75
7984	06-16	1,317.50
7985	06-14	3,145.00
7986	06-24	174.25
7987	06-22	20,315.00
7988	06-15	1,338.75
7989	06-14	26,963.70
7990	06-15	467 50



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Number	Date	Amount
7998	06-16	2,550.00
7999	06-15	361.25
8000	96-20	297.50
8001	06-09	114.75
8002	06-16	255.00
8003	06-16	722.50
8004	06-17	1,275.00
8005	06-20	510.00
8006	06-09	1,020.00
8007	06-15	340.00
8008	06-15	276.25
8009	06-17	977.50
8010	06-09	595.00
8011	06-16	11,538.75
8013 *	06-15	722.50
8014	06-15	3,272.50
8015	06-16	595.00
8017 *	06-13	18,600.00
8018	06-09	531.25
8020 *	06-16	2,975.00
8021	06-16	956.25
8022	06-15	2,890.00
8023	06-09	786.25
8024	06-22	382.50
8025	06-16	5,695.00
8026	06-14	1,615.00
8027	06-14	1,296.25
8028	06-14	1,742.50
8030 *	06-09	1,615.00
8031	06-09	1,785.00
8032	06-17	552.50
8033	06-20	765.00
8034	06-09	595.00
8035	06-20	2,635.00
8036	06-15	255.00
8037	06-09	1,020.00
8038	06-09	552.50
8039	06-15	1,466.25
8040	06-21	85.00
8041	06-14	1,487.50
2∩42	06-09	255 00

Date	Amount
06-07	21,590.00
06-08	4,500.00
06-08	3,400.00
	425.00
06-22	16,575.04
06-22	1,402.50
06-22	531.25°
	2,465.00
06-22	2,125.00
06-22	1,190.00
	25,925.00
06-20	382.50
	1,530.00
06-21	2,698.75
06-20	2,868.75
06-17	1,976.25
06-20	4,845.00
	3,400.00
06-21	2,465.00
06-21	1,020.00
06-21	5,673.75
	2,252.50
06-24	1,870.00
06-22	1,147.50
06-22	1,402.50
06-22	212.50
	595.00
06-22	1,020.00
06-24	467.50
06-22	807.50
	340.00
	616.25
06-29	297.50
06-21	340.00
	191.25
	2,213.52
06-23	170.00
06-21	599.45
06-23	807.50
06-27	1,062.50
<u>06-24</u>	595 00
	06-07 06-08 06-08 06-09 06-22 06-22 06-22 06-22 06-22 06-22 06-20 06-20 06-21 06-20 06-21 06-21 06-21 06-21 06-21 06-22 06-22 06-22 06-22 06-23 06-22 06-23



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Number	Date	Amount
8100	06-21	765.00
8101	06-21	212.50
8102	06-22	4,590.00
8103	06-23	63.75
8104	06-23	233.75
8105	06-27	3,591.25
8106	06-20	5,440.00
8107	06-23	1,912.50
8108	06-23	1,126.25
8109	06-22	765.00
8110	06-21	1,466.25
8111	06-27	573.75
8112	06-24	2,210.00
8113	06-23	1,062.50
8114	06-21	1,445.00
8115	06-24	216.75
8116	06-22	8,840.00
8117	06-23	. 871.25
8118	06-21	31,264.70
8119	06-22	467.50
8120	06-22	616.25
8121 8122	06-20	4,101.25
8122	06-20	5,100.00
8123	06-22	403.75
8124	06-22	2,550.00
8125	06-23	361.25
8125 8126 8127	06-24	297.50
8127	06-23	127.50
8128 ·	06-27	3,102.50
8129	06-27	1,275.00
8130	06-29	510.00
8131	06-22	935.00
8133 *	06-23	18,870.00
8134	06-23	3,931.25
8135	06-22	3,272.50
8136	06-09	3,500.00
8137	06-23	595.00
8138	06-20	9,300.00
8140 *	06-30	488.75
8141	06-21	3,400.00
9147	UE-38	88U 00

Number	Date	Amount
8151 *	06-24	552.50
8152	06-24	1,062.50
8153	06-22	2,635.00
8154	06-27	255.00
8155	06-22	765.00
8156	06-20	1,466.25
8157	06-27	170.00
8158	06-21	1,020.00
8159	06-29	1,402.50
8160	06-21	361.25
8161	06-27	1,105.00
8162	06-21	680.00
8163	06-23	12,750.00
8164	06-15	36,167.50
8166 *	• 06-22	2,847.50
8167	06-22	595.00
8168	- 06-22	32,555.00
8169	06-22	2,252.50
8170	06-22	5,440.00
8171	06-21	6,545.00
8172	06-22	2,677.50
8173	06-22	2,380.00
8174	06-24	276.25
8175	06-23	510.00
8176	06-23	467.50
8179 *	06-23	786.25
8180	06-28	1,190.00
8181	06-27	637.50
8182	06-24	510.00
8183	06-23	340.00
8184	06-22	6,205.00
8185	06-23	1,381.25
8186	06-23	191.25
8187	06-23	382.50
8188	06-24	4,526.25
8189	06-24	3,017.50
8190	06-22	170.00
8191	06-22	3,825.00
8192	06-22	850.00
8193	06-21	5,843.75
Q10 <u>/</u>	06-22	572 7E



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Number	Date	Amount
8202	06-22	14,450.00
8203	06-22	7,565.00
8204	06-27	2,443.75
8205	06-21	6,630.00
8206	06-23	3,655.00
8207	06-24	510.00
8208	06-23	340.00
8209	06-29	2,592.50
8210	06-23	361.25
8211	06-27	1,870.00
8212	06-21	680.00
8213	06-23	5,100.00
8214	06-23	3,187.50
8215	06-22	14,182.25
8216	06-20	81,227.50
8217	06-20	72,254.25
8218	06-21	31,705.00
8219	06-28	4,441.25
8220	06-29	1,423.75
8221	06-29	297.50
8222	06-28	20,400.00
8223	06-29	1,232.50
8224	06-29	3,463.75
8225	06-27	4,398.75
8226	06-27	3,485.00
8227	06-28	5,780.00
8228	06-29	5,270.00
8229	06-27	9,605.00
8230	06-27	6,715.00
8231	06-27	8,670.00
8232	06-28	1,572.50
8233	06-29	1,190.00

NI ls	Data	A
Numbe	r Date 06-29	Amount
8234		9,435.00
8235	06-29 * 06-39	1,020.00
0230	00-25	382.50
0240	* 06-30	1,190.00
8244	* 06-29	318.75
8245	06-28	1,912.50
8246	06-29	12,240.00
8247	06-30	1,317.50
8248	06-30	127.50
8249	06-29	127.50
8250	06-30	9,137.50
	* 06-29	2,040.00
8256	* 06-29	2,167.50
8259	* 06-28	24,528.45
8260	06-29	4,398.75
8261	06-29	382.50
8265	* 06-29	2,380.00
8269	* 06-29	531.25
8270	06-30	5,610.00
8272	* 06-30	2,231.25
8279	* 06-29	4,760.00
8281	* 06-30	765.00
8284	* 06-30	1,020.00
8285	06-30	1,870.00
8288	* 06-29	2,082.50
8289	06-24	20,166.25
8290	06-24	56,285.00
8291	06-27	1,360.00
	* 06-30	6,630.00
8337	06-30	57,035.00
* Chin	in shook coguenes	

<sup>\*</sup> Skip in check sequence

# **DEBITS**

Date	Description	Subtractions
06-02	'Service Charge	20.00
	STOP PAY CHARGE	
06-15	' Service Charge	20.00
	STOP PAY CHARGE	
06-16	' Service Charge	20 OO



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# CREDITS

Date	Description	 Additions
06-01	l 'Telephone Transfer	100,000.00
06-02	2 'Telephone Transfer	60,000.00
06-03		20,400.00
06-06	7 Telephone Transfer	200,000.00
06-07		42.50
06-07		150,000.00
06-08		100,000.00
06-09	7 Telephone Transfer	100,000.00
06-10	) 'Telephone Transfer	150,000.00
06-14	1 'Telephone Transfer	135,000.00
06-15	7 Telephone Transfer	 150,000.00
06-17	7 'Telephone Transfer	300,000.00
06-21	' Telephone Transfer	215,000.00
06-23		 150,000.00
06-27	7 'Telephone Transfer	160,000.00
06-30	) 'Telephone Transfer	 125,000.00
		7 Sept. 1 Sept. 1 Sept. 2 Sept

# **DAILY BALANCES**

Date	Amount
05-31	49,488.22
06-01	78,567.62
06-02	80,456.08
06-03	60,927.33
06-06	172,173.08
06-07	281,168.23
06-08	242,888.48
06-09	240,763.73

Date	Amount
06-10	349,836.23
06-13	273,092.71
06-14	274,334.81
06-15	232,059.89
06-16	183,543.14
06-17	472,110.64
06-20	237,487.97
06-21	331,310.07

Date	Amount
06-22	144,255.51
06-23	216,076.76
06-24	116,578.49
06-27	220,393.49
06-28	159,888.79
06-29	99,645.04
06-30	137,222.54



Last statement: June 30, 2005 This statement: July 31, 2005 Total days in statement period: 31

Manualli, Breath Librallian Haladada balabaha

ITV DIRECT, INC 55 CHERRY HILL DR BEVERLY MA 01915-1053 Page 1 of 5 2-8000216-16 (333)

Direct inquiries to:

Deposit Operations, 978 922-2100

Beverly National Bank 240 Cabot Street

Beverly, MA 01915-4588

SUMMER IS A GREAT TIME TO REVIEW YOUR FINANCIAL PLANNING GOALS. JIM WILLIAMS, V.P/INVESTMENT CONSULTANT CAN HELP YOU BE SURE YOU'RE ON TRACK TO ACHIEVE THEM. CALL JIM AT 978-720-1114 TO SCHEDULE A COMPLIMENTARY, NO OBLIGATION MEETING, IDENTITY THEFT IS ON THE RISELEARN HOW TO PROTECT YOURSELF AND FIND OUT ABOUT IDENTITY THEFTSHEILD(TM) SERVICE. PLEASE SEE THE ENCLOSED PAMPHLET FOR MORE INFORMATION.

# Ultimate Bus Success

 Account number
 2-8000216-16
 Beginning balance
 \$137,222.54

 Enclosures
 333
 Total additions
 1,475,531.25

 Low balance
 \$33,366.36
 Total subtractions
 1,579,387.43

 Ending balance
 \$33,366.36

# CHECKS

Number Date	Amount
7732 07-05	150.00
7870.** 07-08	722.50
8019 *07-06	446.25
8029 * 07-05	170.00
8089 * 07-05	619.78
8139 * 07-06	743.75
8150 * 07-05	255.00
8178 * 07-06	850.00
8236 * 07-01	318.75
8237 07-05	297 50

Number	Date	Amount
8255 *	07-05	1,147.50
8257 *	. 07-01	1,105.00
8258	- 07-01	2,040.00
8262 *	07-05	63.75
8264 *	07-08	3,973.75
8266 *	07-05	2,550.00
8267	07-08	255.00
8268	07-01	6,991.25
8271 *	07-05	1,785.00
9274 *	07.05	1 827 50

ITV DIRECT, INC. July 31, 2005 Page 2 of 5-2-8000216-16

Number	Date	Amount
8287	07-01	25,925.00
8293 *	07-11	16,575.00
8294	07-07	29,000.00
8295	07-07	1,989.00
8296	07-07	6,077.50
8297	07-11	1,181.50
8298	07-07	21,250.00
8299	07-06	49,300.00
8300	07-06	1,317.50
8301	07-06	4,760.00
8302	07-07	2,826.25
8303	07-08	1,785.00
8304	07-07	765.00
8305		5,976.51
8306	07-13	297.50
8307	07-13	309.89
8308	07-13	1,572.50
8309	07-11	1,912.50
8310	07-13	340.00
8311	07-13	488.75
8312	07-1:1	255.00
8313	07-08	1,742.50
8314	07-13	21,250.00
8315	07-11	15,632. <u>35</u>
8316	07-13	9,250.00
8317	07-07	42,000.00
8318	07-12	425.00
8319	07-11	4,101.25
8320	07-14	10,500.00
8321	07-18	2,890.00
8323 *	07-08	425.00
8324	07-07	17,000.00
8325	07-11	10,710.00
8327 *	07-07	637.50
8328	07-15	127.50
8329	07-05	2,167.50
8330	07-07	331.50
8331	07-22	255.00
8332	07-13	6,035.00
8333	07-07	680.00
8334	07-25	1.402.50

Number	Date⊧	Amount
8344	07-14	607.75
8345	07-14	34,000.00
8346	07-13	
8347	07-12	39,100.00
8348	07-12	318.75
8349	07-15	1,253.75
8350	07-11	1,593.75
8351	07-12	3,655.00
8352	0.7-1.1	3,910.00
8353	07-18 07-13	2,210.00
8354		
		892.50
	07-12	1,955.00
	07-12	- 2,231.25
	07-22	2,337.50
	0.7-15	3,400.00
	07-13	1,572.50
8361	07-13	1,190.00
8362	07-13	3,145.00
8363	07-14	510.00
8364	07-15	318.75
	07-11	5,652.50
8366	07-14	297.50
	07-18	382.50
8368	07-13	382.50
8369	07-13 07-15	1,992.17
8370	07-14	297.50
8371	07-19	
8372	07-19	85.00
8373	07-13	127.50
8374	07-13	510.00
8375	07-20	382.50
8376	07-15	255.00
8377	07-14	850.00
8378	07-13	722.50
8379	07-12	12,750.00
8380	07-14	6,120.00
8381	07-13	722.50
8382	07-13	127.50
8383	07-12	361.25
8384	07-13	3.145.00



ITV DIRECT, INC July 31, 2005

Page 3 of 5 2-8000216-16

Data	Amount
	1,657.50
	212.50
07-13	8,372.50
	786.25
07-12	15,632.35
07-12	16,000.00 425.00
	3,761.25
	5,270.00
07-13	382.50
	10,500.00
	1,636.25
	2,380.00
07-13	850.00
	1,615.00
	1,275.00
	3,187.50
	531.25
07-13	
07-15	1,062.50
07-18	382.50
07-11	9,900.00
07-15	233.75
07-13	8,500.00
	5,100.00
07-20	170.00
	403.75
	255.00
	5,355.00
	1,275.00
	1,211.25
	2,401.25
	1,020.00
	221.00
	340.00
07-14	595.00
	2,805.00
	12,750.00
	2,082.50
07-13	2,082.50
••••	
	07-18 07-11 07-15 07-13 07-13 07-20 07-15 07-13 07-14 07-15 07-19 07-15 07-15 07-15 07-18 07-14

		17 E. A. 1944
Number	Date	Amount
8442	07-20	4,080.00
8443	07-21	599.25
8444	07-19	
8445	07-22	977.50
8446	07-19	
8447	07-20	998.75
8448:::	0.7-20	1,381.25
8449	07-18	1,593.75
8450	07-18	4,845.00
8451	07-26	2,210.00
8452		4,250.00
8453	07-18	2,932.50
8454	07-19	1,955.00
8455	07-19	2,231.25 2,231.25
8455: 8456	07-26	2,231.25
845.7	07-26	
8458	07-22	1,572.50
8459	07-22 07-20	1,190.00
8460	07-20	3,145.00
8461	07-25	510.00
8462	07-28	1,445.00
8463	07-21	297.50
8465 *	07-21 07-26 07-25 07-27 07-29	255.00
8466	07-25	637.50
8467	07-27	1,445.00
8468	07-29	3,060.00
8469	07-21	722.50
8470	07-25	4,250.00
8471	07-21	765.00 6,120.00
8472	07-20	6,120.00
8473	07-22	1,317.50
8474		
8475	07-28	3,485.00
8476	07-22	3,867.50
8477	07-25	488.75
8478		
8479	07-20	
8480	07-25	722.50
8481	07-25	807.50
8482	07-22	722,50
0404 *	07.00	706.05



Date

Number

ITY DIRECT, INC. July 31, 2005

Page 4 of 5 2-8000216-16

Amount

Number	Date	Amount
8493	07-25	2,380.00
8494	07-25	212.50
8495	07-25	1,615.00
8496	07-22	1,275.00
8497	07-27	2,040.00
8498	07-26	5,503.75
8499	07-25	531.25
8500	07-25	1,870.00
8501	07-25	1,062.50
8502	07-25	212.50
8503	07-25	212.50
8504	07-22	1,508.75
8505	07-22	8,500.00
8506	07-21	5,610.00
8507	07-27	170.00
8508	07-27	1,360.00
8509	07-22	4,760.00
851:1 *	07-20	1,615.00
8512	07-22	956.25
8514 *	07-21	
8515		233.75
8516	07-20	3,230.00
8517	07-27	1,020.00
8518	07-21	221.00
8519	07-21	2,040.00
8520	07-25	722.50
8521	07-27	1,105.00
8522	07-21	
8523	07-22	1,105.00
8524	07-25	595.00
8525	07-26	2,805.00
8526	07-19	340.00
8527	07-26	13,600.00
8528	07-20	1,381.25
8529	07-28	255.00
8530	07-20	45,368.75
8531	07-15	68,382.50
8532	07-20	382.50
8534 *	07-20	382.50
8535	07-22	1,992.17
8536	07-22	297.50

ITUINDEL	Date	Amount
8548	07-26	24,650.00
8549	07-27	1,232.50
8550	07-28 07-27	5,950.00
8551	07-27	1,997.50
8552	07-26	807.50
8553	07-27	1,615.00
8554	07-27	3,867.50
8557 *	07-26	1,572.50
8558	07-27	1,572.50 1,190.00
8559	07-27	3,145.00
8560	0.7-29	510.00
8561 8562	07-28	297.50
8562	07-27	255.00
8564 *	07-27	382.50
8565	07-29	1,992.17
8566	07-29	297.50
8567	07-29	1,423.75
8569 *	07-26	510.00
8570	07-28	255.00
8571	07-27	2,550.00
8573 *	07-28	722.50
8574	07-27	6,290.00
8575	07-27	6,120.00
8576	07-26	127.50
8577	07-26	1.27.50
8578	07-27	170.00
8579	07-28	3,038.75
8580	07-29	2,167.50
8581	07-29	488.75
8582	07-27	850.00
8583	07-29	212.50
8584	07-28	935.00
8585	07-27	510.00
8586	07-27	425.00
8587	07-26	5,015.00
8588	07-27	382.50
8589	07-29	1,168.75
8590	07-28	1,275.00
8591	07-27	1,615.00
8594 *	07-27	5,525.00
8595	07-27	531 25
	=	



ITV DIRECT, INC July 31, 2005

Page 5 of 5 2-8000216-16

Number	Date	Amount
8606 *	07-27	318.75
8607	07-29	573.75
8608	07-27	1,933.75
8609	07-27	765.00
8612:*	07-28	1,020.00
8616 *	07-26	722.50

Number Date	Amount
8617 07-28	11,475.00
8618 07-27	1,381.25
8619 07-28	34,140.25
8620 07-22	53,167.50
8621 07-27	1,423.75

\* Skip in check sequence

## **DEBITS**

Date	Description				Subtractions
07-21	'Telephone Transf	er	۲.		150,000.00

## CREDITS

Date: Description		Additions
07-01 Telephone Transfer		125,000.00
07-06 / Telephone Transfer		175,000.00
07-08 Telephone Transfer		225,000.00
07-13 'Telephone Transfer		200,000.00
07-15 ' Telephone Transfer		150,000.00
07-18 'Telephone Transfer		100,000.00
07-21 ' Deposit	The second secon	531.25
07-21 'Telephone Transfer		150,000.00
07-22 'Telephone Transfer		75,000.00
07-25 ' Telephone Transfer		100,000.00
07-26 ' Telephone Transfer		100,000.00
07-28 ' Telephone Transfer	The state of the s	75,000.00
or zo i diopriorio ridiore.		

## DAILY BALANCES

Date:	Amount
06-30	137,222.54
07-01	217,363.79
07-05	195,344.01
07-06	294,269.01
07-07	171,606.01
07-08	386,151.01
07-11	251,418.15

Date	Amount
07-12	138,458.30
07-13	216,243.66
07-14	137,239.66
07-15	189,771.24
07-18	269,753.74
07-19	170,023.85
07-20	97,518.85

Date	Amount
07-21	82,312.35
07-22	43,956.58
07-25	92,144.08
07-26	127,841.58
07-27	43,692.53
07-28	46,897.28
07-29	33,366.36



Last statement: July 31, 2005 This statement: August 31, 2005 Total days in statement period: 31

Minnell diamilate ad Mandiel abeliable below

ITV DIRECT, INC 55 CHERRY HILL DR BEVERLY MA 01915-1053 Page 1 of 2 2-8000216-16 (22)

Direct inquiries to:
Deposit Operations, 978 922-2100

Beverly National Bank 240 Cabot Street Beverly, MA 01915-4588

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# **Ultimate Bus Success**

 Account number
 2-8000216-16
 Beginning balance
 \$33,366.36

 Enclosures
 22
 Total additions
 110,000.00

 Low balance
 \$-84,526.03
 Total subtractions
 135,759.23

 Ending balance
 \$7,607.13

## CHECKS

Number	Date	Amount
8263	08-08	765.00
8322 *	08-09	2,975.00
8483 *	08-01	6,290.00
8510 *	08-03	1,275.00
8513 *	08-02	1,211.25
8533 *	08-02	722.50
8537 *	08-01	309.89
8555 *	08-01	2,337.50
8556	08-01	3,400.00
8563 *	08 <u>-</u> 02	340 00

and the second	Parks of Taylor	*
Number	Date	Amount
8592 *	÷ 08-01	1,275.00
8593	08-02	2,635.00
8600: *	08-24	403.75
8603 *	08-03	1,275.00
8605 *	08-02	658.75
8610 *	08-01	212.50
8611	08-03	425.00
8613 *	08-01	2,550.00
8614	08-02	595.00
2615	08-01	2 805 00



ITV DIRECT, INC. August 31, 2005 Page 2 of 2 2-8000216-16

Date	Description		)	Subtractions
08-31	Maintenance Fee			4.34

## **CREDITS**

Date	Description	Additions
	Telephone Transfer	10,000.00
	Telephone Transfer	100,000.00

# DAILY BALANCES

Date	Amount	Date	Amount
07-31	33,366.36	08-03	12,498.97
08-01	21,636.47	08-08	11,733.97
08-02	-84,526.03	08-09	8,758.97

Date	Amount
08-19	8,015.22
08-24	7,611.47
08-31	7,607.13

# UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
Plaintiff,	
v. )	
DIRECT MARKETING CONCEPTS, INC.,) ITV DIRECT, INC., DIRECT FULFILLMENT, LLC, DONALD BARRETT, and ROBERT MAIHOS,	C.A. No. 05-11907-JLT
Defendants. )	

# AFFIDAVIT OF SCOTT SILVERMAN IN SUPPORT OF CAPPSEALS INC.'S MOTION FOR PARTIAL SUMMARY JUDGMENT

# **EXHIBIT K**

8/23/2004 Barrett, Donald

#### 8/23/2004 Barrett, Donald

#### VOLUME: I 1 TNDEY PAGES: 141 2 Witness Direct Cross Redirect Recross 3 DONALD BARRETT 137 EXHIBITS: 33 - 36 UNITED STATES DISTRICT COURT 5 DISTRICT OF MASSACHUSETTS 6 \_\_\_\_\_\_ ITV DIRECT, INC. R Plaintiff 9 CIVIL ACTION žΩ ٧a NO. 04-CV-10421-JLT 11 EXHIBITS HEALTHY SOLUTIONS, LLC, ET AL 12 No. Description Ident. 13 33 Answer and Crosscomplaint of . . . . 24 Defendants Direct Marketing Concents ×-----14 AND RELATED ACTIONS 34 Affidavit of Donald Barrett . . . . . 26 , - - - - - - - - - - - - - - - <del>-</del> -15 DEPOSITION OF DONALD BARRETT 35 Bates No. ITV 288 - 290, ITV 395 . . . 119 taken on behalf of the Defendants pursuant to the 16 Federal Rules of Civil Procedure, before Carole M. 36 Fax and transcript of final version . 131 17 done 9/10/03 Wallace, Certified Shorthand Reporter and Notary Public, 18 at the offices of Posternak, Blankstein & Lund, LLP, 800 19 Boylston Street, Boston, Massachusetts 02210, on 20

21

22

24

24

6/2/2005 4:20 PM 1 6/2/2005 4:20 PM

Fax: (617) 523-7343

## 8/23/2004 Barrett, Donald

Monday, August 23, 2004, commencing at 9:58 a.m.

Tel: (617) 523-1874

HENNESSEY CORP. D/B/A ROBERT H. LANGE CO.

50 Congress Street - Boston, Massachusetts 02109

#### ì APPEARANCES: THE VIDEOGRAPHER: We are now recording 1 2 and on the record. My name in Stephen Hartman, a 3 Peter S. Brooks, Esq. 3 Certified Legal Video Specialist for Hennessey Sevfarth Shaw LLP Two Seaport Lane 4 Corp., DBA Robert H. Lange Co. Our business address Boston, Massachusetts 02210 is Fifty Congress Street, Suite 525, Boston. 617 946-4800 On behalf of the Plaintiff 6 Massachusetts 02109. Today is August 23, 2004. 7 The time is 9.58. Michael Sciucco, Esq. 8 This is the deposition of Donald Barrett 7 100 Cummings Center Suite 506E Ġ in the matter of ITV, Direct, Plaintiff Vs. Healthy :8 Beverly, Massachusetts 01915 10 Solutions, LLC et al, Defendants and Related Cases 978 299-2553 On behalf of the Plaintiff 11 in the United States District Court, District of 10 Becky V. Christensen, Esq. 12 Massachusetts, case number 04-CV-10421-JLT. This Levin & O'Connor 13 deposition is being taken at 800 Boylston Street, 11 384 Forest Avenue - Suite 13 Laguna Beach, California 92651 14 Boston, Massachusetts on behalf of the defendants. 12 949 497-7676 15 The court reporter is Carole Wallace. On behalf of the Defendants 13 16 Will counsel please state their VIDEOGRAPHER: 14 17 appearances and the court reporter will administer 15 Stephen Hartman, CLVS 18 the oath. Hennessey Corp. d/b/a Robert H. Lange Co. 16 50 Congress Street 19 MS. CHRISTENSEN: Becky Christensen of 02109 Boston, Massachusetts 20 Levin & O'Connor for defendants Healthy Solutions 17 ATTORNEY CHRISTENSEN RETAINED THE ORIGINAL EXHIBITS 18 21 LLC, Health Solutions, Inc., Alejandro Guerrero, 19 22 Greg Geremesz and Michael Howell. 20 23 MR. BROOKS: I'm Peter Brooks and I 21 22 represent ITV and Direct Marketing Concepts. 24

23 24

2

1		DONALD BARRETT,	.1		company that we started. ITV Direct was a company
2		having been satisfactorily identified by the	2		that I started to actually produce the infomercials.
3		production of his driver's license and duly sworn by	3		Direct Marketing Concepts doesn't produce the
4		the Notary Public, was examined and testified as	4		infomercials any more, they are mainly the company
5		follows:	5		that answers the telephones.
6		DIRECT EXAMINATION BY MS. CHRISTENSEN	6	Q	Do you have a title at Direct Marketing Concepts?
7	Q	Please state your full legal name.	7	Ά	It would be the same, president and CEO.
8	A	Full legal name is Donald William Barrett, Jr.	8	Q	Do you own some shares in Direct Marketing Concepts?
9	Q	What is your home address?	9	A	Exact same as Direct Marketing Concepts. Same as
10	A	It is Nine Tall Tree Drive Beverly, Massachusetts	10		ITV Direct, rather.
,11		01905.	11	Q	So that would be fifty percent ownership for you and
12	Ω	Have you ever had your deposition taken before?	12		fifty percent for Mr. Maihos?
13	A	Yes.	13	Ą	Correct.
14	Q	How many times, approximately?	14	Q	You mentioned that you were the host for the
15	A	I can't Approximately three or four times.	15		infomercials. Do you have any operational
1.6	Q	You understand that you are giving testimony under	16		responsibilities?
17		oath today, is that right?	17	A	I do, but I really don't pay attention to the
18	A	Yes.	.18		day-to-day operations.
19	Q	Even though we are in a conference room, it would be	19	Q	Do you have general oversight duties?
20		the same as if you were in a courtroom?	20	A.	Yes, I oversee things.
21	À	Absolutely.	21	Q	Describe for me if you would for ITV Direct the
22	Q	Is there any reason that you can't give your very	22		ultimate decision making authority as a general

6/2/2005 4:20 PM 5 .6/2/2005 4:20 PM

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24

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24

6/2/2005 4:20 PM

proposition.

Explain the question.

## 8/23/2004 Barrett, Donald

A No, I can give my very best testimony today.

best testimony today?

23

19

20

21

22

23

24

for them?

The same thing.

your duties for me.

#### 1 Please tell me whether you are employed. 2 A Yes, I am employed. What do you do? I own a company called ITV Direct and Direct 5 Marketing Concepts along with my business partner. What do you do for ITV Direct? 7 A I host the infomercial aspect of the direct response business. Do you have any title for your work at ITV Direct? 10 My title is president and CEO. 11 0 Are you a shareholder? 12 Yes, I am. What percentage of the shares do you own? 13 .0 14 A I believe fifty percent. 15 You mentioned a business partner. Who is that? 16 His name is Robert Maihos, M A I H O S. 17 What percentage of shares does he own? Q 18 The other fifty percent.

8/23/2004 Barrett, Donald 1 Ultimately who makes the decisions for ITV Direct. 2 3 Ultimately me and my partner, Robert Maihos. How about for Direct Marketing Concepts? 5 That would be the same. You mentioned a moment ago that Direct Marketing 7 Concepts was the first of the two companies? 8 Correct. Would you describe for me when it was founded and 10 how it was built. 11 How it was built? 12 Why don't we start with when it was founded. 13 I think it was started in 2002. I'm not a hundred 14 percent sure. Around that time period. And it was 15 started out of my mom's house. I had six telephones 16 in a garage. There was a little room over the 17 garage and I had six telephones and that's where I 18 started the company. 19 Did you start in the infomercial business or what 20 were you selling? 21 Yes, I started in the infomercial business and 22 although I wasn't producing shows at the time, I

would get shows from other companies, put my 800

number on their shows, buy the product from them

8/23/2004 Barrett, Donald

What about Direct Marketing Concepts, what do you do

What you say "the same thing," would you describe

The Direct Marketing Concepts was the original

.

		·	
1		wholesale and they would let me use their	1
2		infomercial per se. And I could make those	2
3		infomercial work because I didn't have any overhead	3
4		so to say. I worked out of mom's house, I bought my	4
5		own media, I answered my own phone calls, so I could	5
6		make shows work that frankly other people couldn't	6
7		make work.	7
8	Q	What was your first product, do you remember?	8
9	À	The first product And we didn't produce the first	ė
10		shows. The first show was a program called	10
11		Dr. Mortar's Dynamic Health. It was a tape series.	11
12	Q	What kind of product was that?	12
13	Ą	Audio tape series,	13
14	Q	What other products were you selling from Direct	14

- What other products were you selling from Direct
- 15 Marketing Concepts in the beginning?
- 16 Ultra Body Toddy.
- 17 What was that?
- 18 That was a nutritional product. It was 300
- 19 nutrients in it. It was the Ultra Body Toddy. The
- 20 name pretty much says it all. It has everything in
- 21 14.
- 22 Who created that nutritional supplement?
- 23 A A could company Supra Life out of San Diego,
- 24 California. Supra Life. I'm not sure if they are

### 8/23/2004 Barrett, Donald

- I liked the ITV name. It incorporated TV. I just liked the name better. That's frankly why I did it.
- When did you form ITV Direct, Inc., if you recall?
- 2003, maybe. 2003, yes, it's 2004 now.
- You mentioned that the first show that you produced
  - was probably the Supreme Greens infomercial, is that
- right?
- Yes, probably.
- So was the --
- I think it was the very first slow.
- Was the studio and the equipment in that for filming
- the infomercials, was all that new at that time?
- It was new, but we rented some of it. We didn't own
- all the equipment, and I'm not sure we own all of it
- 15 to this day. But we rented some of the equipment
- 16 and we had the studio location at that time, yes.
- 17 Do you know a person by the name of Ted Reed?
- 18
- 19 0 Who is Ted Reed?
- 20 Ted Reed is someone that we hired to do our, produce
- or infomercials. I originally met him when I was 21
- 22 doing Direct Marketing Concepts, and he also had a
- 23 business within the Cummings Center which is the
- building that I'm in. It has 500 different 24

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## 8/23/2004 Berrett, Donald

;	1		still in business.
.1	2	Q	Who was the owner of Supra Life, if you recall?
3	3	A	I don't know. The president's name was Mike Lewis,
4	4		and I'm not sure who owned the company.
:	5	Q	What other products do you recall from the beginning
1	5		of Direct Marketing Concepts?
ž	7	A	Those are the basic products that we started with.
8	3		I ran the Dr. Mortar show for the first year or two.
9	•	Q	You mentioned at that time that you did not actually
1	ĻÓ		produce the infomercials yourself. When, if ever,
.1	11		did Direct Marketing Concepts begin to produce
1	12		infomercials itself?
1	3	A	I believe the very first show I did was with Alex
1	4		Guerrero, the very first show I produced.
1	.5	Q	I want to make sure I understand this. ITV Direct
Ì	.6		essentially produces the infomercials, and Direct
1	.7		Marketing Concepts answers the phone, places the
1	8		orders, that sort of thing, is that a fair
1	.9		statement?
.2	0	A	I really came up with ITV Direct because I liked the
2	1		name more. I kind of weaseled, not weaseled but

said ITV Direct, we can use that it for the

production end of it and we'll use Directing

Marketing Concepts for the back end of the business.

# 8/23/2004 Barrett, Donald

- 1 businesses. And Ted Reed was with a company called 2 Counter Productions. I went over to him and asked ٠ ٦ him if he would be interested in producing, helping 4 me produce infomercials because he had experience. 5 alleged experience in the industry. 6 So is he an employee of ITV Direct? 7 Not at first. Я Was it originally a contract kind of arrangement? q Originally he had his own company, and I just paid 10 him for the project, like I just paid him like a 11 1099. He had his own company. I hired his company 12 to do the show. Then when it became apparent that 13 the only business he had was us, I said, Ted, why .1 4 don't we take over your company's expenses and you work for our company. 15 16 When did that change occur, do you recall?
- 17 A I would think right around the time when I did the
- 18 show with Alex Guerrero because that is when we
- 19 started producing our own infomercials.
- 20 Q Does he still work for you?
- 21 A No.
- 22 When did he leave your employ?
- 23 A Well, about six months ago I started doing a lot of

filming down in Universal Studios, Florida, when I 24

22

23

was working with a company malled Tdeal Wealth which

-	was nothing with a company carred recar hearth whith
2	I'm sure we'll get into. They had a studio call UI
3	Studios in Universal, Florida, and it was a much
4	nicer studio. And we can do a lot, better
5	production, more protection value out of the studio
-6	than we could out of our little studio in Beverly.
7	So I basically told Ted, I remember we severed our
8	relationship. It was the beginning of the year.

- 9 20043
- 10 Beginning of this year. I said come this year, 11 because it was a tremendous amount of overhead. I'm 12 not the numbers guy of the business, but Bob told me
- it cost about a half million dollars to operate the 13 14 studio, and I thought it was extremely high. So we
- 15 decided just to do our shows at Universal Studios.
- 16 So Mr. Reed then --
- 17 -- went back to his own company.
- 18 Is the name of it Counter Productions?
- 19 Yes. A
- 20 So you built the business from six telephones in the 21 garage, and how large is ITV Direct now?
- 22 We have about 200 employees give or takes.
- 23 Is that ITV Direct, or is that Direct Marketing
- Concepts? 24

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#### 8/23/2004 Barrett, Donald

- the last name? 2 Maihos M T A --- M A T H O S
- 3 Eileen Barrett Maihos is your sister?
- 4 Correct.

1

- And she is now the wife of your partner, Robert 5 o
- Maihos?
- 7 Correct.
- We've talked about product fulfillment and media and 8
- the call center and your sister Eileen Barrett
- 10 Maihos with product ordering. Is there any other
- 11 significant divisions there in the company?
- 12 Divisions?
- 13 0 Or departments.
- 14 Return department. We have a customer service, but A
- I incorporated the customer service because those 15
- 16 are the people who answer the telephones when I was
- 17 giving you the number. We have customer service
- 19 people. That's it.
- How does -- Is customer service separate from people 19
- 20 who answer the telephones?
- 21 It's in a separate location, yes.
- 22 What is it they do as opposed to taking orders?
- 23 They handle -- Well, they do take some orders
- because some have built up a clientele or built up a 24

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2

8

.9

13

15

# 8/23/2004 Rarrett, Donald A Both. I'm not sure which. I think everyone is paid

2		out of Direct Marketing Concepts.
3	Q	Of that 200, can you give me a sense of roughly how
4		many of those are people who answer the telephones
5		in the call center?
6	A	I would say about 170 of them answer the telephones;
7		based on the 200, I would say 170 answer the phones.
8	Q	Give me an idea what the other thirty people do by
9		position or department, what is more convenient for

- 10 you? 11 We have media buyers, about five media buyers, we
- 12 have, who answer the phones. Product fulfillment, 13 so we have probably 15 people in fulfillment, and
- 14 the rest are management.
- 15 When you say "product fulfillment," what does that
- 16 include?
- 17 A Shipping the product.
- 18 o Does that include ordering as well?
- 19 A
- Who handles the product ordering? 20 Ω
- 21 Eileen Barrett which is now Eileen Maihos. She
- 22 married my partner Bob which is a whole other
- 23 denosition
- 24 Eileen Barrett Maihos -- I'm sorry, how do you say

## 8/23/2004 Barrett, Donald

1	rapport	with	our	customers,	but	thev	do	sel1	some
-	-whb		~~.	ouo comercy,	~~~	cuay	u	4044	2 ONIG

product but mostly it's canceling orders if people

3 want to freeze their order or whatever the case may be, they handle all the different aspects of

5 customer service. Kathy Radcliffe is the manager of

6 that department. She handles all the day-to-day

7 operations there. I'm hardly ever there.

They were included in the 170 number with the call

center?

10 Yes.

31 n Just give me a rough idea how many customer service

12 folks there are.

13 I'd say twenty.

14 About twenty. Do you have an accounting department?

15 Not a department. We have someone that writes the

16 checks, and we have a CPA who overlooks that.

17 Who is the CPA?

18 А Wayne Callahan and Leo Bonarigo.

19 ٥ Can you spell that for me?

20 I can't.

21 Ò Mr. Bonarigo is also a CPA?

22 Mr. Bonarigo is the CPA. Wayne works for him. We

23 hired their firm to do our books, I guess.

So Mr. Callahan and Mr. Bonarigo are not direct 24

# UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

CAPPSEALS, INC.,	
Plaintiff,	
v. )	
DIRECT MARKETING CONCEPTS, INC.,) ITV DIRECT, INC., DIRECT FULFILLMENT, LLC, DONALD BARRETT, and ROBERT MAIHOS,	C.A. No. 05-11907-JLT
Defendants.	

# AFFIDAVIT OF SCOTT SILVERMAN IN SUPPORT OF CAPPSEALS INC.'S MOTION FOR PARTIAL SUMMARY JUDGMENT

# **EXHIBIT L**

MECEIPT # 100 SECOND DOCUMENT 1- AMBUNT SECOND DOCUMENT 1- SUMMONS ISSUED 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	STRICT COURT
DAIL	7 - ETT 820 23 (A 19 30 )
DIRECT MARKETING CONCEPTS, INC., ITV DIRECT, INC., and DONALD BARRETT,	STATE OF STA
Plaintiffs,	) Civil Action No.
vs.	) )
THE FEDERAL TRADE COMMISSION, an agency of the federal government,	) } 
Defendant.	05-11930 GAO

# **COMPLAINT AND DEMAND FOR JURY TRIAL**

Plaintiffs, Direct Marketing Concepts, Inc., ITV Direct, Inc. and Donald Barrett (collectively "Plaintiffs"), through their undersigned counsel, allege as follows:

## INTRODUCTION

1. Plaintiffs bring this action against the Federal Trade Commission ("Defendant," "FTC," or "Commission") for declaratory and injunctive relief and damages under: (a) the First and Fifth Amendments to the United States Constitution; and (b) the Administrative Procedures Act ("APA"). Plaintiffs' rights are being infringed by final agency action undertaken by Defendant, including Defendant's interpretation and implementation of the Federal Trade Commission Act (the "FTC Act") in a manner that violates due process, equal protection under the law, and unlawfully restrains Plaintiffs commercial speech. Specifically, the FTC is engaged in a concerted effort to damage Plaintiffs and suppress and restrain the Plaintiffs' constitutionally protected commercial speech by applying an undefined and arbitrary standard to that speech in violation of the Fifth Amendment and the APA. The FTC is applying its standards unequally, because it specifically has targeted Plaintiffs for enforcement – while allowing other entities

making similar claims to continue their advertising – in an effort to shut down Plaintiffs' operations by any means possible, in clear violation of Plaintiffs' civil rights. Upon information and belief, the FTC's actions are motivated in part by Mr. Barrett's public criticisms of the FTC and its procedures, including his comments in several advertisements that the FTC is supporting conventional drug companies, while penalizing companies that advertise alternative remedies and dietary supplements. In its zeal to shut down Mr. Barrett and his companies, the FTC has ignored its own procedures for reviewing commercial speech in favor of seeking an outright ban on any speech by the Plaintiffs in violation of the First Amendment.

## THE PARTIES

- 2. The plaintiff, Direct Marketing Concepts, Inc. ("DMC"), is a Massachusetts corporation with a principal place of business at 55 Cherry Hill Drive, Beverly, Massachusetts.
- 3. The plaintiff, ITV Direct, Inc. ("TFV"), is a Massachusetts corporation with a principal place of business at 55 Cherry Hill Drive, Beverly, Massachusetts.
- 4. The plaintiff, Donald Barrett is a citizen of Massachusetts with a principal residence in Beverly, Massachusetts. Mr. Barrett is the President and owner of DMC and ITV.
- 5. Defendant, the Federal Trade Commission, is an agency of the federal government, created by Congress and operated under the Federal Trade Commission Act (15 U.S.C.§ 41 *et seq.*). Defendant's principal place of business is located on Northwest Pennsylvania Avenue at 6<sup>th</sup> Street, in Washington, D.C.

# JURISDICTION, VENUE AND STANDING

- 6. The Court has jurisdiction over this action pursuant to 28 U.S.C. § 1331 because federal questions are raised under 5 U.S.C. § 704, and the Declaratory Judgment Act, 26 U.S.C. § 2201, as well as the First and Fifth Amendments to the United States Constitution.
  - 7. Venue is proper in the District of Massachusetts pursuant to 28 U.S.C. § 1391(e).

- 8. Plaintiff has standing to bring this action because (a) Defendant's unlawful interpretation and implementation of Sections 5 and 12 of the FTC Act have unduly burdened and until enjoined will continue to unduly burden Plaintiffs' rights of due process and free speech; (b) Defendant has engaged and is continuing to engage in a pattern of conduct under Defendant's unlawful interpretation and implementation of Sections 5 and 12 of the FTC Act in order to unfairly damage Plaintiffs and suppress Plaintiffs' protected speech; (c) Defendant's attempt to evade its own procedures for enforcement of the FTC Act constitutes a denial of Plaintiffs' right to due process; and (d) Plaintiff is uncertain about its rights and obligations under Sections 5 and 12 of the FTC Act necessitating declaratory relief to vindicate Plaintiffs' rights and avoid prosecution of Plaintiffs exercise of a fundamental liberty, while providing certainty to Plaintiff and other advertisers under Sections 5 and 12 of the FTC Act.
- 9. Defendant's requirement of compliance with an incomprehensible, so-called "competent and reliable scientific evidence" standard before a dietary supplement claim can be advertised constitutes final agency action under Sections 5 and 12 of the FTC Act. Defendant's requirement is a definitive statement of Commission policy by which the rights and obligations of advertisers, including Plaintiffs, are determined, and from which legal consequences flow. Defendant bases its law enforcement actions on its vague standard, treats its vague standard as controlling, submits this standard to courts in support of equitable relief, refuses to engage in rulemaking to elaborate its standard, expects compliance with its vague standard, refuses to change how its vague standard is implemented, and takes coercive action against advertisers that make product claims in commercial speech the Defendant alleges do not meet this standard.
- 10. Defendant's unconstitutionally vague regulatory approach governing dietary supplement claims is unlawful and is ripe for adjudication. This action presents substantial, threshold questions of law pertaining to the validity of Defendant's actions against Plaintiffs and

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continuing efforts to circumvent Plaintiffs' due process and First Amendment rights. Plaintiffs challenge Defendant's opinion of its own powers and the propriety of its coercive tactics to compel advertisers, including Plaintiffs, to comply with the federal government's view of protected commercial speech under the First Amendment. These actions are not occurring in the abstract, but exist in the context of a real and concrete controversy relating to Plaintiffs' current advertisements.

11. Defendant's selective enforcement of its vague standard to directly target Mr.

Barrett and his companies for engaging in protected speech and criticizing the FTC is damaging and continues to damage Plaintiffs' liberty and property.

## **GENERAL ALLEGATIONS**

- 12. Plaintiffs' business is to advertise and sell various consumer products, including dietary supplements, through television advertisements. Among other products, Plaintiffs sell a popular dietary supplement known as "Sea Vegg<sup>TM</sup>" as well as a supplement known as "Flex Protex<sup>TM</sup>." Advertisements for Sea Vegg<sup>TM</sup> discuss the positive health benefits of seaweed and sea vegetation. While not making any direct curative claims, during the advertisement the subjects of diabetes, fibromyalgia, arthritis and cancer, among other topics, are discussed. Advertisements for Flex Protex<sup>TM</sup> similarly do not make any direct curative claims, but do discuss the possible benefits of the products' ingredients in connection with joint pain and cartilage damage, as well as inflammation and arthritis.
- 13. Plaintiffs market and sell Sea Vegg<sup>™</sup> and Flex Protex<sup>™</sup> for use in conjunction with proper diet and exercise, and an overall healthy lifestyle. Plaintiffs do not suggest that Sea Vegg<sup>™</sup> or Flex Protex<sup>™</sup> should completely replace traditional medication and do not suggest that consumers should refrain from consulting with their doctors or other medical professionals, nor is it suggested that traditional drugs or other medications are ineffective. These are central

themes of Plaintiffs' advertisements for Sea Vegg<sup>TM</sup> and Flex Protex<sup>TM</sup>. In addition, the Sea Vegg™ and Flex Protex™ advertising expressly disclaims that the product is designed to treat, prevent or cure any disease, but rather may help in increasing overall health and lowering the risks of certain diseases or symptoms through a healthy diet.

- Sea Vegg<sup>TM</sup> has become one of the leading supplement products in the United 14. States and maintains a loyal customer base that continues to order the product. Flex Protex<sup>TM</sup> has been sold by a publicly traded nutrition company, Nutracea, for many years, Nutracea has spent many years and millions of dollars developing their products and conducting studies and research in connection with their products' ingredients. Numerous customers have telephoned or written to the Plaintiffs to state that the Plaintiffs' products have substantially benefited them in leading a healthier lifestyle.
- Attached as Exhibits 1 is the Declaration of Stefan Kraan. Dr. Kraan is a 15. Phycologist at the Martin Ryan Institute, National University of Ireland and is a leading researcher in the area of sea vegetation. Dr. Kraan has spent his career reviewing the vast amounts of scientific literature regarding the ingredients contained within Sea Vegg<sup>TM</sup>, the health benefits of these ingredients, and the claims made by Plaintiffs in their advertisements concerning the product. Dr. Kraan has concluded that sea vegetation in general and Sea Vegg™ in particular has vast and wide-ranging health benefits, including in the treatment of degenerative diseases, including cancer. These conclusions are supported by volumes of published scientific literature available in academic publications, the National Institutes of Health, the National Library of Medicine and other leading medical journals.
- 16. As set forth in the attached Declarations by Dr. Kraan, as well as the scientific literature and studies, the statements set forth in the advertising for Sea Vegg<sup>TM</sup> are not false, misleading or deceptive, and are substantiated by clinical studies and scientific literature.

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- Likewise, prior to running any advertising for Flex Protex<sup>TM</sup>, Plaintiffs discussed 17. the product in detail with the scientific personnel at Nutracea, including two Ph.D.'s on staff, and obtained a vast amount of scientific literature concerning the product and its ingredients, including several double-blind studies and similar materials, demonstrating the effectiveness of the active ingredients in the product. Plaintiffs rely on experienced personnel, including doctors and medical experts, to search the scientific and medical literature for ingredients that have been tested, studied, and observed to be safe and to produce positive effects upon the health and well being of consumers.
- 18. All of Plaintiffs advertising is subject to thorough review procedures that ensure that the advertising is supported by significant scientific literature. This literature is maintained by Plaintiffs and is available for review upon request by any government official, including the staff of the FTC. Plaintiffs invest substantial sums to continually investigate, locate, and select supplements that have the best possible scientific support. In addition Plaintiffs and their manufacturers invest substantial sums to assure that its products are manufactured to very high standards so that its products meet or exceed the quality and other characteristics of the compounds identified in the scientific literature, which support the products' efficacy. For example, the manufacturer of Flex Protex<sup>TM</sup> has spent millions of dollars developing and testing their products. Quality control is of critical importance to Plaintiffs.
- 19. Plaintiffs are so confident in their products that for every product they bring to market and develop, a 100% money-back guarantee is offered to every consumer. All a consumer need do if dissatisfied with the product for any reason is to return the unused portion within 90 days for a full refund. Plaintiffs always honor and fulfill their 100% money-back guarantee.

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- 20. The Sea Vegg<sup>™</sup> and Flex Protex<sup>™</sup> advertisements and all related claims for Sea Vegg<sup>TM</sup> and Flex Protex<sup>TM</sup> are not false or misleading. Plaintiff possessed a reasonable basis for making its product claims at the time they were made and it continues to review scientific sources for further substantiation. Plaintiffs have consulted with a number of medical experts and doctors, who support the health benefits of each of these products.
- 21. As confirmed by Dr. Kraan and other doctors consulted by ITV, scientific literature available to the public and the government adequately substantiates Plaintiffs' product claims for Sea Vegg<sup>TM</sup>. As confirmed by the vast amount of scientific literature compiled in connection with Flex Protex™, including double-blind clinical studies, the advertising for Flex Protex<sup>TM</sup> is fully substantiated.
- 22. Congress has published the following findings of fact concerning dietary supplements:
  - 2. the importance of nutrition and the benefits of dietary supplements to health promotion and disease prevention have been documented increasingly in scientific studies;
  - 3(A). there is a link between the ingestion of certain nutrients or dietary supplements and the prevention of chronic diseases such as cancer, heart disease and osteoporosis:
  - 5. preventative health measures, including education, good nutrition, and appropriate use of safe nutritional supplements will limit the incidence of chronic diseases, and reduce long-term health care expenditures;
  - 7. there is a growing need for emphasis on the dissemination of information linking nutrition and long-term good health:
  - 8. consumers should be empowered to make choices about preventive health care programs based on data from scientific studies of health benefits related to particular dietary supplements;
  - the nutritional supplement industry is an integral part of the economy of the 12. United States:
  - although the Federal Government should take swift action against products 13. that are unsafe or adulterated, the Federal Government should not take any actions to impose unreasonable regulatory barriers limiting or slowing the flow of safe products and accurate information to consumers ...

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- 14. dietary supplements are safe within a broad range of intake, and safety problems with the supplements are relatively rare; and
- 15(B). a rational Federal framework must be established to supersede the current ad hoc patchwork regulatory policy on dietary supplements.
- 21 U.S.C.A. § 321, at p.169, Congressional Finding Nos. 2, 3(A), 5, 7, 8, 12, 13, 14, and 15(B).
- 23. Notwithstanding the foregoing, the FTC has undertaken numerous efforts to shut down the operations of Plaintiffs and suppress completely their commercial speech concerning dietary supplements. In May 2004, the FTC filed a lawsuit in federal court in Massachusetts related to two prior advertisements aired by Plaintiffs. These advertisements are entirely unrelated to the Sea Vegg<sup>TM</sup> and Flex Protex<sup>TM</sup> advertisements. The Sea Vegg<sup>TM</sup> and Flex Protex<sup>TM</sup> advertising was not filmed, nor had it aired, at the time the FTC brought its lawsuit against Plaintiffs.
- 24. Before the FTC's lawsuit was filed, Plaintiffs had agreed to cease running both of the subject advertisements and had requested that the FTC meet with them to discuss any issues the FTC staff had with the claims made in those advertisements. Plaintiffs explained to the FTC that it wished to better understand why the claims were problematic so that Plaintiffs' future advertising would not run afoul of the FTC's vague and undefined standards. The FTC refused such a meeting, opting instead to seek immediately to shut down Plaintiffs' operations, put hundreds of employees out of work, and completely prevent any future commercial speech through an asset freeze and the appointment of a receiver.
- 25. In connection with its original lawsuit, the FTC's request for a receiver and asset freeze was denied. In subsequent conversations with the FTC staff, they have admitted that they were extremely disappointed with the Court's decision and believed that Plaintiffs, and particularly Mr. Barrett, should be prohibited entirely from airing any further advertising for dietary supplements. Since the denial of the FTC's request, the FTC staff have continued to

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monitor the Plaintiffs' advertising, seeking any opportunity to completely suppress any further speech by Plaintiffs by whatever means possible. These selective enforcement efforts have resulted in numerous contacts with third-party vendors, including banks and credit card companies, dozens of anonymous calls to Plaintiffs' call center, and coordination and communication with an ostensibly "independent" trade association, leading to the expulsion of the Plaintiffs from that association for refusing to cease its advertising of the Sea Vegg<sup>TM</sup> advertisements.

- 26. Despite the fact that the Sea Vegg<sup>TM</sup> advertising was running for several months, the FTC did not contact Plaintiffs directly to raise any concerns with the advertising. The FTC likewise never requested that Plaintiffs provide the wealth of substantiation in their possession for review in accordance with their regular procedures and policies. Similarly, the FTC never directly contacted Plaintiffs concerning the Flex Protex<sup>TM</sup> advertisements or sought substantiation for that advertising.
- 27. In addition, rather that supply Plaintiff with opinions from its experts before challenging the advertising, Defendant made clear that it was simply going to rely upon an unconstitutionally vague "competent and reliable scientific evidence" standard to assert its position that the Sea Vegg<sup>TM</sup> and Flex Protex<sup>TM</sup> advertisements violate Sections 5 and 12 of the FTC Act. Using this subjective standard, Defendant asserted that if Plaintiffs did not abandon their Sea Vegg<sup>TM</sup> and Flex Protex<sup>TM</sup> advertisements, they would take whatever action necessary to control *all* future speech by Plaintiffs and effectively shut the Plaintiffs' business down.
- 28. Instead of following it procedures as set forth in the FTC Act, the FTC has chosen to attack the Sea Vegg<sup>TM</sup> and Flex Protex<sup>TM</sup> advertising by again seeking the appointment of a receiver to take over Plaintiffs' operations, oversee all advertising in connection with the Sea Vegg<sup>TM</sup> and Flex Protex<sup>TM</sup> products, and "review and approve" all future advertising for any

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other dietary supplements that might be marketed by Plaintiffs before such advertising is allowed to be disseminated. The receiver proposed by the FTC as the gatekeeper of Plaintiffs' speech is not an expert in medicine or dietary supplements, but rather is an accountant with expertise only in the winding up of corporate affairs and liquidating companies. Not only would the receiver impose a clear prior restraint on Plaintiffs' protected commercial speech in violation of their rights under the First Amendment, the receiver would also accomplish Defendant's main goal: shutting the Plaintiffs' operations down completely.

- 29. Upon information and belief, the FTC has also contacted a number of major media outlets, notifying them of the FTC's litigation with Plaintiffs and warning them that in their view the advertising for Sea Vegg<sup>TM</sup> and Flex Protex<sup>TM</sup>, among other products marketed by Plaintiffs, violates the FTC Act. In addition, Plaintiffs also believe that the FTC has coordinated with the Plaintiffs' industry trade association to notify hundreds of additional media outlets that the Sea Vegg<sup>TM</sup> and Flex Protex<sup>TM</sup> advertisements are misleading, in an effort to subvert its own procedures and halt the airing of the advertisements without affording Plaintiffs any opportunity to provide substantiation or defend the advertising in an open forum. These direct and indirect contacts by the FTC have resulted in certain media outlets refusing to run Plaintiffs' advertising, and have effected a restraint on Plaintiffs' protected commercial speech without providing them due process.
- 30. Defendant's most current efforts to restrain the Plaintiffs' rights of free speech are part of a larger pattern of conduct undertaken by Defendant to shut down Plaintiffs' operations entirely. Rather than evaluate each form of speech published by Plaintiffs separately as required under the First and Fifth Amendments, as well as the APA and the FTC's own policies and procedures, Defendant has engaged in a series of acts designed to choke off any and all such

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speech before it is made, in an admitted effort to stop such speech entirely, whether or not in violation of the FTC's interpretation of its own rules and regulations.

- 31. In pleadings filed with the court, the FTC has admitted that it is frustrated with the progress of its efforts to suppress entirely Plaintiffs' commercial speech. As a result, Defendant has sought to avoid its regular processes as set forth in the FTC Act, because in their view such processes will "take too much time" and allow Plaintiffs' business operations to continue. In connection with the Flex Protex<sup>TM</sup> program, the FTC has gone as far as admitting that it has conducted *no* independent scientific research or studies, nor has Defendant consulted with any experts or reviewed the materials in the possession of the Plaintiffs, including well-controlled double-blind studies and related materials. The FTC is therefore seeking alternative means of restraint for the sole purpose of stopping Plaintiffs' protected speech without due process of law.
- 32. As justification for the FTC's evasion of its own procedures for providing advertisers such as Plaintiffs their due process and violating Plaintiffs First Amendment rights, the FTC has claimed that the Plaintiffs' advertising lacks "competent and reliable scientific evidence," a standard which is undefined and appears to be entirely subjective in the eyes of the FTC. Prior to claiming that such "evidence" does not exist, the FTC never requested any such data or evidence from Plaintiffs, leading to the necessary conclusion that they did not review, and had no intention of reviewing, any of these materials prior to applying their arbitrary substantiation standard.
- 33. In response to the FTC's attempts to block and control all of Plaintiffs' future speech, including the advertising for Sea Vegg<sup>TM</sup> and Flex Protex<sup>TM</sup>, Plaintiffs offered to provide the volumes of scientific literature, as well as expert testimony in support of the claims in the advertising. Plaintiffs also offered to submit the advertising to the FTC for review by the FTC staff, in an effort to understand what aspects of the advertising were problematic in light of the

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submitted substantiation. Plaintiffs offered these steps in an effort to assure that accurate information was communicated. The FTC has repeatedly rejected these offers by Plaintiffs, and never reviewed *any* of these materials before seeking to restrain all speech by Plaintiffs. The conclusion is inescapable that the FTC has determined that any advertising by Plaintiffs is *de facto* violative of the law, regardless of the content or support.

- 34. Worse still, it appears that the expert eventually retained by the FTC to review the Sea Vegg<sup>™</sup> advertisements agrees with many of the conclusions of Dr. Kraan and the other experts consulted by Plaintiffs, and also agrees that sea vegetation may have many of the claimed health benefits discussed in Plaintiffs' advertising for the product. It is likely that the FTC's "experts" will equally agree with the scientific literature submitted in connection with Flex Protex™. Nonetheless, for the sake of expediency, the FTC staff has unilaterally determined that such testimony and literature does not, and cannot, meet its vague definition of "competent and reliable scientific evidence."
- 35. Defendant unconstitutionally determines on a case-by-case basis the requirements of its arbitrary "competent anti reliable scientific evidence" standard. Thus, an advertiser is not provided a means to avoid unlawful (or mistaken) prosecution under the Defendant's existing regulatory approach. Moreover, as exemplified in this case, the FTC's vague standard of conduct allows the FTC to selectively target certain companies and individuals for enforcement without providing a unified standard of conduct with which such targeted parties can defend themselves. Thus, the FTC's "standard" provides it the means to violate its selective target's civil rights.
- 36. Defendant's interpretation and implementation of Sections 5 and 12 of the FTC Act to require so-called "competent and reliable scientific evidence," is a vague regulatory scheme designed to suppress protected commercial speech. Defendant's regulatory scheme is

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unlawful because its "competent and reliable scientific evidence" doctrine: (a) violates the due process rights of advertisers, including Plaintiffs' due process rights under the Fifth Amendment; (b) operates as a "prior restraint" on protected commercial speech in violation of the First Amendment; (c) is not the "least restrictive" alternative to regulate commercial speech under Sections 5 and 12 of the FTC Act; (d) is an arbitrary, capricious and otherwise unlawful method of protecting consumers; and (e) is contrary to the intent of Congress as expressed in DSHEA and established case law.

- 37. By refusing to adopt clear requirements for advertisers, and refusing to provide advertisers with an outlet for protected speech that does not meet Defendant's vague substantiation standard, Defendant has determined it is more important to suppress and restrain accurate information supported by credible evidence than to adopt clear standards for such speech, in violation of the teachings of *Pearson v Shalala*, 164 F.3d 650 (D.C. Cir. 1999). The obligations of Defendant to provide clear standards under Sections 5 and 12 are rooted in the congressional and constitutional precepts that disclosure of accurate although possibly controversial information to consumers is more likely to enhance consumer welfare than the government's suppression of lawful commercial speech.
- 38. Defendant fails to advance the objectives of Sections 5 and 12 of the FTC Act by using its arbitrary and vague substantiation standard to engage in selective attempts to suppress all speech by certain targeted individuals and entities, and circumvent its own congressionally mandated processes and procedures under the FTC Act for the sake of expediency. Defendant has utilized its unconstitutional standard as part of a pattern of conduct whose sole aim is to shut down Plaintiffs' operations entirely, in an effort to restrain and suppress all of Plaintiffs' speech, whether or not in violation of any law. These acts are all in violation of Plaintiffs due process rights guaranteed by the United States Constitution.

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- 39. In addition to the suppression of Plaintiffs' protected speech, Defendant's application of an arbitrary and capricious, self-imposed and interpreted regulatory scheme governing dietary supplements is imposing an unreasonable barrier limiting or slowing the flow of safe products and accurate information to consumers. This barrier is directly contrary to the congressional findings in Dietary Supplement Health and Education Act ("DSHEA") and the teachings of *Pearson*. Defendant's prior substantiation requirements themselves create an unconstitutional prior restraint on speech, unlawfully shifting the burden to advertisers to surmise what is adequate substantiation *before* they can engage in commercial speech without fear of prosecution. Absent a defined standard and uniform enforcement, the FTC's arbitrary and vague requirements necessarily chill protected speech.
- 40. Defendant has provided no guidance as to what disclaimers are sufficient in the event that an advertiser possesses and relies upon significant substantiation in connection with health-related claims, but the FTC disagrees with the advertiser's evidence. In effect, the FTC has concluded that if it disagrees with an advertiser's substantiation, no amount of disclaimers are sufficient. This conclusion flies in the face of *Pearson* and its progeny.
- 41. Given the nature and finality of Defendant's demands and the imminent threat to Plaintiff's First Amendment rights to commercial speech, Plaintiff's seek a declaratory judgment that Defendant cannot lawfully suppress Plaintiff's advertised claims for Sea Vegg<sup>™</sup> and Flex Protex<sup>™</sup> under Sections 5 and 12 of the FTC Act on the basis of the unconstitutionally vague "competent and reliable scientific evidence" doctrine. Plaintiffs also seek a declaratory judgment that the FTC cannot deny Plaintiffs their due process and First Amendment rights by suppressing all future speech while avoiding the procedures required under the FTC Act for challenging commercial speech.

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- 42. Plaintiff possessed a reasonable basis to make the product claims in the Sea Vegg<sup>TM</sup> and Flex Protex<sup>TM</sup> advertisements, and engages in significant efforts to assure that it possesses a reasonable basis for all of its other advertising. Consequently, the United States Constitution protects Plaintiffs' commercial speech and prohibits Defendant from suppressing Plaintiffs' advertised claims based on a Constitutionally vague "competent and reliable scientific evidence" standard.
- 43. Defendant cannot seek to suppress and restrain all future commercial speech by Plaintiffs, nor can the Defendant lawfully institute law enforcement action against Plaintiff based upon an unconstitutionally vague advertising substantiation standard for the reasons set out below, including without limitation: (1) the First and Fifth Amendments, and APA, prohibit Defendant from trying to suppress Plaintiffs' commercial speech with an unconstitutionally vague standard of liability; and (2) the First and Fifth Amendments, and APA, prohibit Defendant from suppressing all of Plaintiffs' future commercial speech without following the FTC's procedures on a case-by-case basis, where less restrictive alternatives are available.
- 44. A preliminary and permanent injunction should issue to prohibit Defendant from enforcing its unconstitutionally vague "competent and reliable evidence" standard against Plaintiff and require Defendant to adhere to the Constitution and its own procedures in challenging Plaintiffs' protected commercial speech.

## COUNT I

# **Declaratory Relief and Damages for Violation** of the Due Process Clause of the Fifth Amendment

- 45. Plaintiffs incorporate the preceding paragraphs by reference, as though fully set forth in this paragraph.
- 46. Defendant has sought to prohibit all commercial speech by the Plaintiffs, through direct and indirect contacts with third parties, and through the appointment of a receiver with the

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power to control all such speech. Plaintiffs cannot be deprived of their exercise of a fundamental liberty, the right to commercial speech, without due process of law.

- 47. Plaintiffs' commercial speech is a liberty and property interest under the Due Process Clause of the Fifth Amendment to the U.S. Constitution. It is speech that Plaintiff desires to communicate to consumers, that may lead consumers to purchase dietary supplement products that Plaintiff sells to consumers. Plaintiffs' liberty and property interests may not be deprived without due process of law.
- 48. Defendant's attempts to suppress all future protected speech by the Plaintiff's violate Plaintiff's rights of due process because Defendant's basis for suppressing such speech, and undefined and arbitrary "competent and reliable scientific evidence" standard is unconstitutionally vague. Moreover, Defendant's implementation of its unconstitutional standard as to Plaintiff's would delegate legislative authority to third parties with unlimited power to suppress speech under this undefined and unconstitutionally vague standard.
- 49. Before seeking to suppress all future speech by Plaintiff under the so-called "competent and reliable scientific evidence" standard, Defendant has refused to advise Plaintiff in clear and defined manner what specific quantum of evidence is required under the law, or why Plaintiffs' commercial speech does not satisfy Defendant's unconstitutionally vague standard. Defendant has then sought to use the Plaintiffs' alleged violation of this unconstitutionally vague standard to interfere with and shut down Plaintiffs' business entirely.
- 50. Defendant refuses to promulgate through its notice-and-comment rulemaking procedures any rule that: (a) Sections 5 and/or 12 of the FTC Act requires "competent and reliable scientific evidence"; (b) defines this advertising substantiation standard; or (c) adopts any concrete objective criteria to determine what the standard requires.

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- 51. Defendant refuses to adopt any prescreening procedure to determine whether proposed claims satisfy Sections 5 and 12 of the FTC Act and provide a means to correct a perceived risk of confusion with qualifications and disclaimers, before Defendant threatens to bring, and brings, coercive law enforcement action, including action to suppress all future commercial speech, under its advertising substantiation program.
- measurable substantiation standard for dietary supplements, either by substantive or procedural rule. In addition, Defendant has created a regulatory scheme that unlawfully relies upon subjective analysis by non-governmental third party "consultants" and "experts" who have been shown to be no more qualified than the experts relied upon by Plaintiffs. These experts then opine, with the force of law, on whether the advertiser's proffered scientific support for an alleged product claim constitutes "competent and reliable scientific evidence." Although Congress lawfully may delegate to the federal judiciary the power to interpret and apply standards for commercial speech on a case-by-case basis, it is unconstitutional for Defendant to rely on third party consultants with professed expertise in scientific evidence, whose subjective opinions are then used to suppress commercial speech of which Defendant does not approve. This conduct is especially egregious where no guidance is provided about whether and what type of disclaimers may suffice to prevent confusion or implied deception.
- 53. It is also unlawful and a violation of the Plaintiffs due process rights under the First and Fifth Amendments for Defendant to use its unconstitutionally vague substantiation protocol to selectively target Plaintiffs, seek to put them out of business and suppress all of their future commercial speech, regardless of content, the reasonableness of that speech or the scientific substantiation for that speech.

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- 54. As a result of the Defendant's violation of the Fifth Amendment, Plaintiffs are being threatened with imminent and unlawful federal government action by the Defendant.

  Plaintiffs have also suffered injury to their business and damages.
- 55. Defendant will continue to cause the same or similar harm to Plaintiff if the Court does not enjoin Defendant from doing so. Therefore, a declaratory judgment enjoining Defendant unlawful conduct is appropriate, necessary, and in the public interest. Plaintiffs are also entitled to damages in an amount to be determined at trial.

# COUNT II

# Declaratory Relief and Damages for Violation of the Right of Free Speech Under the First Amendment

- 56. Plaintiffs incorporate the preceding paragraphs by reference, as though fully set forth in this paragraph.
- 57. Commercial speech is protected under the First Amendment of the United States Constitution.
- 58. The Sea Vegg<sup>™</sup> and Flex Protex<sup>™</sup> advertisements, among other advertising by Plaintiffs, constitutes protected commercial speech.
- 59. Plaintiffs are entitled to the full protection of the First Amendment of the United States Constitution against Defendant's efforts to suppress completely their commercial speech.
- 60. Plaintiff's rights under the First Amendment are violated because: Defendant has engaged in a concerted and targeted effort to shut down Plaintiffs' operations to suppress all future commercial speech; (b) Defendant has not and cannot articulate a "compelling" reason why it must adhere to its vague substantiation standard, without any procedures protecting the First Amendment rights of advertisers from mistaken or unlawful agency action; (c) Defendant cannot prove that the burden it has imposed and seeks to impose on Plaintiff's commercial speech is "necessary" to protect consumers from confusion; and (d) Defendant cannot prove that

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its regulatory scheme governing dietary supplements is the "least restrictive" means to protect consumers from confusion.

- Defendant's acts and practices cannot survive even intermediate level scrutiny.

  Defendant cannot articulate a "substantial" (let alone a "legitimate") reason for its adherence to the unconstitutionally vague "competent and reliable scientific evidence" standard, which has no procedural safeguards and is being used selectively by the FTC to target those individuals and entities that may criticize the agency and its procedures. Defendant cannot prove that its conduct advances its stated interest under Sections 5 and 12 of the FTC Act in a "direct or material" way. Defendant cannot prove that there is not a "far less restrictive" way to protect consumers from confusion other than its selective enforcement of its vague and arbitrary substantiation protocol.
- 62. As a result of Defendant's violation of the First Amendment, Plaintiff has been subject to and is being threatened by Defendant with unlawful federal government action.

  Plaintiffs have also suffered injury to their business and damages.
- 63. Defendant will continue to cause the same or similar harm to Plaintiffs if the Court does not enjoin Defendant from relying on the unconstitutionally vague "competent and reliable scientific evidence" standard. Therefore, Plaintiffs seek both a preliminary and permanent injunction against Defendant. Plaintiffs are also entitled to damages in an amount to be determined at trial.

## COUNT III

# Declaratory Relief for Violation of the Administrative Procedure Act

- 64. Plaintiff incorporates the preceding paragraphs by reference, as though fully set forth in this paragraph.
- 65. The APA requires Defendant to define its advertising substantiation standard before threatening advertisers with law enforcement action under Sections 5 and/or 12 of the

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FTC Act. Defendant cannot circumvent the rulemaking process through ad and post hoc enforcement of an unconstitutionally vague benchmark of "competent and reliable scientific" evidence. Rather, if the Defendant seeks to impose a substantive benchmark of "competent and reliable scientific evidence" under its "reasonable-basis" test, it first must define that benchmark with specificity.

- 66. Pursuant to the APA (e.g. 5 U.S.C. § 706(2)(A)). Defendant may not pursue an official action that is arbitrary, capricious, an abuse of discretion, or is contrary to law.
- 67. Whether by substantive or procedural rule, the APA requires Defendant to define its advertising substantiation standard before threatening advertisers with law enforcement action under Sections 5 and/or 12 of the FTC Act.
- Defendant has violated the APA because what constitutes "competent and reliable 68. scientific evidence" is not sufficiently defined. Defendant has not adopted concrete principles to bind its actions when investigating and prosecuting advertisers under its unconstitutionally vague advertising substantiation program. Defendant has failed to adopt and present discernible and consistent evaluative criteria for reviewing claims supported by credible scientific evidence. Defendant's arbitrary regulation of commercial speech, by the very nature of Defendant's unlawful program, has been subject to little or no meaningful judicial review.
- 69. Defendant has also violated the APA by admittedly avoiding its own procedures in its efforts to shut down Plaintiffs' business and suppress all future commercial speech by Plaintiffs.
- 70. As a result of the Defendant's violations of the APA, Plaintiffs have been subject to and currently are threatened with imminent and unlawful agency action. Plaintiffs have also suffered injury to their business and damages.

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71. Defendant will continue to cause the same or similar harm to Plaintiffs if the Court does not enjoin Defendant from doing so.

# **COUNT IV**

## **Injunctive Relief**

- 72. Plaintiffs incorporate the preceding paragraphs by reference as though fully set forth in this paragraph.
- 73. Pursuant to Federal Rule of Civil Procedure 65, Plaintiffs are entitled to the entry of a preliminary injunction enjoining Defendant's activities in connection with Plaintiffs' advertising for Sea Vegg<sup>™</sup> and Flex Protex<sup>™</sup>, pending conclusion of this action for declaratory relief.
- 74. Plaintiffs already have suffered and will continue to suffer irreparable harm as a result of Defendant's unconstitutional and unlawful acts. If Defendant's conduct is permitted to continue against Plaintiff, Plaintiff will suffer further irreparable harm.
- 75. Absent injunctive relief Defendant is likely to continue to injure Plaintiff by imposing its vague and constitutionally infirm advertising substantiation requirement in connection with existing and future advertising, as well as by evading its required procedures under the APA.
- 76. In balancing the harm suffered by Plaintiffs should this Court not enter an injunction prior to resolution of the declaratory judgment action, as against the interests of Defendant, the interests of Plaintiffs substantially outweigh Defendant's interests.
- 77. For the specific reasons discussed above, including the presumption of ongoing irreparable harm from constitutional violations and general constitutional disfavor of restrictions on commercial speech, especially a complete restriction on all such speech, overly broad agency

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action, and deprivation of liberty and property without due process of law, the public interest is served by entry of the injunction.

- 78. There is a substantial likelihood that the Plaintiffs will prevail in this action for declaratory judgment thereby precluding Defendant from enforcing its unconstitutionally vague. overly restrictive, arbitrary and capricious, and selective regulatory scheme against them.
- 79. The constitutional questions in this case are so significant, and the apparent abuse of power by the FTC so serious, that an injunction to maintain the status quo is critical.

## RELIEF REQUESTED

WHEREFORE, Plaintiffs request that judgment enter as follows:

- I. That the Court issue a Preliminary and Permanent Injunction restraining Defendant from preventing Plaintiffs' advertising claims about its product Sea Vegg™ and Flex Protex™ until Defendant adequately clarifies and defines its "competent and reliable scientific evidence" standard;
- Π. That the Court render a Declaratory Judgment declaring that Defendant's current standards and protocols for demonstrating advertising substantiation suppress speech and are void for vagueness, and therefore are invalid and unconstitutional under the First and Fifth Amendments of the United States Constitution:
- Ш. That the Court issue a Preliminary and Permanent Injunction restraining Defendant from evading its own procedures for reviewing Plaintiffs' advertising and requiring Defendant to provide Plaintiffs the opportunity to submit substantiation prior to any restraint on their commercial speech;
- IV. That the Court retain jurisdiction of this matter for the purpose of enforcing the Court's Order;
- ٧. That the Court award Plaintiffs damages in an amount to be determined at trial;

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- VI. That the Court award Plaintiffs their costs and expenses of this action, including their reasonable attorneys' fees;
- VII. That the Court grant such other and further relief as it deems appropriate.

# JURY DEMAND

Plaintiffs demand a jury trial on all claims for relief and all issues so triable.

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Dated: September 23, 2005